

L. Ron Hubbard

THE
ORIGINAL
LRH-EDs



• SERIES • ONE • AND • TWO •



The Original
**LRH EXECUTIVE
DIRECTIVES**

by
L. RON HUBBARD

Series 2

10 May 1968
to
9 March 1969

Series 1

15 September 1966
to
28 April 1968



BRIDGE PUBLICATIONS, INC.

Published in the USA by
Bridge Publications, Inc.
1414 North Catalina Street
Los Angeles, California 90027

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for the improvement of health or any bodily function.

Series 2

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 88 INT

9 March 1969

INJUSTICES

As you will see by HCO Pol 24 Feb 69, JUSTICE we know that False Reports are the main cause of injustice.

They are also the cause of down stats.

False reports about staff members that bring about discipline of another are heavily actionable.

Although the Sea Org is not now sending out many org investigatory missions, when it does they will be operating only to put in HCO Pol Ltr of 24 Feb 69 and get the false reports out of the area and find the inventor of them.

This should greatly help any area to recover. But there is no real reason the area itself can't do it.

Injustice is a hot button. We ourselves in Scientology are subjected to duress only by false reports coming from very aberrated vested interests who are terrified we will steal their shakey monopoly on the insane.

We see that society reeks with false reports. Knowing what lies are printed about us, we can only assume that the adjacent columns are equally false.

Aberration is derived from false data.

Therefore false reports can almost spin an organization in.

19 years ago we did a lot of work trying to run "group engrams". All this time later (for us) we have the answers. They are 3rd Party Actions and False Reports. These cause a group to go downtone and downstat.

These also are the basic cause of war.

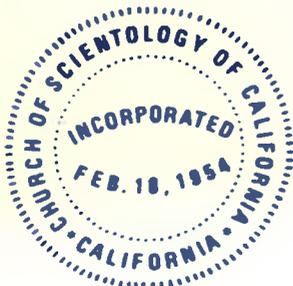
They must also be a basic cause in insanity.

An org would recover from any slump if it carefully isolated within its group any and all false reports on one another and got HCO Pol Ltr 24 Feb 69 fully followed.

This is another road to truth.

Best,
Ron

L. RON HUBBARD
FOUNDER



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 87 INT

20 February 1969

SEA ORG

APPLIES TO GUARDIAN'S OFFICE

MAJOR TARGET: To assimilate and utilize the individual members of psychiatric organizations and to inhibit the personal economic and professional destruction of individual practitioners in the field of mental healing.

INFORMATION - It is largely the psychiatric front organisations which attack Scientology and make the big money from government handouts. It is not the individual practitioner.

WARNING: This in no way modifies our stand or policy or attack upon brutalities, inhuman treatment and the planned social degradation campaigns of psychiatric and psychological front organisations.

PRIMARY TARGET:

1. Appoint one specific person to execute fully this programme, with the title Deputy Chaplain (for the programming only).
2. Provide the person with the FP for stationery, stamps typing.
3. Print up cheaply in a 3 fold sheet the attached mailer.
4. Obtain phone books of your area or mailing lists of psychiatrists from other sources.
5. Include interview and answering actions in the above on any responses.
6. Advise PES and PRO so that proper responses can be made.

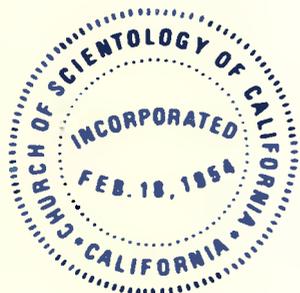
OPERATING TARGET:

1. Look up in phone books or elsewhere any and all psychiatrists psychologists in what you may consider your area.
2. Write the attached letter to psychiatrists on Church of Scn stationery.
3. Write the attached letter to psychologists on the attached stationery.
4. Send any answers to the Ltr Registrar with copies of this programme and the letters and pamphlets so that a psychiatric file can be made up and handled thereafter on regular C/F lines to procure as pcs or students.
5. To see that the letter reg does continue to handle and if not to resume control and get them registered.

* * * * *

ENCLOSURES:

1. Sample Ltr to Psychiatrist
2. Folder Text to Psychiatrist.



L. RON HUBBARD
FOUNDER

LTR TO PSYCHIATRIST

HUBBARD SCIENTOLOGY ORGANISATION

Dr. _____

Dear Dr. _____

We are sure you will be interested in the attached folder concerning psychiatrists.

It is sent to you in all courtesy.

Sincerely,

D/Chaplain

FOLDER TO PSYCHIATRISTS

HUBBARD SCIENTOLOGY ORGANISATIONS

Dear Doctor:

Scientology has no wish whatever to drive the individual psychiatrist from personal practice or injure him economically.

A score of years ago, a situation developed in which the psychiatric front organisations refused to accept or help with research on a breakthrough in the humanities and drove further research and practice out into the public.

There is no reason why this grave oversight on the part of large front groups should recoil on the individual psychiatric practitioner.

Scientology has survived the attacks inspired by these groups. It has come of age. Two decades of steady research have placed Scientology organisations in the position of a near but unwanted monopoly on results in mental healing.

Hubbard's first class was composed of the leading psychiatrists of Washington, DC, and they used what he taught them to great profit and advance of cases until a Dr. Oberholtzer, a key figure in psychiatric front groups and head of St. Elizabeth's Hospital, who had no knowledge of the subject, furiously forbade their use of it as "heretic."

Since that time Scientology organisations developed millions of members over the world, all in the face of this unreasonable prejudice by psychiatric front groups.

To attempt to restrain knowledge and prevent the use of new data is hardly in the spirit of our times.

But all this is neither here nor there. The fact remains that Scientology organisations are decent and responsible and they obtain results far in advance of older schools.

We have no faintest wish to exclude the individual practitioner from this parade of case successes.

We do not in any way wish to victimize him simply because some front groups made a mistake.

Out of courtesy, for years we stayed out of the field of the insane and the physically ill.

Unfortunately, as Scientology grew, the many abuses in the handling of the insane came to the notice of Scientologists.

You are now getting a public outcry against them.

Thus we are taking responsibility in this field.

We only wish to help you, an individual, and we have no wish to see you carried down.

Therefore, we are making to you personally, the following offer.

You will find no real trouble handling most of your patients with Scientology. It is, like all schools, a discipline functional in its own framework and functional only when one is trained.

1. If you will take an oath not to use shock or brain surgery on any of your patients hereafter;
 2. If you will take an oath not to mix Scientology with older practices;
 3. If you will promise to follow the Auditor's Code scrupulously;
 4. We will grant you a 50% professional discount on all services;
 5. Process your own case successfully up to what we call a Grade IV Release;
 6. Train you up to a Class IV auditor status and award you a proper qualifying certificate;
 7. Defend you personally during training and auditing and publicly in any time of outcry against psychiatry.
-

Please believe us when we assure you that we are very sincere in this.

We see no reason why you personally and all your original purposes should be thrown away just because some front group saw fit to try to throw away an important development two decades ago.

The crowd is overwhelmingly on our side, public opinion is overwhelmingly against older practices. Results are obtainable predictably for the first time.

This is a sincere effort to reunite the field of mental healing, so badly split up by some misguided people.

We have no wish that you should suffer.

Hubbard Scientology Organisation

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 86 INT

24 March 1969

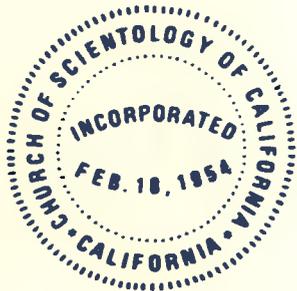
SEA ORG
Addition

Op Target 1 (a) Include copy of HCOB 12 Mar '69, "Physically Ill Pcs", with added note: "Many things have been said and alleged about Scientology which were not true. This is one of the true papers of Scientology".

Also include a good glossary of Scientology terms that appear in the text.

LRH Comm WW to prepare this.

L. RON HUBBARD
FOUNDER



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 86 INT

22 February 1969

REFER ALSO LRH ED 87 INT

APPLIES TO GUARDIAN'S OFFICE

MAJOR TARGET: To secure the alliance and cooperation of and train medical doctors.

PRIMARY:

1. Use same personnel and set up as psychiatric project.
2. Obtain lists of purely general practitioner Medical Doctors in your area.

OPERATING TARGETS:

1. Send each G.P. M.D. a copy of the attached text folder.
2. See that any replies get onto org lines for routine handling.
3. See that PES and PRO remain knowledgeable as to this programme and its results.
4. Be sure PES sends any speakers required under the "seminar" point in literature and that PES keeps a high standard in the PE Course.



L. RON HUBBARD
FOUNDER

LRH:bw:gal

HUBBARD SCIENTOLOGY ORGANISATION

Dear Doctor:

As you may have read in the UK magazine "G.P." 3 Jan. 69, there is new medical interest in DIANETICS as a means of treating psychosomatic ills. The words means "through, Mind".

The body of information contained in DIANETICS is of course available to all general practitioners.

Our organisations have never entered the field of physical healing out of respect for the medical doctor whose province it is.

Authoritative figures show that the general practitioner handles some 28% of the mentally ill quite in addition to the physical aspects of psychosomatic medicine. This is another field we have not entered.

However, the technology of DIANETICS on actual research testing shows results (by standard tests and X-rays) in a large percentage of cases. There have been hundreds of cases in these series so the matter ceased to be experimental some years ago.

All of our technical information in DIANETICS is available to the "G.P.".

We would be very happy to cooperate and assist in the use of this information as follows.

Seminars

1. We can supply trained speakers to any seminar which general practitioners would themselves care to organize.

Free Courses

2. Medical practitioners are welcome to attend free evening courses covering the basics.

Discounts

3. We will extend a 50% professional discount for any services to general practitioners for themselves.

There may be other services we can render of which you could possibly apprise us.

We do not accept the sick for processing unless directed by a medical doctor. The insane are difficult to handle without sanitarium facilities but under special arrangements the organization can send technically trained persons to one in special cases.

The primary point we are making is that this body of technical information is professionally open to study and use.

The discipline of administration, to achieve results, is very precise and requires specialized training.

Our main activity is of course Scientology which concentrates upon the betterment of normal awareness, intelligence, communication and so on. It is fundamentally an applied religious philosophy.

DIANETICS on the other hand was designed as physical betterment utilizing some new discoveries concerning the mind.

Both subjects have a similar ethical discipline.

DIANETICS is at its best dealing with bizarre aches and pains, hypochondria and other matters which are a cross to bear to the general practitioner.

The medical doctor has not been generally aware that far from offering him any economic or professional threat, we have been at some pains to direct the physically ill to him and maintain from our point of view a calm public front in the field of healing.

The only point which distresses us is the use of shock and surgery on the insane since it retards their recovery and gives us problems where they by-pass our usual guards and we find ourselves with someone who might have been easy to help but who now, through the brutality he has experienced, gives us new problems.

We have never had any quarrel with the medical doctor or physical healing.

It would be a shame for the body of technology called DIANETICS to be neglected.

DIANETICS and our organisations are entirely at the disposal of the general practitioner or bona fide medical doctor.

There is ample precedent for medical doctors sending patients to a Church or a minister. Our ministers are professionally trained and also supervised by senior consultants.

We and our facilities are at your service. Whether you utilize us or not we wish you to know that.

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L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 85 INT

9 February 1969

ORGANIZATIONAL INTENTION

To clarify the functions and purposes of Scn organizations, this was the original intention:

WORLDWIDE was to provide Supreme Control over Scn and orgs over the world.

CONTINENTAL ORGS under the guidance of WW took FULL RESPONSIBILITY for their Continental Areas.

CENTRAL ORGS under the guidance of Continental took FULL RESPONSIBILITY for their zones.

AREA ORGS took full responsibility for their own Areas.

WW founded new continental orgs.

Continental Orgs founded Central Orgs.

Central Orgs founded Area Orgs.

Area Orgs founded Franchise Centres.

This was the original pattern of intention.

In actual practice it works out that WW, Continental and Area Orgs all had to be alert to forming Franchises and new orgs below them.

To this is now added Gung Ho Groups and Scn Groups have been reinstated.

FSMs fan out in many directions.

The only outness at current writing seems to be a failure of Area and Central Orgs to select (for commission) up to a higher org.

SEA ORG

The Advent of the Sea Org did not unsettle this in any way. The SO runs Advanced Orgs. It provides publicity etc. to feed people in at the bottom in actual orgs and eventually gets them out the top at the AOs.

The SO naturally has considerable authority. But actually it is not really the senior org to WW. It just puts WW right if and when it slips like a business efficiency service.

The SO therefore is not there to give WW orders. It is there as an outside floating force, giving aid, publicising and pushing up good will (which is its current function).

The SO has a lot of action defending Scn but actually

the Guardian's Office and A/G offices over the world are the real front line in Scn defense.

The SO tries very hard not to put orgs in Danger Condition by by-pass and leans over backwards to put the lines into the hands of org ECs and especially WW.

The trend is more and more authority and autonomy for WW and other orgs. We actually lose a bit each time a senior org is called in by a junior and each time the SO has to make a beachhead.

Hard as it is, we are actually working toward more and more initiative and independence of action by every EC. That is the only way to grow strong and survive.

Orgs are now coordinating well. The pattern is working as outlined above.

No change of structure is envisioned that I know anything about. We have evolved a winning pattern. The only neat up has been the formation of 3 public divisions and their smooth art. But the overall org to org relationship has not changed. Franchises are growing swiftly. We are expanding.

We need mainly to increase our public reach, ally ourselves with other groups and make ourselves known to the better elements of the Community and state.

Our org pattern of relationship org to org is not likely to change.



L. RON HUBBARD
FOUNDER

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 82 INT

20 January 1969

BPI
Auditor

ATTESTATION REINSTATED

ATTESTATION OF ALL CLASSES (EXCEPT VIII) AND GRADES IS REESTABLISHED.

ED 29WW 16SH 1EU 1US which cancelled attestation on SHSBC and any ED cancelling attestation is revoked.

HCO Pol Ltr 14 March 68 FAST FLOW and HCO Pol Ltr 29 Mar 65, Issue II, HCO Pol Ltrs 6 Feb 68 and 7 Feb 68 and HCO Pol Ltr 24 Feb 68 are returned to force in all courses, Academies, and SHSBC (but not Class VIII).

A programme which placed Class VIIIs in every org to safeguard tech has now been completed and Class VIIIs are graduating regularly from Advanced Orgs. This will keep tech in and effective.

A few auditing errors which came out of FAST FLOW made it necessary to safeguard tech application. This has now been done fully and completely.

FAST FLOW means the student attests his theory or practical class when he believes he has covered the materials and can do it. There is no examination.

The students own attestation is accepted and he is certified.

If he has made a false attestation it shows up in his auditing.

However, he will not now be ordered to retrain if he errs in his auditing. He will be fined as an Ethics matter. The fine will be proportionate to the cost of the auditing done incorrectly.

This is effective at once.

HCO Pol Ltr 14 Mar 68 must be gotten in in Qual Divisions over the world.

With SO VIIIs on the job over the world tech will be safeguarded. With the Class VIII Course now being given in Advanced Orgs, any defects can be remedied.

Only about 8% of those trained made it slow for the 92%.

Thus the speed of training is now fully up to the student.

It has also been found that examinations serve as invalidation and that only invalidation knocks an auditor off his stride.

I am sorry for any inconvenience or slow this temporary suspension of Fast Flow may have brought about. The first release of the new non-examination system was a test. It

was withdrawn and any holes in it patched up.

Fast Flow on training as well as auditing is now fully and permanently released. It was not suspended on grades or auditing. It is now restored to training.

Class VIII was a great break through in auditing. It pushed results to 100%. With Class VIIIs around the simplicity and directness of auditing is in full view and results will be higher than ever before.

L. RON HUBBARD
FOUNDER



L. Ron Hubbard

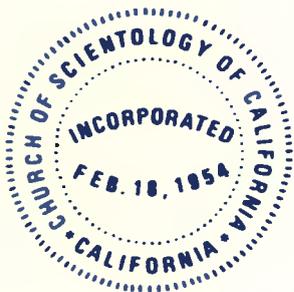
EXECUTIVE DIRECTIVE

LRH ED 77 INT

12 January 1969

URGENT ORG CLASS VII'S ARE FORBIDDEN TO C/S FOLDERS OF
ACADEMY AND SHSBC STUDENTS STUDENTS PCS OR FRANCHISE PCS.
STUDENTS ARE FORBIDDEN TO AUDIT ORG LINE PCS DIANETIC
COURSE REQ IS 25 HOURS AUDITING OF PCS OF STUDENTS OWN
PROCUREMENT TRAINING REGISTRATION IS TO BE PUSHED.
CONDITION OF ENEMY FOR NON COMP THIS ED

RON



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 75 INT

GOOD NEWS

To start the New Year Right, AD19 begins with Tech getting in-in-in over the world, stats going up, celebrities coming in, English MPs beginning to appear for processing, and staffs everywhere on the ball.

It is not a good New Year for the World Federation or their local "National" mental "health" organizations. We have brought their status under review at the UN, have a law against psychiatry going into the UN general assembly and are busy chopping down their appropriations charity gifts and a few more actions even more effective. We were obviously the wrong people to declare war on. Well, I suppose you don't win empires without wars. Nice if you could but you evidently don't. All this is a good action in itself as it takes the heat off a few million poor devils in their private and expensive prisons. So any attacks on that crowd is a good action in itself.

For the rest of the world, we hope 1969 will be a more sensible year with less wars, less cries of alarm, more competence in the governments.

We've gotten this far - After Dianetics 19. We're in better shape than ever. And we're getting on with it.

So happy New Year to you !

Love
RON

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 74 INT

GOOD SERVICE

The public expects good service. By this they mean positive scheduling, accurate billing, accurate addressing, good technical rendition of training and processing.

The most frequent source of ARC Brks with the public, as has been pointed out many times in Policy, is INACCURATE BILLING. This is handled by an invoice filing system and every person who buys anything has a folder in accounts if he pays more or less than the actual cost of service. Giving credit is seldom done these days except in Qual. You can lose money and customers by inaccurate billing.

A second cause of ARC Brks is a person's name in the mailing address list twice or three times so he gets 2 or 3 mailing pieces.

A third cause is Ltr Reg letters writing to offer a service the person has already taken. This only happens when Ltr Regs write without the person's folder before them or when CF is backlogged.

A fourth cause is failing to answer a person's questions in letters.

Another cause is an ethics injustice.

Another is making it hard for people to help - too tough an Issue Authority.

Most orgs do face to face handling extremely well. Its the accounts, mailing and admin bits that go slack.

A source of down stats is making CF into "hot" and "cold" files and failing to write the cold ones. It's illegal to put tons of CF folders off the line. It ARC Brks people also not to hear at all.

Scientology Org staffs do remarkably well. They have worked under constant hammer from the enemy. It has been hard.

It is almost unreasonable of the public to complain of things like billings as we always correct them. But the public does have for comparison sleek admin from airlines etc.

I regard attacks on or criticisms of orgs and staffs as a personal affront actually and when somebody complains too hard about an org I usually ask him why he or she isn't on staff straightening it up and making it go right. I recommend that approach to the critic.

And I also recommend admin attention to the items above.



Love

RON

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 73 INT

VITAMINS

Vitamins, Guk, Guk Bombs, Vitamin E are in NO way essential to the results of processing.

I did not develop this approach basically and researched it about 1954 and 1955 as a possible bio-chemical approach to radiation. My papers on the matter are NOT complete.

In that it is possible for such preparations to be adulterated, carelessly or intentionally varied, and in that this could cause a loss of gains or even stomach, colonic or heart trouble having nothing to do with processing, the following order is to be placed prominently in Tech Services, plainly visible to students and pcs:

ANY ORDERS OR RECOMMENDATIONS FROM ANYONE TO TAKE VITAMINS IS UNAUTHORIZED AND IS CANCELLED. IF VITAMINS ARE TAKEN AT ALL THEY SHOULD BE BOUGHT BY THE PERSON TAKING THEM FROM ANY RANDOM CHEMISTS AND NOT FROM PREPACKAGED SOURCES FOR "THE SCIENTOLOGY TRADE". THE REASON FOR THIS IS A SUSPECTED ADULTERATION OF PRE-PACKAGED GUK AND VITAMIN E BEING SOLD TO SCIENTOLOGISTS. NO BRANDS OF SUCH ARE AUTHORIZED.

The pre-packaged Guk source is being analyzed. It is thought to cause, as Guk, heart palpitations and a pre-packaged Vitamin E "for Scientologists" is thought to cause colonic upsets. Further data on this is being obtained by chemical analysis.

Meanwhile this warning is being sent out.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 70 INT

16 December 1968

Reissued From
Flag Order No. 1668

AN OPERATING STANDARD RULE

No matter how stiff the Ethics action is you have to
apply to keep the show on the road, remember this:

YOU MUST KEEP THE DOOR OPEN ONLY IF ITS A CRACK.

LRH:sdp:ei:sk

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 69 INT

WESTERN COUNTRIES

One has to ask a question seriously concerning the American - European - Anzo world - normally called "the West".

Are they capable of surviving?

The business of police is public safety, which in any terminology means the personal safety of the person and the goods of the individual or group.

In any governed society the government takes responsibility for personal security.

If the government itself aids and abets the actions of criminals, condones or legalizes raids upon possessions and attacks on the person, then it is no longer a government but a hostile enemy of the people.

When a government collects taxes it is supposed to give service. When it collects taxes and turns any part of them over to those who attack the people to assist the attack on them and provides no protection in return then it has ceased to be a government and is a kind of curse, like a locust swarm or a plague.

If protection was proportionate to taxes and was actually furnished, even then there would be no real complaint even if the taxes were high.

The definition, by Classic International Law, determining a Sovereign Power is "the ability to protect the lands and people of the country from foreign aggression." If the government cannot or does not do this it is then, in International Courts, no longer defined as the Sovereign Power of the State.

Modern governments realize they cannot defend their land against atomic bombs (as there is no defense) and since 1950 when Russia stole the formula of fission have degenerated into the shadow of the real government.

Western governments and peoples are under ceaseless and unrelenting attack from the Communist forces in the "cold war". The enemy has for a long time been inside, getting laws passed, degrading the society, seizing persons in the name of "psychiatry", pushing up taxes, inflating money —

Well it's pretty obvious what the enemy is doing.

But if this is so - and we know now it is - then where are the Western governments? Where are their 007s and Steeds of Avenger fame. Where, even, are their pavement pounders.

SH suffers a small crime on the average of once a month - theft or breaking in. Out of this long list, not one crime has ever been solved by the police to whom each was reported. SH on the other hand has solved several of these on its own. Interesting statistic isn't it.

Over the years we have had a lot of crimes against us in orgs in various countries - petty theft, etc. And even staff members injured and killed in LA and DC years ago. And where were the police?

The enemy in '63 dressed up Baltimore longshoremen (the enemy recruits in labour unions for members) gave them guns and badges and they raided our DC HQ and seized everything they could grab. These were called "Federal Marshals" in the press.

We have had a lot of action by police and governments against us WITH NO EVIDENCE OF CRIMES BUT LOTS OF EVIDENCE OF DOING GOOD but we have not had ANY protection of any kind.

The orders the governments followed in attacking us were originated by REDS, by the usually foreign psychiatrist, operating as per Communist instructions to destroy all Churches and Scientology in particular.

The governments took THEIR orders. We were citizens of the country, with honourable decent records and intentions.

So where were the governments? Where were the police?

We in desperation, conceiving that the society appeared lawless, developed our own codes of justice and our own ethics officers.

SINCE THAT TIME WE HAVE MADE HEADWAY.

Not only that, we have also found the enemy and have him badly rattled.

So, the point is, if this handful of us could accomplish all that and stay alive and grow as well, and if the governments concerned could not handle it and were themselves being mowed down and turned against their own people, we come to two conclusions

- A. We are largely on our own.
- B. On our own we can make steady progress.

This then leads to the conclusions that

1. We must be an awfully effective group
2. And, wildly enough, we are better than the combined governments of the West in defense from Red attacks.

All right, those are fantastic conclusions. But they add up to that by all processes of reasoning.

This is no bid to revolution. It's just a summary of bald facts.

We, the dark horse, came up from the dusty rear of the field and got about 100 furlongs ahead.

So who are these other guys? The police and the governments? They were obviously the losers in this cold war. They couldn't win on the battlefield or in the conference chamber and they not only let the side down, they helped the enemy.

Either the police were tied down by the corruption in politics or they didn't care.

I think we ought to give policemen a piece of our mind.

What are they doing letting their citizens be chopped up?

The job we're doing is their job. They get paid for it.

Sooner or later one of two things happen in a state:

(a) The people and government get tired and the whole thing folds up, or

(b) The people start siding with the winner against the government.

We didn't set out to be a political force. We don't care to be one.

BUT WE ARE BEING FORCED INTO TAKING RESPONSIBILITY FOR THE WEST.

Wow.

Assistant Guardians here and there at the peak of the late 1968 enemy offensive, were getting calls from unions and public groups TO ASK FOR HELP OR DIRECTION in handling the local government on matters of their own, not ours.

And that's the beginning of a government.

The people are on our side in these weak states.

Now in a governed area that is newly or strongly governed we are being included and welcomed by the new government.

We didn't promote any of this, really.

The people of Western nations would rather die than become puppets in a Communist State. They do not have much faith in their losing governments.

As we were an unsuspecting object of attack by the enemy we had to measure up to it or die as a group.

We measured up to it. We did not die. We expanded.

So now what happens? We are caught up in world forces. The West is losing steadily as governments.

We refuse to be a revolutionary force. We will continue to try to cooperate with the West.

But it looks to me that this is what will be forced into existence:

As we totally dominate the technology of the mind, as we are winning where the West was losing, as Western governments turned on us and were thereby shown to be weak or corrupt, the public as the years roll on will force us into a position of control of order whether we like it or not.

That's the way the tide is swinging.

We have a lot of hard battles ahead, I am sure. We will have to be careful not to be classed as a revolutionary force. We will have to keep our truth and integrity in the face of all opposition and carry on and continue to win.

And just by doing what we are doing, I predict that the West will survive and that Communism will succumb. And that we will make our target of a cleared 4th Dynamic.

If we really keep on working hard at our jobs.

L. RON HUBBARD
Founder



EXECUTIVE DIRECTIVE

LRH ED 67 INT

15 December 1968

Electric Shock Cases

We are getting a lot of Electric Shock cases. They are coming in on petition lines.

Whereas most of these are innocent victims, the chance remains they are being sent in.

Such cases came in on Phoenix in 1954/55. They were instructed (under shock and drugs) to come in for processing, get it and go insane. One case, a girl, showed up with a cheque from attorneys. The money was put aside and she was placed in a motel. Sure enough her parents showed up in 24 hours demanding to know why we had "driven her insane" and sure enough the girl was now insane. But nobody had processed her or refused her processing. So the very crestfallen "parents" just had to take her away. The enemy plays it very dirty. Human life and sanity are trash to him. He has an unlimited supply of sanitarium cases and a complete disregard of law, human rights or the Nuremberg Code (established effective in all nations after the Nazi war criminal trials and signed by all nations which prohibits all experimental physical treatments).

To play it safe, do this on all new cases.

1. Always do the white form (pc assessment or history) on a meter. Do it all. It's an assessment. Note reads on the white form.
2. If any response greets "electric shock", date it and how many times.
3. Add the question "Were you instructed to come here". Clean it up as you can.
4. Get a full documented confession including (as found) who so instructed the person and where.
5. See whether the person should be continued in processing or not.

Many of these "insane" persons were never insane in the first place and process with remarkable ease.

Many others enter such fantastic enturbulation into the org that it isn't worth it at all.

Taking in "insane cases" is a good way to crash stats and a wide open door to the enemy.

The long run look at the "insane case" shows very poor chances. His brain and nerves are damaged by excessive drugs, shock and convulsions which the "psychiatrist" introduces as "treatment". This is covered by the way in DMSMH Book 3,

Therapy, Chapter 1, 1st two paragraphs. (Page 173 in the DMSMH paperback, page 165 in the hard cover).

When an "insane case" was brought in to Wash DC the place would become enturbulated and the stats drop.

Such a case can actually only be handled under institutional conditions and then mostly to give the person rest and security.

"Insane cases" are made. We recently tried to recall one insane case who had not become so by modern "treatment". We could not find even one insane case who had not been in psychiatric hands.

So, such cases seem to be modernly made.

What is called "insanity" is actually a pain crazed condition. This would normally pass off. Brutality and injury to "treat" it only confirm it and we get an apparently "insane" person.

Psychiatric treatment of a person not already in a weakened despersed condition would be bad but would not result in "insanity".

A pain crazed person then so treated is very hard to fish out of the mess.

But more important to us, a person who has been institution-alized does not know what has happened to him. He was drugged so as not to know and during it was implanted and severely injured physically. So when we fix him all up and he seems to be all right, if he remains unsure of what happened to him, he again introverts (goes inward) and his nerves are injured. This often makes him a very very untrustworthy being even when processed. Understand me - he is now sane enough. He just isn't very capable. So if our target is able people, we won't recruit many from the physically injured patients of psychiatry.

Enturbulation is the key point. They don't flow, they enturbulate. You find their areas enturbulated. That's the prime symptom of the condition.

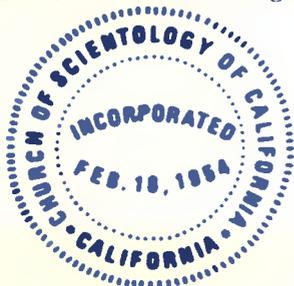
When they exteriorize from the injured pain wracked body they are sane enough. But if they stay around it, they re-interiorize. Sort of like trying to drive a wrecked car.

"Insanity" isn't an illness. It's an injury. When more injuries called "treatments" are piled on top of it, it becomes very hard to treat just because the person is now desperately injured. He hurts. His nerves as physical structures carry only hurt messages. So he is enturbulated.

It's the same thing trying to process a man in agony from a car injury and trying to process an "insane" person. You can't really get their attention until they cool down.

Why western governments allow these violations of the War Crimes Nuremberg Code (they all signed) I don't know unless they themselves are aberrated into vicious cruelty.

In our line of country just be very careful of the electric shock cases. And don't expect much. And be alert to them being sent in on an org to mess it up. We want smooth orgs.



L. RON HUBBARD
Founder

ELECTRIC SHOCK CASES

Additional Questions for White Form
per above ED.

- (1) Electric Shock? _____ Read
Date _____
How many times _____
- (2) (a) Were you instructed to come here? _____ Read
Clean it up as you can.
- (b) Get a full documental confession including
who and where.
- (c) See whether person should be continued in processing
or not.

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 66 INT

13 December 1968

THE GREAT "CHARITY" SWINDLE

One of the reasons Scientology is fought so hard and with such heavy finance and ferocity is that if it succeeded, it would then end one of the greatest "charity" swindles of all time.

The group who fights Scientology in the press and parliaments is fighting madly to retain control of (amongst other things less savory) a billion pound "research" racket.

It goes this way: A group named so as to make people think it is part of governments over the world, has fund collection chapters and agents.

These see all the rich people they can and the governments and explain that the lot of the "poor insane" (about whom they don't give a damn as evidenced by their killing them) is so horrible that millions are needed urgently.

The rich people and the deluded governments then lay out fantastic sums of money, millions upon millions each year.

The groups' representatives then take this money and whack it up amongst their pals.

As simply to split it up would be caught by the tax people, the group invents a "reason why". It appoints insanity projects for research like, "The Depressive Project".

Then each local member is paid several thousand a year, in addition to his income for his "research". This of course is a tax free sum.

The members write up something like, "Depressives are often noticed to be depressed" and that's it for the year.

The amounts are fantastic in size. We have the lists and boy would any tax agent love to see them!

So, these swindlers built up a structure that would sooner or later cave in.

In these times of actual advances in physics and mathematics sooner or later some independent project would come up with a datum that was real.

Dr Wilhelm Reich, not one of their boys, was imprisoned

and killed for making a breakthrough in the '50s.

It could have ended the golden avalanche.

Then, good Lord, there was Dianetics and Scientology all of a sudden, in one piece and actually working!

This gave them an awful turn.

It threatened this yearly harvest.

Scientology is fought because it is effective.

But if the answers are all found, then what happens to begging for funds to "research"? People say, "well, but Hubbard did it. Why don't you use Scientology?"

The enemy has been hit in the pocketbook, his most vulnerable spot.

His world headquarters began to show more and more deficit. He was down to his last fifty million!

Rich people began to say, "Why don't you use Scientology?"

So they frantically campaigned over the world to discredit it.

Governments were being whipped into line (this group appoints all the "Health" ministers for both parties.) Because they began to wonder. "If it's all done, why don't they use it?" was beginning to be asked. "Why all this dough for research? When it's all done in Scientology?"

The average member of this enemy group couldn't care less about the insane.

But they care about their million pound swindle over the world.

One violent opponent of Scientology in this group who had been howling against it in the press, finally backed up and admitted he knew nothing at all about it. Not a thing!

This isn't the only motive this international group has. It is their finance motive. But in itself it would be enough.

They can bribe a lot of people with all that money.

This is one of their secrets - how they finance themselves and pay their agents and get past the tax collector.

What an unsavory group they are! And you can point your finger with accuracy at any politician who supports them. He's under blackmail or is bribed.

Sort of an odd commentary on the governments of the West, isn't it?

Birds of a feather?

They sure have bad luck anyway. The biggest mistake they ever made was to attack Scientology.

But what could they do? There it was, the whole subject of the mind fully researched. We weren't even in their line of country!

We ran into the biggest single swindle of the century. It desperately tried to discredit us. And we're knocking it in the head, bang!

For who can stand in the way of truth?



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 65 Int

SERVICES, ILLEGAL OFFERING

The offering of higher services the org or Franchise is not authorised to give can result not only in EC removal but also can crash the stats of the org.

The test cases of this was Joburg which, to get solvent, illegally started offering Power Processing. The org got briefly solvent, then crashed. It took a long long time to rebuild South Africa again and it was laid open to enemy attack due to its long weakness.

The bad effects of offering unauthorised higher services are these:

(1) The org is not schooled or equipt to handle them technically and have case and training failures;

(2) The org cannibalizes its Div 2 Central Files by feeding on only upper level Scientologists without getting in any new people. This flow suddenly runs out and leaves the org flat on its face. Nobody is left in the files. No new names have come in. Equals no income.

(3) The field of that org is suddenly jammed up with failed cases and/or falsely certified people and the field turns against the org.

(4) The org is geared and organized to handle what it is authorised to handle and the sudden shift shatters its comm lines.

You can see that if it takes 22 or more hard-trained efficient Sea Org members to get people through the CC and OT Sections and teach Class VIII, it takes some doing.

An EC which would permit offering services it can't deliver really would of course really be in doubt and prone to think they were selling pie in the sky. This would only come from personal case failures or no gain. There'd be no excuse for this with VIIIs on the job.

The difficulty lies with any inactivity in the Public Divisions. When these become inactive or hopeless or slothful, then people inflow drops. Then the EC facing insolvency tries an unusual solution, having neglected all the usual ones.

At the present moment the real answer to heavy inflow would be for the old ARC Brk programme to be gotten in and every failed case of any kind in the whole area to be routed into the org fast.

By giving FSMs a reality on VIIIs and the lists of any failed cases and then a shove and follow up by the

Public Exec Sec making sure the list reduced to nothing, the whole field would clean up and, if other Public actions were also kept up and other Divs did their jobs the org would soar.

By being hit hard for all our years we have developed a compression which, released, will spring outward into expansion. The battle made us develop org forms, actions and disciplines far in excess of ordinary requirements. All we need do is use them and expand.

Offering higher services than can be delivered is an admission that one can't deliver the authorised services in the first place.

We have 100% tech. It's time ECs realized this.

ALL THE ADMINISTRATIVE DIVISIONS AND PERSONNEL OF AN ORG EXIST ONLY TO PUSH THE PUBLIC IN FOR TECH ACTION, TO HOLD THE ORG FORM AND KEEP THE AREA CALM INTERNALLY AND EXTERNALLY WHILE TECH OCCURS.



Love

RON

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 64 INT

10 December 1968

The attached is a Proposed Policy Letter. It is for staff examination and discussion all orgs save WW, SH and Asho which are already more or less doing it.

Staffs should be given this data and it should be

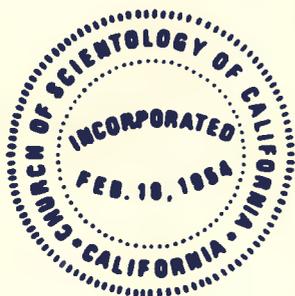
- (a) found acceptable
- (b) Amended by specific suggestions or
- (c) rejected.

All in open staff meeting which only staff members may attend.

The EC should then advise the Deputy Guardian For Finance WW via EC WW.

If a majority of orgs favour this, it will then be implemented as an actual Policy Letter by WW and other Pol Ltrs amended.

L. RON HUBBARD
Founder



HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

Remimeo
All Staff
Treas Hats
Guardian
Fin. Hats

HCO POLICY LETTER OF 10 DECEMBER 1968

PERCENTAGE ADJUSTMENTS AND FIXED SALARIES
(Effective 1st January 1969)

(Cancels HCO Pol Ltr 3 May 1966 Reserve Fund)
(Cancels HCO Pol Ltr 21 July 1966 Prop Pay Plan)
(Cancels HCO Pol Ltr 15 Feb 1967 Allocation of Income)

The current financial structure of outer orgs has been partly successful but on an overall basis, has failed to:

- (1) accumulate a large reserve to handle unexpected financial needs and ensure solvency;
- (2) provide staff with a reliable and stable source of personal income;
- (3) permit long range financial planning with any degree of certainty.

Saint Hill and the Sea Organization on the other hand have succeeded very well in all three of the above, and upon inspection the most successful aspects of financial procedures in these orgs were found to be:

- (1) fixed salaries as opposed to proportionate pay;
- (2) a disbursement sum well below the gross income of the organization.

To bring outer org finance in line with the above the following changes are made, effective 1st January, 1969.

All orgs are required to operate on a fixed sum.

This sum is derived from a percentage of past quarterly Corrected Gross Income of the organization. This figure is then set as a ceiling for expenditure for the coming quarter and is obtained as follows:

- (a) Add the Corrected Gross Income each week for the past quarter Day and Foundation combined.
- (b) Divide this figure by the number of weeks in this period.
- (c) 70% of the figure in (b) above establishes the ceiling for expenditure in the coming quarter.

THE TERM "CEILING" IS DEFINED AS THE SET FIGURE ON WHICH AN ORGANIZATION OPERATES WEEKLY, REGARDLESS OF THE INCOME.

The day org being the senior org handles the Financial Planning for both Orgs (Day and Fdn) based on the allocated amount.

The ceiling figure once established, would normally remain the same throughout the quarter but, in actual practice, a major increase or decrease in average income during the quarter could warrant a change of the ceiling amount if the established figure

proved unworkable. Any proposal for such a change would be approved at the discretion of the Deputy Guardian for Finance WW.

While the ceiling establishes how much can be spent it would be wise for the Executive Council to bear in mind that the corrected Gross Income for any week may go below the allowed amount. Provision for this is made by always spending less than the allocated amount.

FIXED SALARIES

In an org which pays wages on a unit system (proportionate pay) the wages vary wildly from one week to the next, a factor which in itself discourages expansion - while at the same time a large percentage of weekly income is consumed by payroll.

Fixed salaries, as currently paid by Saint Hill and the Sea Organization, provide a stable wage for staff members, while consuming a smaller portion of gross income, thereby permitting the accumulation of a substantial reserve.

It is the function of the Executive Council to set the basic salary for each staff member within the allotted percentage. This is then approved by the Assistant Guardian for the org or the Continental Assistant Guardian for Finance.

No wage scale will be approved which consumes the entire salary amount thereby leaving no room for expansion.

RESERVE ACCOUNT

This account replaces the General Liability Fund and Building Fund Accounts.

The Reserve Account has a purpose similar to the General Liability Fund and Building Fund accounts, and is established for organizations to put aside monies for Legal Fees, new buildings, Mission Payments to Sea Org, etc. It is also designed to provide a cushion of cash for organizations to fall back on if ever needed.

This account is set-up to be a Trustee Account for the outer orgs which is controlled by the Guardians Office WW and the Sea Organization. The weekly deposits are considered disbursements to the Sea Org but the money, in actual fact, still belongs to the org for the purpose of its Cash-Bills statistic.

As will be seen from the new AC I Form, the weekly deposit to reserve consists of the difference between the established ceiling figure and the week's Corrected Gross Income less the WW 10%. This figure will vary considerably from week to week.

Orgs which are not restricted by Exchange Control remit their weekly cheque made payable to the OTS Service Account, to the Reserve Liaison Officer Sea Org for deposit.

The Reserve Account for South Africa orgs is situated in Johannesburg, for Australian orgs in Sydney, and New Zealand org in Auckland. Cheques for deposit to the Reserve Account of these orgs are forwarded to the respective Assistant Guardian for Finance for banking, who forwards a copy of the weekly deposit slips and vouchers to the Reserve Liaison Officer. It is the responsibility

of the Assistant Guardians for Finance of the above mentioned orgs to open such a bank account.

As of 1st January, 1969 the General Liability Fund and Building Fund Accounts will be closed and the monies transferred by cheque to the respective Reserve Accounts via the Reserve Liaison Officer.

Monthly rent payments for those orgs which currently pay their rent from the Building Fund Account will be handled exactly as before except the rent payments will come from the Reserve Account.

SIGNATORIES

The signatories for the Reserve Accounts are L. Ron Hubbard, Mary Sue Hubbard, singly, or CS-3 Material Aide with anyone of the following - 2nd Deputy Guardian for Finance WW, Treasurer WW and the Reserve Liaison Officer.

THE LRH GOODWILL PAYMENT ACCOUNT

The weekly deposit to this account (which comes from the allocated disbursement sum) is a set figure determined by the org's Executive Council and approved by the Assistant Guardian for Finance of the org, or by the Assistant Guardian for Finance of the Continental Office.

The 10% routinely sent by orgs to WW remains unchanged.

It is the intention of this Policy Letter to bring about a substantial reserve for Scientology organizations which is controlled by the Guardians Office and the Sea Organization, and secondly to establish in the outer orgs a financial structure similar to that which has proven successful at Saint Hill and WW.

L. RON HUBBARD
Founder

LRH:ei:sk
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PROPORTIONATE INCOME BREAKDOWN WORK SHEET FOR WEEK ENDING.....

Put down total

B1. DONATIONS RECEIVED	_____	A. GROSS INCOME	_____
B2. MEMBERSHIPS	_____	A1. ADVANCE PAYMTS REC'D	_____
C. RENT COLLECTED	_____	A2. Subtract A1 from A	_____
D. LOANS COLLECTED	_____	A3. ADV PAYMENTS USED	_____
E. PHONE CALLS COLLECTED	_____	A4. ADD A3 to A2	_____
F. REFUNDS GIVEN	_____		
F1. REPAYMENTS	_____		
F2. FSM COMMISSIONS PAID	_____		
G. Put down the total of all Congresses, books, tapes, monies, and special event monies if any were invoiced by the org for HCO	_____		
H. Put down total others.....	_____		
I. <u>ADD</u> B1, B2, C, D, E, F, F2, G, H and put total here and in right-hand column (put down twice).....	_____		
J. <u>CORRECTED GROSS INCOME</u> Subtract I from A4 and put down here.....	_____		
K. <u>HCO WW 10%</u> of J and put down here.....	_____		
L. <u>Subtract K</u> from J and put down here.....	_____		
M. Take ceiling figure for this quarter and put down here.....	_____		
N. <u>RESERVE AMOUNT</u> - Subtract M from L.....	_____		
O. Put down amount from Line B1	_____		
Put down amount from Line C	_____		
Put down amount from Line D	_____		
<u>ADD</u> and put total down twice.....	_____		
P. <u>TOTAL RESERVE SUM</u> Add N and O	_____		
Q. Put down amount from Line M	_____		
R. <u>DISBURSEMENT SUM</u> Take 45% of Q and put down here	_____		
S. Put down amount from Line E	_____		
Put down amount from Line H	_____		
<u>ADD</u> E and H and put total down twice	_____		
T. <u>TOTAL DISBURSEMENT SUM</u> Add R and S and put down here.....	_____		
U. <u>SALARY SUM</u> Take 55% of Q and put down here.....	_____		
V. <u>SUM TO AREA HCO</u> Put down amount from Line G	_____		
Put down amount from Line B2.....	_____		
<u>ADD</u> G and B2 and put total down twice.....	_____		

BALANCE CHECK

AA. Put down Gross Income corrected for Advance Payments from Line A4	_____	_____
BB. Put down total refunds from Line F.....	_____	_____
CC. Put down total repayments from Line F1.....	_____	_____
DD. Put down FSM Comms. paid from Line F2.....	_____	_____
EE. Put down HCO WW 10% from Line K.....	_____	_____
FF. Put down Reserve sum from Line P.....	_____	_____
GG. Put down total Disbursement sum from Line T	_____	_____
HH. Put down total Salary Sum from Line U.....	_____	_____
II. Put down total sum to Area HCO from Line V.....	_____	_____
JJ. Add BB, CC, DD, EE, FF, GG, HH, & II and put down total here and at right-hand side.	_____	_____
KK. Subtract JJ from AA and put down here (there should be NO BALANCE)	_____	_____

ATTESTED BY..... (Signature and Title)

EXECUTIVE DIRECTIVE

LRH ED 62 Int

8 December 1968

SCARCITY OF TRAINED AUDITORS

Every org will have a scarcity of trained auditors if these programmes are out.

1. INTENSIVE STAFF TRAINING PROGRAMME, making existing staff into auditors right in the org rapidly.

2. SCHOLARSHIPS which means a 50% of training fee scholarship is given for use in training in that org only. This can be augmented to "people who do well in processing" as the reason for the award.

3. PERSONNEL PROCUREMENT, standard signs in PE, Academy B Boards etc. Goes on continually.

4. TECH ADMIN RATIO kept. This can be 3 to 1 tech in an org supporting a continental and 2 to 1 in any other org.

5. Staff contracts never less than 2½ years. This should be at least 5 years I now see, if a person is to be sent off to a Class VI or a Class VIII Course.

6. Giving POWER only to 2½ or more contracted staff.

7. Routing DEVT Merchants who are slow or no previous case gain or no training attendance off staff.

8. Getting a LOCAL FSM PROGRAMME going.

9. Getting local GUNG HO Groups going.

10. Keeping Admin Standard.

PROGRAMMES

You divide any one programme into a long and short range targets.

The long range target is the completed action.

The short range target is the steps made up to do it.

You don't try to get all these in instantly nor do you just put it aside as a good idea.

You take #1 above. That's the long range target.

Now specific persons do certain actions such as

(a) Dept 3 gets staff contracts signed

(b) Registrar enrolls all staff into training courses.

(c) D of T organises part time Academy facilities and and schedule and checksheets.

(d) E/O sets up nightly staff roll call for course attendance.

When you've done (a) to (d) you mark the board out and set up #2 above with its short range targets.

And so on and you'll have all 10 in in a few weeks.

YOU MEANWHILE CARRY ON BUSINESS AS USUAL AND GET YOUR STATS UP ANY WAY YOU CAN.

When you get to 4, Tech-Admin ratio, you don't lay a lot of people off. That's foolish unless they come under (7) above and you do that when you get to (7).

BEACHHEAD

In any org area we have no more than a beachhead.

For 18 years we have been being hit by a covert enemy, a small but worldwide group which had chapters in every country. They were afraid of us because we were effective. Now we know them. We are not only hitting back, we are winning. We are the "cowboys in the white hat", the good guys. The fight still goes on but we won the war when we found who they were. Your nearest Guardian's Office knows and has the situation under control now.

Unless called on directly to help, the job of the rest of us is to get the show on the road.

We have a beachhead. That is all. We have one in each org and office area. But that's all we've got.

Now our job is to expand that beachhead.

We will do it solely by putting in more and more org, getting higher and higher stats in each Division and in forming groups and expanding in every other way out into the community.

IF WE DO NOT SUCCEED THIS PLANET WON'T BE WORTH DUST!

Thank God for the dedicated staff members who stick by their guns and keep things going and don't run off to a higher org or the lure of franchise.

Thank God for the VIIIs who brought back Tech to orgs but more than that, brought back stability and life.

Thank God for the orgs who stayed steady under fire.

We still have the beachheads. WE MUST NOW EXPAND THEM INTO DOMINANT SECURITY FOR SCIENTOLOGY ON THIS PLANET.



Love

RON

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 61 INT

9 December 1968

QUAL HAS NO BACKLOG

Stable Datum — Quals never have backlogs ever never.
Even if all hands have to audit. It kills the whole
flow line.

LRH:PO/ldm/ei:sk

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 60 INT

19 November 1968

SHOOTING BOARDS FOR MAGAZINES

All previous EDs on the subject of shooting boards for magazines (other than mine) are cancelled.

Shooting boards for all magazines are done at Pubs Org.

Each Org will pay the sum of £20 or the equivalence of for these shooting boards.

The magazine is to consist of twelve pages.

Six pages will advertize book account items, this will be furnished free of charge by Pubs.

The other six pages will be for local Org news and ads for training and processing, these six pages are what the Org will pay for.

Orgs are to furnish the material plus good action shots to Pubs for each mag.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 58 Int

30 November 1968

LOWER LEVELS

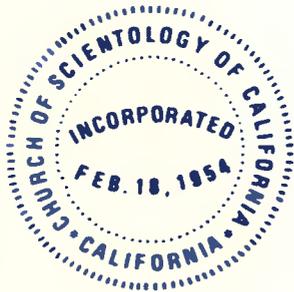
(To be enforced by the 2DGWW
and Assistant Guardians in Orgs)

ASHO AND SH may not give away lower levels with their Power Processing. If they receive for processing persons who have not had their lower levels including sub-zeros from a qualified auditor in the person's home area or an Academy level org, they must charge triple the Academy level org fee.

Cutting prices by any EC or ECWW or goofy offers as in the soap trade. Cutting prices is covered in HCO Policy Letter of 27 April AD15 Issue II ORGANIZATIONAL PRICE ENGRAM as an Ethics offense.

Money is inflating. Our prices are not rising. Service improperly priced cannot be delivered as it is not adequately paid for.

FSM Commissions MUST be paid quickly but only for services sold by that org.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 57 International
To AOs and SHs:
Other orgs Info

1 November 1968

STAT REDUCTION

By crashing the stats of outer orgs with unnecessary and unauthorized Missions and off policy offers and by failing to promptly pay FSM Commissions, and by making too many changes STATS HAVE BEEN REDUCED IN SOME OUTER ORGS.

When they reduce in outer orgs, they shortly reduce at AOs and SH & ASHO.

TOURS, MISSIONS

Missions which aren't needed de-popularize AOs and Tours by AOs or SHs which upset or injure LOCAL sign ups are very bad actions.

Therefore tours and Missions from AOs and SHs are good ONLY WHEN THEY BEEF UP LOCAL STATS and get FSM Commissions for those orgs visited.

The local boys and girls have to live with those lions. So you want to play up the local staff members and local services. You advertise yourselves enough just to appear there.

You shouldn't sign people up for AOs and SH and ASHO on such tours. You should get people to sign up locally for local services.

Let the local orgs sign them up for AOs, SH and ASHO and let them get the FSM Commission.

If you could figure how to help the local org with tours so they trebled in size you'd really have your AO and SH stats solved too!

The local org is well intentioned. These are good people. You can help them. You must not be a party to pulling them down in any way.

Build them up and we all win.

OFF POLICY OFFERS

For SH or ASHO to offer free lower grades with Power is to upset the local orgs.

This is solved by making Sub-zeros and lower grades triple price if people come without them AND MAKE IT PLAIN THAT THEY'RE SUPPOSED TO HAVE Sub-Zeros and up to Grade IV on arrival at SH or ASHO. This is written:

"Prerequisite for Power Processing: Sub-Zeros and Lower Grades obtained before arrival. (There is a penalty price on lower grades at SH and ASHO of 3X. This does not include the occasional lower grade that needs to be put back in in Review before Power.)"

"Prerequisite for SH Training: HPA or above obtained in a local organisation Academy."

Weird price offers and arrangements also upset the public. The whole stats of Scientology over the world crashed when we reset prices in '63. It took over a year to get stats up again. So price and offers should be constant and unchanging.

"Every third person to arrive in the org gets a Cadillac" may do in soap but not in Scientology. You can add to FSM awards but not to the public.

FSM COMMISSIONS

When you don't pay FSM commissions at once, weekly, you crash your stats also. Worse still is to have no FSM programme at all!

To delay and argue about FP or something on FSM is killing the flow at source.

You pay FSMs their 10% as studiously as you pay staff their pay.

PROM ACTIONS

The basic Prom actions of an Org (HCO Pol Ltr 20 Nov 65) must be in.

They are the tried and proven actions.

When you put in new programmes, they usually have a lot of bugs in them that have to be worked out.

So it is with Tours and Missions. They're new. They have bugs. I've pointed out the principal ones.

The flow begins with the public, the FSM, Franchise holder and local org. South Africa once crashed its stats by giving illegal Power Processing. The public was ignored. Only people already in CF were eligible for Power. The flow of public to PE and Academy ceased. Only Power was concentrated on. The orgs were fat for a short time, then badly done power and no flow into PE delivered a heavy blow on low stats. Took Africa more than a year to recover.

SHIFTING ASHO & AO

By putting an SH and an AO in the US, the lines were unstabilized in late August 68. This is the basic cause of down stats, made necessary by immigration actions in England.

CHANGING ECs

Changing Exec Councils for 2 weeks in Nov 68 unstabilize orgs. The earlier ECs were replaced quickly. But it gave a deep sag.

Thus, Missions and Tours are not all that good.

The best atmosphere in which to build is a quiet unchanging one.

Somehow we'll get all the stats soaring again. Mostly by doing what we do well and not doing things that prove harmful.



Love

RON

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 56 INT

2 December 1968

BIG WIN

THE UK PARLIAMENT CANCELLED OUT ON AN INQUIRY INTO SCIENTOLOGY
ON 2 DECEMBER 68 AS THEY CAN FIND NOTHING WRONG WITH US.

LOVE=RON

02122 RED

L. RON HUBBARD
Founder



EXECUTIVE DIRECTIVE

LRH ED 55 INT

29 November 1968

THE WAR

You may not realize it staff member but there is only one small group that has hammered Dianetics and Scientology for 18 years.

The press attacks, the public upsets you receive and all those you have received for all your time in Scientology were generated by this one group.

For eighteen years it has poured lies and slander into the press and government agencies.

Last year we isolated a dozen men at the top. This year we found the organization these used and all its connections over the world.

They are as red as paint. Their former president was a card carrying Communist and they have four on their Board of Directors. Yet they reach into International Finance, Health Ministries, Schools, the press. They even control immigration in many lands.

Psychiatry and "Mental Health" was chosen as a vehicle to undermine and destroy the West! And we stood in their way.

They knew we had the answers. We were over \$2,000,000 dangerous to them. That's about what they've spent to try to get rid of us.

Well, today, the World Federation of Mental Health (which pretends to be part of the United Nations and isn't) and their "National" Mental Health organizations (which pretend to be part of each national government and aren't) in every western nation have been spotted by us and proven to be the ones responsible.

If a platoon of Russian soldiers landed in your country and started shooting down people, the military or the citizens would wipe them out.

But if several regiments landed in small groups, with phoney passports, dressed in dark business suits, each one vouched for as a professional doctor by the "best people", they could (and do) select out anyone they wish to kill, get him behind closed doors in an institution and de-personalize or kill him.

They have infiltrated boards of education, the armed services, even the churches.

They hold the wives or daughters of a great many politicians and keep them "under treatment".

They appoint Ministers of Health by pretending they are

already part of the government.

They collect millions.

Their "technology" is the same as that used by Intelligence Services. Electric shock. Brain operations. These were used in Lubenka Prison in Russia but are not allowed on Russians!

Anyway, this was the live wire we got across by being able to undo their effect on the West.

None of this is fiction. There are too many dead men around for that.

We have the goods on them and right this minute more artillery is being rolled up by us from more quarters than they could ever predict.

We've made a beachhead. We are slamming in closer.

You aren't standing alone. There is more ammunition being flung at them right this minute than they could ever duck.

They made a few gains. They could even make one or two more.

But they made a bad mistake. They attacked us. And we weren't even in the same line of country.

For eighteen years we have had constant sniping at us over the world. They did it.

We've got to fight this one on through and we will.

Think of what it would be like to have no such opposition!!!! My, how we would expand. And will.

You just carry on your job well, do it very well. Keep the show on the road. Get the stats up.

A lot of good guys amongst us are taking care of them. We are using only legal means over the world. We don't stoop to murder and rough house. But man, the effectiveness of our means will become history.

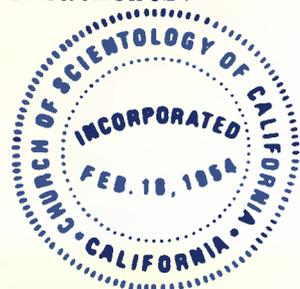
It is a tough war. All wars are tough. It isn't over.

But if the enemy knew all that was heading in his direction this minute from how many quarters he'd faint.

Let him lah-de-dah with the socialites and "best people" a little longer. Let him pose as part of the government yet a little while. And then he's had it.

Our error was in failing to take over total control of all mental healing in the West. Well, we'll do that too.

You never did understand his treatments? Well so the psychiatrist acts like a Russian storm trooper after all. Treatments?



Ron

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

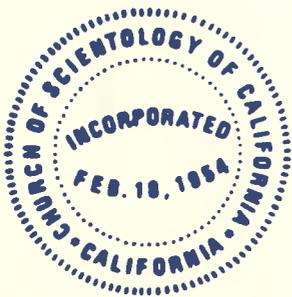
LRH ED 54 INT

30 November 1968

ISSUE AIRMAIL BONUS AWARDS. THE ORGS OFFICE OF GUARDIAN ONLY MAY AUTHORIZE ANY BONUS AWARD FOR ANY STAFF MEMBER. MODIFIES PL 26 SEPT 67. NO BONUSES OR AWARDS MAY BE AWARDED IN ANY ORG UNLESS THE GROSS INCOME IS ABOVE EXPENSES AND A SUITABLE RESERVE, AS APPROVED BY 2D G FINANCE WW. NO ORG WITH INCOME UNDER 5000 DOLLARS IS ENTITLED TO BONUSES IN ANY CASE. ANY ORG WITH INCOME BELOW ITS INCOME LEVEL OF 29 AUGUST 68 UNTIL IT RECOVERS THAT LEVEL IS HEREBY DECLARED IN EMERGENCY OR LOWER TO BE SET BY ECWW. ANY DELIBERATE FALSIFICATION OR NO REPORT OF GRAPHS WILL BE HANDLED BY COMM EV. FROM THIS DATE FORWARD EVERY EFFORT IS TO BE MADE TO BRING UP GI AND GD'S ABOVE 29 AUG 68. BEST=RON

30115 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 53 INT

30 November 1968

EDS 1478 1479 1480 1481 ARE CANCELED. REVERT TO EC AS BEFORE
ISSUE WITH APOLOGIES FOR UNAUTHORIZED CHANGES. OUTNESSES
COVERED BY AMNESTY GET THE SHOW ON THE ROAD.
LOVE=RON

30112 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 52 INT

24 November 1968

AO TOURS

AOs may run tours as follows. These are the only tours authorized from AOs.

GOODWILL TOURS

These tours are designed to help the local org promote its services. The tours will lecture on the services available at the local org, the training available. These will be an assist to get the stats up.

The tours will not sign people up for AO. If anyone locally signs up for an AO service, the FSM commission goes to the local org.

There are no fees for these tours.

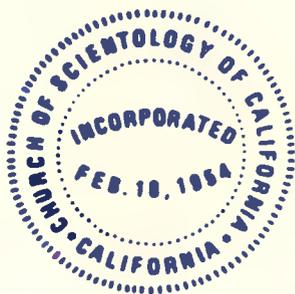
The tours will help to establish groups in local orgs as per Boom Formula Policy, 24 Nov '58 Policy Letter and Groups Booklet soon to be released, and PES Depts to handle the groups.

The health of the local orgs depend on groups.

These tours are to boost the local orgs and in getting its service known and getting groups established.

No advice or orders will be given without quoting the policy letter or ED number.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 51 INT

24 November 1968

STABILITY

I do not like to see organizations or franchises unstabilized by too much personnel transfer. The HCO Pol Ltr of 2 July 1968, ETHICS ORG SUPPRESSION OF, means what it says. Orgs became unmocked with too many transfers.

Also I don't like to see cross ordering of conditions. A Divisional Secretary should be the only one to assign conditions to that division and only the Exec Sec of those Divisions should assign conditions to Divisional Secretaries. By cross ordering I mean the Sec of one division assigning conditions to people in another, etc. Conditions should be by chain of command.

We are heading in for the long pull now. We have located and are directly attacking the only enemy we had on the planet, the "World" Federation of Mental Health and its "National" chapters. The "World" Federation is NOT part of the UN although it pretended so. The "National" chapters of it are not part of national governments although they want people to think so - the crooks. Red as paint and phoney as any Confidence game, this was the group who were attacking us for 18 years. Well, we're counter attacking. And they suddenly aren't winning. While this fight may go on for some time, it's the beginning of the end for them.

Their attacks, sending lies to the press etc, were having the effect of dulling our hard work and causing dissem to be blunted.

Also, the effect was to make us have to be far more alert and work far harder.

Also, this pressure on our orgs tended to enturbulate them internally. We couldn't see the enemy so we occasionally attacked each other.

Well, we know the enemy. He's the local "National" chapter in your org's country.

We don't have to be enturbulated any more. We will fight him as routine. We are settling down for the long pull. He, the enemy, had control of mental healing on the planet - and killed and raped and had a ball. Well, we're taking that control away from him and we're going to clean the field up.

We're going to take over the mental hospitals and the political guidance and the whole field of mental healing.

It may take us years, but we've got years. We've got the tech. We've got the admin.

The battle may ebb and flow. We may lose here and there. We will undoubtedly win in the long run.

All we have to do is do our jobs well, hold our posts steady, stop musical chairs, stop chopping each other up and extend our sphere of control in the field of mental practice.

So stabilize your org, get the job done.

We're the "cowboys in the white hats". They're the "cowboys in the black hats".

We're the good guys in this drama.

We have the know how. They can only kill patients. And do.

So it should not be too hard.

The trick is simply to stabilize our orgs and do our jobs and reduce all internal enturbulence. If anyone wants to enturbulate anyone, the enemy is in plain sight. It isn't us or our fellow org members.

So let's get set for the long pull, shall we. It is our planet after all.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 48 INT

15 November 1968

APPOINTMENTS

1. The Asst. Guardians of London, SH, EUS (N.Y.), WUS (L.A.), Johannesburg, Perth, Adelaide, Sydney, Auckland and Washington are to forward to the Second Deputy Guardian for Finance WW three nominations with full personnel data on suitable applications who could hold the post of "Asst. Guardian for Finance" successfully in their org.
2. The most important factor of this appointment is to look for a person who can be guaranteed not to waste money and hold the finance strings of the organization in a firm grip.
3. Of the three nominations submitted by each Asst. Guardian one person will be selected by the Deputy Guardian WW to hold the post of Asst. Guardian for Finance in that org.
4. Also an appointment by the Deputy Guardian WW to the posts of Asst. 2nd Deputy Guardian for Finance WW and Asst. Treasurer WW is required.
5. All to be complied with in two weeks.
6. The full intention of this ED is to establish alongside of and under every Asst. Guardian in the world a person to be responsible to that Asst. Guardian for the Asst. Guardian's finance duties relating to that org. This does not change or modify the post of Treasury Sec Div 3 in any org. It simply gives the Asst. Guardian adequate help and establishes better finance lines amongst orgs and to WW.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 47 INT

6 November 1968

A FABLE

The following fable seems to have turned up somehow.

It may cheer you up in the present conflict with the old time psychiatrist and his efforts to destroy modern culture!

The Way it Seems

This situation wherein the "World" Federation of Mental Health and its "National" organisations advocate violent and brutal (and highly illegal) "treatment" on false grounds suggests an interesting anecdote.

A flock of sheep was being tended by two shepherds. They noticed the sheep were very nervous and restless and looking around one of the shepherds saw a huge black wolf, one of a hovering wolf pack, drag down and kill a sheep. The shepherd rushed over to protest. "What are you doing?" The wolf looked up from his kill and said through bloody jaws "I'm a Professional!" Whereupon the shepherd looked apologetic and said, "Oh", and walked away.

The sheep became more and more nervous and darted about, looking ready to stampede.

The two shepherds had a meeting together to see what could be done.

The farmer came out to see why the sheep were so hard to control and discussed it with the shepherds. The farmer said, "Maybe its those wolves."

A wolf who had just killed his tenth sheep overheard this and trotted over, bits of sheep flesh sticking to his ugly teeth.

"No, no," said the wolf. "We're doing all we can to keep them herded up for you. If we went away they'd bolt. These sheep we're taking care of are the crazy sheep. You see they are the cause of the other sheep being nervous."

"Ah," said the farmer.

"Yes," said the wolf. "You see this is a highly technical field, far above your mentality. You can't recognize the crazy sheep and we can."

"Oh well," said the farmer. "We're glad of your help."

"Yes, yes. We try to oblige," said the wolf. "It's a very hard job, though, rounding up all these sheep. If you pay us, we'll make it much simpler."

So the farmer and the shepherds took up a collection and gave it to the wolves. And the wolves had a long chute built and a corral with spiked fences. And they drove sheep down the chute and killed them.

The farmer and shepherds explained how it was all right to the other sheep.

But an old big ram and three of his mates had been watching all this. They had tried to break in on it but the farmer and shepherds had held them off from interfering, saying how technical it all was and that the wolves had to study 12 years and had diplomas.

Finally the old ram had had enough of it.

He and his mates suddenly rushed at the farmer and two shepherds. The remainder of the flock thundered along with the rams.

The farmer and shepherds turned with a screech and ran down the chute to get help from the wolves.

There were several loud snaps and the wolves ate up two shepherds and a farmer so quick their overall buttons flew up half a mile.

The rams got back, took a long run at it and smashed the fences down, caught the overfed wolves against the far side and stamped them to pieces under a thousand sharp hoofs.

Sometime later the old ram was standing on the calm hillside, where the sheep now peacefully grazed, and a young kid started coughing.

The old ram reached into his throat and pulled out a scrap of paper.

"What was it?" said the kid, recovering his breath.

The old ram examined it and grinned. "It's a wolf diploma. Took him 12 years to become a professional it seems. But what you were choking on is this finger nail that was caught in it. He not only bit but ate the hand that fed him."

And that's how it got so calm and peaceful up there on the hillside.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 44 INT

9 November 1968

Standard Admin

You will be hearing a lot more about standard Admin in the future. Like standard Tech it produces fantastic results when used.

Right now these are your Admin Orders.

(1) EACH MEMBER OF THE EC TO SEE HIS DIVISIONS PERFORM THEIR EXACT DUTIES AND DO THEM WELL AND FAST.

(2) EACH DIVISION TO HAVE A SECRETARY WHO DOES OR SEES THAT THE DIVISION and ITS DEPARTMENTS DO THEIR EXACT DUTIES.

(3) EACH DEPARTMENT TO DO THE EXACT MAJOR DUTY FOR WHICH IT IS NAMED.

If you simply do the above, get busy and knock off all complexities the org will soar. It is really as easy as that.

So get an org board up and up to date. Man it from the TOP down. Hold all posts below that are empty from above.

Just that. Get an org board up and up to date.

Then when you've done that put in each column of the org board a pasteboard sign of exactly what each Dept mainly does.

Example in Dept 1 put

"PERSONNEL, gets it, posts it. Really does it."

In Dept 2 put

"COMMUNICATIONS, sends, receives, routes, internal and external."

In Dept 3 put "GRAPHS and ETHICS."

And so on down the org board for 27 departments.

Then the Exec Sec sees that it runs this way. Each Exec Sec sees that the staff knows and uses and does these simple actions.

PLEASE SEE THAT THIS IS DONE.

It is the first step of Standard Admin.

Knock off all the airy-fairy nonsense and complexities.

Just do the above.

See that the actions under that simple department heading get done. Use ethics where they are NOT done. Assign higher conditions where they ARE done.

Suddenly all the complexity (and low stats) will blow off.

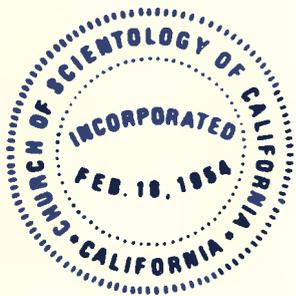
Most orgs have not had time to find out the total magic of Standard Tech. But it is sinking in. We are able today to really fly all the pcs we get. Fast. That sector is in the progress of being cared for.

Now begin to back it up with Standard Admin. I know you seem far too busy to do this. That you haven't done it is why you're far too busy.

So take these steps NOW. Just and only as outlined above. And you'll be utterly bowled over to find the org soars to Power.

Please?

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 43 INT

6 November 1968

ONLY DISCOUNT APPLICABLE TO CLASS 8 COURSE IS THE 5% FOR
ADVANCE PAYMENTS. HALF PRICE FOR CONTRACTED STAFF MEMBERS
DOES NOT APPLY IN THIS CASE.

LOVE RON

06111 RED



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 42 INT

4 November 1968

PRESS STORIES

Dear Staffs:

Don't feel too bad about any press or publicity or "bad news".

As a tip off, we have not only located the enemy exactly but find him guilty of so many crimes that the end for this opposition is in plain view.

We are rolling up the heavy guns quietly and getting things exactly timed.

With our Class VIII results, with our organizational structure over the world of which you are a part, the achievement of our goals is inevitable.

The going is sometimes rougher than other times.

The thing to do is survive during the rougher parts. And we're doing that very well.

I have just had this cheering news that we now are closing in on the basic of aberration on the 4th Dynamic on this planet. So I thought I'd let you in on the good news.

Love

RON

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 40 INT

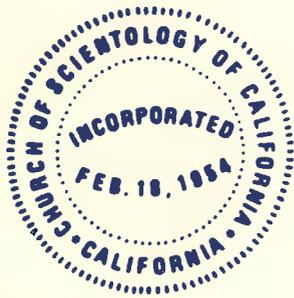
2 November 1968

ONLY VIII'S TO AUDIT CELEBRITIES.

LOVE=RON

29103 INT 4

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 39 INT

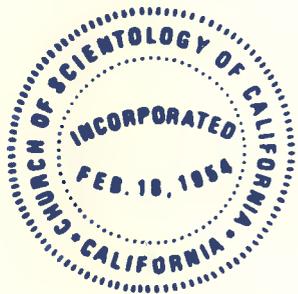
29 October 1968

IF BI'S AT SESSION START ANY STUDENT PC IS SENT TO QUAL TO
HAVE RUDS FLOWN. APPLIES ONLY TO DIANETIC AND LOWER GRADE
STUDENT AUDITING WHERE RUDS NOT OR NOT EXPERTLY USED.

BEST=RON

558 DC 2

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 37 INT

22 September 1968

TO GET UP INT STATS

(Cancels any orders to the contrary)

(Cancels last section LRH ED 16 INT)

- 1) AOLA and EC US to change Bldgs.
- 2) ECUS to reduce staff to a small unit and rest of bldg to be used for LA org service.
- 3) Pubs Org WW to print only.
- 4) Orgs to distribute to bookstores as per MIB.
- 5) Only SO Flag to send Missions. AOs Cont Orgs and WW may only send Experts to advise without bill or Ethics Power.
- 6) Comm and command lines to be stabilized.
- 7) Additive and conflicting ordering by juniors to cease.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 35 INT

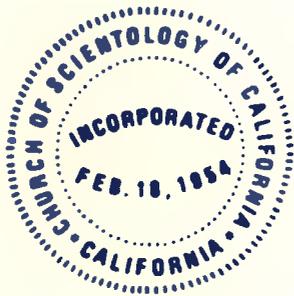
25 October 1968

WHEN DIANETIC COURSE STUDENTS PC SHOW BAD INDICATORS AT
A SESSION START THE DIANETIC SUPERVISOR MUST SEND THEM
TO REVIEW TO FLY RUDS. RUDS NOT OTHERWISE USED ON
DIANETIC COURSE.

LOVE=RON

24001 SH 2

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 33 INT

21 October 1968

Re Pubs

Current flyers as done are very nice.

HOWEVER, if these flyers absorb a large percent of publications expense, they had better be done a lot cheaper.

It is better to turn out magazines via Shooting Boards and the Auditor carrying more pages.

BOOKS you sell must be in quantity at reasonable cost and mags repeatedly advertise them. Orgs pay for the mags to advertise their training and processing.

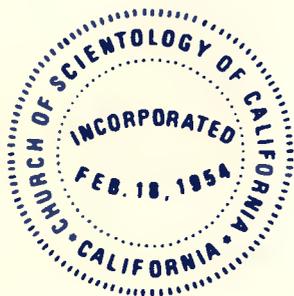
Many mags can be done as mags and can then be used as Info pieces if their copy is put together right.

Quality is junior to volume.

No one respects articles in mags. They only respect fat hard cover books.

It was on these data that I continually drove stats up at low publishing cost.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 31 Int

14 October 1968

FLAG ORDER 1467

CONDITIONS

(Cancels FO 1292 of 5 September 1968.)

The following conditions will now be assigned:

NON-COMPLIANCE	=	LIABILITY
NO REPORT	=	DOUBT
FALSE REPORT	=	DOUBT
DESTRUCTIVE ACTIONS	=	ENEMY
WORSENING SHORE RELATIONS	=	TREASON
INSECURITY OF POSITION	=	TREASON
INSECURITY OF MATERIALS	=	TREASON
MESSING UP COMM LINES	=	TREASON
WASTING MONEY	=	TREASON
DEPRIVING SHIP OF VITAL GOODS	=	TREASON

Destructive actions as above are those which:

1. Damage our vessel.
2. Damage the vessel's gear.
3. Filthy-up the ship or its decks.



LRH:nt

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

FLAG ORDER 1469

15 October 1968

LRH ED 28 Int

The Class VIIIs that are returning to your org are your Case Supervisors. Where there is more than one for an org, those people can be auditors.

For command and administrative lines they come under the Tech or Qual Sec whichever the case may be. They do not take tech orders from anyone. Any Technical instructions other than they have learnt, will be put out in an HCOB.

If you have more than one Class VIII, the Order of Priority is (1) Qual Case Supervisor, (2) HGC Case Supervisor, (3) Qual Sec, (4) Tech Sec, (5) D of P, (6) D of T.

A Case Supervisor's priority post is in Qual and all HGC and Qual Folders come to him each session. When you have 2 VIIIs, one is assigned to Qual for Qual and one to HGC for HGC.

They may not be diverted off into any other posts such as Exec Secs or Ethics Officers, etc., or assigned other duties, and anyone found to have placed them on another post will be declared in Treason for trying to stop Standard Tech. They draw the same pay as an Exec Sec by reason of being Class VIIIs.



L. RON HUBBARD
Founder

LRH/ja

L. Ron Hubbard

EXECUTIVE DIRECTIVE

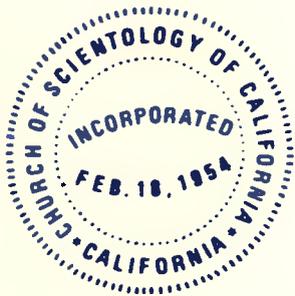
LRH ED 23 INT

10 October 1968

WHEN SUPERVISORS EVAL AND INVAL TECH NEW OR OLD THEY ROB
STUDENTS OF THEIR TECH. STUDENTS GRASPS TECH FROM BULLETINS
AND TAPES. THEN SUPERVISORS ETC INTERPRET IT WRONGLY INVAL-
IDATE SAY ITS NO LONGER DONE ETC AND ROB STUDENTS OF THEIR
BASICS. THIS IS GOING ON IN ACADEMIES AND BOTH SH COURSES.
I HAVE FOUND IT TEACHING CS 8.
LOVE RON

09102 R

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 22 INT

26 September 1968

The LRH Communicator is my personal representative to an area.
He shares the GI as a statistic with the EC and has the same
pay and status as an EC member.
He is also the Div Sec of Div 7.

L. RON HUBBARD
Founder



L. Ron Hubbard

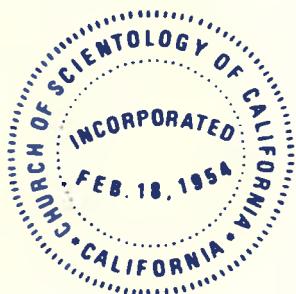
EXECUTIVE DIRECTIVE

LRH ED 21 INT

7 October 1968

Originally issued as
LRH ED 25 WW, 12 July 68

THE REASON ORGS ARE NOT PUSHING IN THE PUBLIC LIES IN THE
GROSS ORG ERROR OF UNDERSTAFFED DIVISION SIXES.
THE MOST AFFLUENT ORGS HAVE THE MOST NUMEROUS DIV SIXES.
TO WIT NY AND LA. LEAST AFFLUENT HAVE THE SMALLEST.
THEREFORE SEE THAT BIG DIV SIXES OCCUR AT ONCE ALL ORGS.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 20 INT

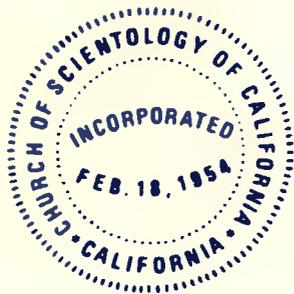
6 October 1968

THE CLASS VIII PROGRAMME IS GOING TO CHANGE YOUR MORALE CASES AND OUTLOOK. YOU ARE ABOUT TO ATTAIN WHATEVER YOU HOPED FOR.

- 1) PUSH THE BOOKS
- 2) COLLECT FOR THOSE SOLD VIA BOOKSTORES.
- 3) BACK UP PUBS ORG
- 4) BACK UP WW
- 5) BACK UP THE AOS
- 6) ADVERTISE A CONGRESS FOR AND WELCOME HOME YOUR CLASS VIII IN ABOUT THREE WEEKS.

LOVE RON

06101 R



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

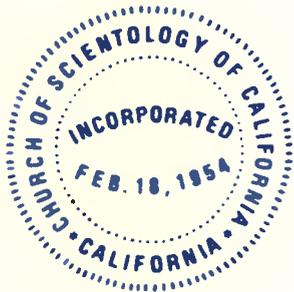
LRH ED 19 INT

2 October 1968

ED 888 INT CORRECTED
AND REISSUED

ADVANCED ORGS AND OTLS ARE THE SEA ORG BUT HAVE NO AUTHORITY BEYOND THEIR LOCAL AFFAIRS. THE SEA ORG IS THE ETHICS ORG OF SCIENTOLOGY AND INTERVENES ONLY ON UNDERSTOOD INVITATION OF ECWW. ECWW IS THE CONTROL ORG OF ALL SCN ORGS. ONLY ON SPECIFIC MISSION INDEPENDENT OF ECWW. AN OTL IS A LIAISON WITH THE ORG ONLY. THE AOS CONTACT AND USE OTLS. OTLS DO NOT RUN OR CONTROL OUTER ORGS. AOS DO NOT RUN OR CONTROL ANY ORGS BUT AOS. ALL ORGS ARE RESPONSIBLE TO ECWW EXCEPT SEA ORG, AOS AND OTLS. ANYONE DISARRANGING OR VIOLATING THIS ADMIN PATTERN IS ASSIGNED A DANGER CONDITION.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 18 INT

8 September 1968

CF EXPANSION

The deadline for the WW Mailing List expanding to 200,000 is changed to 1st December, 1968.

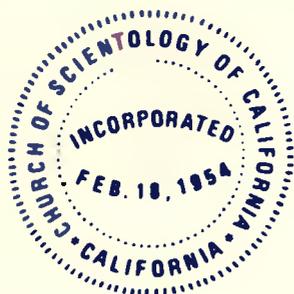
Any Public Exec Sec who reaches his org's quota for names in CF by the dateline will be awarded the SHSBC and Clearing Course.

If the awards are not usable because of already having these courses, then equivalent value in OT Courses will be awarded.

PES WW for attaining this will be awarded his next OT Level.

Anyone not reaching this target will free-fall.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 16 INT

22 September 1968

ALL ORDERS AND CONDITIONS ASSIGNED ISSUED BY WW ECUS AOLA ASHO AND OTL WW OR OTLA TO ANY ORG OR FRANCHISE IN THE USA ARE CANCELLED. ANY MISSIONS WHICH HAVE BEEN BILLED TO ORGS ARE CANCELLED. MY ORDERS ONLY ARE TO BE PUSHED AND ANY ORDERS ISSUED FOR THE CLASS 8 COURSE PROGRAMS WHICH YOU SHOULD BE WORKING ON IS PROMOTION OF ASHO AOLA MIB PROGRAM AS SET UP AND HAMMER ON STANDARD TECH. WW IS TO PUSH HOME OLD PROGRAMS AND BASIC POLICY NOT ISSUE LOTS OF NEW ORDERS. GET IN THOSE ACTIONS YOU WERE DOING WELL TWO MONTHS AGO WHEN YOUR STATS HIT AN ALL TIME HIGH. LOVE RON

220985 MR

ORDERS THIS ALSO SENT TO ECUS AOLA

- 1) AOLA AND ECUS TO CHANGE BLDGS
 - 2) ECUS TO REDUCE STAFF TO A SMALL UNIT AND REST OF BLDGS TO BE USED FOR LA ORG SERVICE
 - 3) PUBS ORG WW TO PRINT ONLY
 - 4) ORGS TO DISTRIBUTE TO BOOKSTORES AS PER MIB
 - 5) ONLY SO FLAG TO SEND MISSION. AO'S CONT ORG AND WW MAY ONLY SEND EXPERTS TO ADVISE WITHOUT BILL OR ETHICS POWER
 - 6) COMM AND COMMAND LINES TO BE STABILIZED
 - 7) ADDITIVE ORDERING AND CONFLICTING BY JUNIORS TO CEASE
- BEST RON

220975 MR

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 14 INT

1 August 1968

BROAD PUBLIC QUESTIONNAIRE

ALERT: ALL ORG EXEC SECS, PUBLIC

EXEC SECS AND DISTRIBUTION SECS

You will be sent a Public Questionnaire and a Short History of Dianetics and Scientology with which you are to do the following:

1. Get these printed separately in sufficient quantity to mail to all the addresses required, the Questionnaire and the Short History to go to every addressee.

2. Get the envelopes readied for it, fully addressed with address stickers and with a return address envelope included. Prepare another set of envelopes for a second mailing.

3. Obtain addresses of the following (such as from Classified Telephone Directories):

a. All members of the National government and governmental agencies. (These are only to be collected by the Continental Org, or if no Continental Org, the Org present in the capital city or nearest to it.)

b. All members of the State or Provincial government.

c. All members of the local city government or council.

d. All newspapers.

e. All press agencies.

f. All public information agencies.

g. All local civic groups.

h. All doctors.

i. All psychiatrists.

j. All members of mental health groups.

k. All churches and ministers.

l. All reform groups.

m. All political party headquarters and their members.

n. All tradesmen.

o. All business associations.

p. All schools, colleges, and universities.

- q. Police.
 - r. Lawyers.
 - s. Children groups - Child welfare, NAPCC etc.
 - t. Womens' groups, garden clubs etc.
 - u. Mens' groups, Rotarians etc.
4. Mail out the Public Questionnaire and Short History of Dianetics and Scientology with return address envelope enclosed
 5. Keep an accurate and correct count (statistic) of all mailed.
 6. All replies are to be counted as they are returned and carefully kept.
 7. The results and answers are to be categorized and summarized as to results.
 8. After a 4 weeks' period has elapsed since the mailing of the Questionnaire, the summaries and Questionnaires are to be mailed to the Public Exec Sec WW, who will check them over and then mail them to the Sea Org.

COMPLIANCE REPORTS

LRH Communicators are to keep a compliance project file on this activity and are to report to the LRH Comm WW all compliances to this ED as they occur. The LRH Comm WW will keep a progress CIC (Command Information Center) Board on each of these nine steps for all Orgs.

Any non-compliances or no reports are to be severely dealt with.

PUBLICATIONS ORG WW

The Publications Org WW will be responsible for supplying the printing platten to all orgs at the greatest possible speed. The orgs will individually be responsible for getting them printed.

The make-up is to be excellently and superbly done. Anything less than perfect will be considered sabotage to the whole project.

THE SHORT HISTORY

This is enclosed along with the Questionnaire.

THE QUESTIONNAIRE

The Questionnaire is designed to apply the Liability Formula to the community (Scientology's entry into the community). We are asking them what they think would make the conduct of Scientology and its organizations more acceptable. We will then put together a Code of Reform from the answers which we will publish. The Questionnaire is as follows (leaving space for answers).

Dear

Scientology is new.

It contains many answers to the behavior of Man and is a practical philosophy which can be applied to make changes for the better.

But it is new, and being new it has had somewhat of an impact upon the community.

We desire to establish a Code of Reform which we will publish; and being an active member of the community; we request your help in establishing this Code. You can do this by kindly answering the following questions and returning it to us in the self-addressed, return envelope enclosed.

1. What reforms if any would you like effected in what you may have heard of or know of Scientology organizations or policies?

2. What changes in conduct or what conduct would you suggest to Scientologists?

3. What services would you like Scientology to perform in the community?

4. How could Scientology better fit in with the aims and purposes of your area of interest?

Thank you for your assistance in this project. We shall mail you a copy of the Code of Reform when all results to this questionnaire have been tabulated and the Code of Reform published.

Sincerely yours,

Organization Secretary

When the Code of Reform has been summated at the Sea Org, it will be published and the final and last step will be done.

9. The Code of Reform is mailed to all orgs, the number being the number of questionnaires mailed and the second set of addresses will be used for this purpose.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

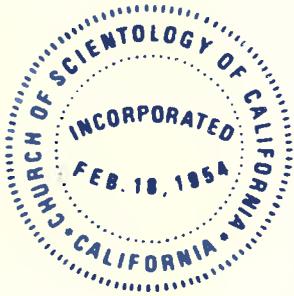
LRH ED 11 INT

13 July 1968

Auditing OTs

Auditors of OTs must themselves be of a level comparable, or higher than the level of the pc they are auditing.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 10 INT

1 July 1968

FLAG ORDER 980

WARNING SIGNS

Any Executive should take note of the following points and consider them as definite warning signs of imminent danger.

(1) An area or individual producing no reports is soon to take a very steep dive.

When you don't hear from an area you can be assured there is something else going on. So Admin is out. Tech must be out and Ethics is going fast if not gone.

(2) An area which issues false reports can be considered to have had its ethics pass over cliff way way back. This should be pounced on fast fast fast.

Use these and it will take a lot of trouble off your lines.

L. RON HUBBARD
COMMODORE

LRH/ja:sk

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 9 INT

29 June 1968

AMNESTY

AND

SUPPRESSIVE GROUPS

(Amends ED 812 Int of Same Name)

To the Int Ethics Officer regarding P/L 28 Dec '65
"Enrollment in Suppressive Groups" and amnesties.

Your job is to prevent our materials from getting
into the hands of SP groups who would murder people
with them. Group isn't mentioned in PL. Policy is no
entrance to Ad Cses until group disbanded.

NAMES PERSONS ENROLLED IN SP GROUPS OR DECLARED
SP MUST BE CIRCULATED TO ALL FRANCHISE HOLDERS, SCN
OFFICES AND ORGS AS AND WHEN DISCOVERED. THEY ARE NOT
COVERED BY ANY AMNESTY AND MAY NOT HAVE ADVANCED COURSES
UNTIL GROUP DISBANDED. SUCH PERSONS MAY NOT BE EMPLOYED
BY ORGS OR OFFICES AND IF FOUND EMPLOYED IN ANY CENTRE
THAT FRANCHISE WILL BE CANCELLED, PERSONS OF SP GROUP
MEMBERSHIP OR DECLARED SP MAY NOT BE FSMS.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 5 INT

27 May 1968
Reissued
6 May 1982

MINIMUM BOOK STOCKS

ETHICS

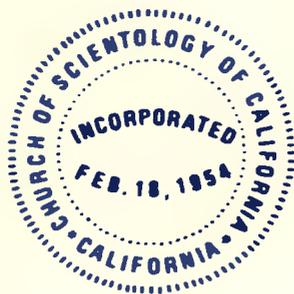
Any HCO Exec Sec (or equivalent post) who, by the time the Org has been officially in operation 3 months, does not have at least 200 or more copies of DIANETICS: THE MODERN SCIENCE OF MENTAL HEALTH and at least 100 or more of each other LRH book in stock, or at least on an official order which is in the mail or being delivered, is automatically in Non-Existence and has no rights, as failure to have books available amounts to a restriction of his or her Org and nullification of the efforts of his staff and a betrayal of humanity.

A Continental Org must have at least 500 or more copies of DIANETICS: THE MODERN SCIENCE OF MENTAL HEALTH and at least 200 copies of each other LRH book as above or its HCO Exec Sec receives the above penalty.

Books are the primary line and no Org can expand without pushing and making tons of books available to its lists and the public.

The numbers given above are only minimum numbers. The order is to: ORDER AS MANY BOOKS AS YOU POSSIBLY CAN WITHOUT REGARD TO FIXED CONSUMPTION CONSIDERATIONS AND FLOG THEM!

New discount systems exist to expedite this.



L. RON HUBBARD
FOUNDER

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 4 INT

29 May 1968

SUMMARY OF LRH ED's SINCE 1 SEPT '67

WORLD WIDE

1st SEPT '67 ED 473 WW 842 SH

WW is essentially a PRODUCTION activity. You are supposed to get out the materials and hats for the outer orgs, supposed to keep them expanding, getting their staffs trained, keep them promoting and getting their mag materials to them. They are not getting the hat and tech materials they ask for obviously.

Locally, in WW, you get ETHICS in on local WW staff and hold a hearing on a quiver of an eyelash. Remove all who have full in baskets and all who develop DEV T. Appoint an ETHICS OFFICER WW and a DIR COMM WW and make them work on WW and then when that's smooth get to work on Ethics and Comm Procedure and Swiftess in outer orgs.

Don't keep answering letters from org staffs in outer orgs as a sole WW activity. Use the comm lines to find what they need and get it produced and to them. Get over to CAUSE on production. GET TO THEM WHAT THEY NEED.

Study their org boards and get in a system of getting frequent copies by sending them a blank which contains posts. The big blueprint machine in the basement is there to do only that and I'll bet you have not sent out one photostat blank to any org so they can write in the names. It takes two big sheets lengthwise joined on edge with all posts in. You have to do a full SH Org Board Master of posts and Depts and Sections only. Then copy it and mail it (in 2 sheets) to each org EVERY QUARTER and post them in WW when they come back. This program belongs to the Div Org for HCO and I'll bet the current WW post holder has never heard of it!

My view is you are losing your purpose, letting key lines drop and get forgotten and are in the business of answering up when somebody writes you, "Dear Pete - How are things at SH..." and replying, "Dear Joe, Things are okay at SH. We had a fine day today with all the flowers..." And THAT'S NOT YOUR JOB.

20. You were organized to take over my hats and I never wrote a "Dear Joe" in my life. I produced the written down where-withal to teach and process and organize and got it into action in the outer orgs and kept them promoting and expanding. The technical creation part I've done. Your job is EASY. All you have to do is copy it mail it and get it applied. "Dear Joe" despatches are your social life so do it at home.

24. Too much attention on accounts, too little attention on promotion, too tolerant of lousy tech and slack ethics, ignoring the need of making new Execs in order to expand and completely ignoring ARC breaks, all in the outer orgs.

The whole fault is WW is not forcing outer orgs to get in new people and forcing them to service everyone in CFs.

Orgs do this badly. They sit and sink while servicing walk-in public. They have to be forced to widen their areas of contact. As I did this almost single-handedly for years, it is a hat that WW has not picked up. FORCE OUTER ORGS TO EXPAND.

ORG EXEC COURSE

1 SEPT 67 ED 473 WW 842 SH

The recruitment at flat out speed of org execs and getting them through the Org Exec Course and back home. Somebody is sitting on this one with a "we are looking over stats" and other delay excuses. This course MUST get populated FAST and the programme GOING. This omission all by itself accounts for leveling graphs as the programme was already stalled for a year and forgotten when I caught the ball a few months ago. But I bet nobody is really pushing that ball except me. So GET SOME STAFF ON IT AND GET THE EXEC COURSE FULL. I also bet somebody put a stop on the line by charging orgs a fee for it or saying to existing execs in outer orgs - "We are training your replacement so send us some people so we can kick you out." GET THE STOPS OFF THIS PROGRAMME. SPEND MONEY ON IT. PUT WW STAFF ON IT.

Now you put TWO special staff members on (1) above to get the Org Exec Programme UNSTOPPED and at a howling avalanche in on SH and back home FAST.

ARC BREAK PROGRAMME

1 SEPT 67 ED 473 WW 842 SH

If local tech is out in outer orgs the areas are full of ARC Breaks not caught. In such a case I always order orgs to pick up and smooth out AT ANY ORG EXPENSE every ARC broken pc they can find in their files or areas as A SPECIAL PROGRAMME. They put in an ARC Break registrar who liaisons with accounts and with Review and with CF searching for ARC Broken pcs and students. A special genred in full time auditor is put in Review and AT NO CHARGE to pcs is kept busy on ARC Breaks only WITH IT BEING AN ETHICS OFFENSE TO USE HIM OR THE ARC BREAK REGISTRAR FOR ANY OTHER STUDENT PC OR DUTY. And you clean up the whole field from years and years back. This ARC Break auditor cures the ARC Breaks with Level III tech and sends the person to the usual registrar when done. THIS is his stable datum: IF YOUR PC IS NOT SMILING AND HAPPY AT THE END OF SESSION YOU ARE NOT AUDITING.

12. The ARC Break Registrar has a special dual stat - how many ARC Broken PCs have been found, in files, etc., how many contacted. The ARC Br Auditor has a special dual stat - how many ARC Breaks (not pcs) found, how many handled.

And you put a special WW staff member on to get the ARC Br Programme in in in fast and correctly with all tech watched and the special stats as above coming in weekly appended to other stats. THESE WW PEOPLE MUST HAVE NO OTHER DUTIES.

ARC BREAK REGISTRAR

15 SEPT 67 ED 568 INT

1. Added to the programme of ARC Br Registrar is contacting any person who is not enrolling or re-enrolling as a student after a declare of release or any person who may have been misdeclared and re-routing them back to a PROPER examination for proper declare or cancellation of incorrect declare cert.
2. Attention is called to HCO Pol Ltr 15 Sept '67 as it applies to the ARC Break Registrar programme.
3. You may find in outer orgs that at least 2 out of every eight declares are in error, the person not having attained the grade they were awarded. Also many persons will be found who have been refused a grade they attained.
4. Pcs will freely discuss this point in letters if asked about having declares they didn't feel they attained or being refused grades they knew they had.
5. In such cases it is enough to call for a re-examination. The person will almost always come in.
6. The proper routing for a misdeclare is to the ARC Break Auditor in Review or to Div 4 as seems indicated. The person has cheered up - in which case he is not sent to the ARC Br Auditor but, to be given a grade he really attained, is sent to Dept 15, and for further work to attain a grade he was erroneously given, and which is now cancelled, to Div 4. Only if he is gloomy after re-examination is he sent (in this declare matter) to Review as the truth of it has not been established and must be.

WW

23 SEPT 67 ED 581 INT

ALL WW ORDERS EDS DIRECTIONS TO YOUR ORG DATED PRIOR TO 1 OCTOBER 1967 BUT NOT MY OWN EDS AND POL LTRS ARE CANCELLED. CONVENE BOARD OF I IN YOUR ORG APPOINTED BY LRH COMM OF YOUR ORG TO INVESTIGATE WHAT IS NEEDED AND WANTED FROM WW BY WAY OF ASSISTANCE AND MATERIAL AND SERVICE AND WHAT ARBITRARIES EXIST THAT SHOULD BE WITHDRAWN AND SEND FINDINGS TO YOUR NEW CONTINENTAL LIAISON OFFICER AT WW FOR HIS ADVICE AND CONSIDERATION SO HE CAN MAKE PROPOSALS TO AD COUNCIL WW TO WHICH HE BELONGS TO ASSIST YOU IN EXPANSION AND TO ESTABLISH A GREATER REALITY AT WW ON YOUR NEEDS AND SITUATION. WW HAS BEEN REORGANIZED TO INCREASE REALITY AND YOU HAVE YOUR OWN CONTINENTAL LIAISON OFFICER THERE TO SERVE YOU AND WHO IS AT YOUR ORDERS. USE HIM TO EXPEDITE AND SAFEGUARD ALL YOUR INTERESTS
BEST - RON.

US

30 SEPT 67 ED 588 INT

EUS WUS ZONES ARE COMBINED AS FORMERLY INTO SIMPLY US. KEN AND JULIA SALMEN ARE APPOINTED EXEC SECS US FOR HCO AND ORG AS FORMERLY HELD FOR WUS. US DIV 7 TO BE IN LA. THEY ARE TO GET IN ETHICS IN ALL US ORGS AS PER PROGRAMME CLEAR ORGS AND TO REPLAN WHAT SERVICES AND GRADES ARE GIVEN BY ORGS SO THAT SMALLER

ORGS ACT AS FEEDERS TO LARGER US ORGS AND CEASE TO ACT AS COMPETITION. THEIR DECISIONS ON ORG CLASSES AND US PERSONNEL TO BE FINAL. THEY ARE TO REPORT ACTIONS TO WW IN FORM OF INFO EDS. THEIR ORDERS ARE TO GET ALL US GOING WELL AGAIN.

SOUTH AFRICA

1 SEPT 67 ED 473 WW 842 SH

SA promotion effectiveness is a screaming disgrace. They've gone utterly stagnant while remaining solvent.

29 DEC 67 ED 771 INT

My own opinion is that SA has probably again "lost" its mailing lists and isn't mailing out 7,000 minimum mags from Jbg and 3000 from each city org and that it isn't delivering modern S & Ds, the primary SA need, the country being very suppressed.

(NOTE: SA had in fact "lost" its mailing lists and was mailing only 3000 maximum mags from JB and as few as 646 from the smaller orgs. Heavy pressure on getting compliance to LRH SECEDS 6 & 7 (issued APRIL '65) trebled the SA mailing list in just four weeks).

If orgs did good current S & Ds on its pcs and students first and then processed them with routine tech the place would rise.

We will watch their stats and if they don't rise will send in a complete O.T. mission with full ethics powers.

PUBLIC DIVISIONS

15 NOV '67 ED 676 INT

I've been studying your graphs.

What you're doing is - you forgot to contact the public. You got so interested in the upper end of the bridge you forgot the lower approaches.

We used to contact the public. We had all kinds of ways to do it.

Tony Dunleavy, Org Exec Sec WW, is an expert in public contacting. He learned in the days when old Stanley Richards had 5% of the population of Perth through the org there. Tony was right there.

So let's contact the public.

They DO exist.

There are 3 billion pcs here, even more. We need 300,000,000 auditors to handle them.

Well, let's get on with it. What are we waiting for. We have the whole route. Let's open the lower end.

SH EVENING AND WEEKEND FOUNDATION

29 MAR '68 ED 85 SH

THEY ARE TO ORGANIZE A DAYTIME FULL TIME COMBINED ADMIN UNIT CARING FOR THE PURELY ADMIN AND DISSEM ACTIONS OF BOTH WITH TECH AND BODY LINES AND ESSENTIAL SERVICES WORKING EVENING AND WEEKEND.

PUBLIC REACH IS SUFFERING DUE TO LACK OF TIME FOR DISSEM AND DIST ADMIN ACTIONS.

17 MAR '68 ED 955 INT OUTLAW AREAS

It is a possibility that slightly outlaw areas will produce high interest and dedication. This is suggested by the fact that according to ED 923 INT of 8th March, 1968, LAS VEGAS, Nevada, a tiny town produced the highest income of a franchise centre on record. It is also true that there is a great deal of money in Las Vegas.

Suggested areas include: CHICAGO, SOHO (LONDON), LAS VEGAS, HARLEM AND TIAJUANA.

25 MAR '68 ED 965 INT LECTURE TOURS

LECTURE TOURS AS PROVED BY McMASTER DEITSCH DEMONSTRATES NECESSITY TO BE STANDARD DIV 6 ACTION BUT BEWARE USING POOR LECTURERS OR THOSE WHO GO NON STANDARD TECH. IN 1950 SAME TYPE PROGRAMME DISCONTINUED FOR LACK OF ORG SUPPORT AND CONTROL AND FOR ABOVE TWO REASONS.

20 MAR '68 ED 1413 INT RECORDING LECTURES

DEITSCH RECORDINGS MUST BE IMPROVED 1) USE BETTER MIKE 2) HAVE HIM TALK ACROSS MIKE TO REDUCE BREATH 3) COPY LOUDER WITH A FILTER 4) PUT INTRO IN ON WW TAPE BEGINNING. ALSO REVIEW QUALITY OTHER COPIES OF MATERIALS AS DEITSCH COPY TERRIBLE. BILL HIMSELF EXCELLENT.

BOOM THE UK AND SURROUNDING AREAS

14 MAR '68 ED 1380 WW 53 SH

DUE TO US MOTIONS TOWARD ISOLATING THE DOLLAR AND UK BARRIERS TO VISITORS THE FUTURE OF SH MAY DEPEND ON UK SCOT IRISH SCANDINAVIAN EUROPEAN STUDENTS PCS THEREFORE THE PUBLIC ES MUST BEGIN TOURS LECTURES PROGRAMME MANY LECTURERS OF THESE AREAS BY COMPETENT SPEAKERS. ACT FAST. ATTN SPEOWW

24 APRIL '68 ED 1618 WW 131 SH

UNITED KINGDOM MUST BECOME SOLVENT. SH IS TO LOOK TO UK AND SURROUNDING AREAS FOR ITS INCOME.

28 APRIL '68 ED 1065 INT SUCCESS STORIES

When the Success story stat diminishes in Div 6, the Tech Sec is Commeved.

The best success story and promotion of Div 6 is standard tech applied, equalling happy PC's and students.

26 OCTOBER '67 ED 647 INT NINE DIVISION ORG

1. SAINT HILL is herewith promoted to a NINE Division Org as per HCO Policy Letter 26 Oct 67, the Public Divisions.
2. Every org having more than 50 staff members hereafter will become a nine division org.
3. Div 6, the Distribution Division, is simply deleted from the Org Divs and is expanded into three divisions under a new Executive Secretary,

THE PUBLIC EXECUTIVE SECRETARY.

4. The new divisions run Congresses and PEs for their income.
5. A new small org also may care to run only the Public Divisions to get started.

PUBS WW

10 APRIL '68 ED 1552 WW 107 SH

HEREAFTER PUBS WILL PRINT ALL ALL SH PROMOTION AND SH WILL PAY COST INCLUDING ADMIN PLUS 10% AND THE ORG EXEC OFFICER PUBS WILL SEE TO IT ALL BILLING AND COLLECTION FROM SH IS BROUGHT TO DATE AND BILLED AND COLLECTED.

BOOK COVERS

31 MAR '68 ED 1470 WW

HEREINAFTER BOOK COVERS MUST BE OKAYED BY ME.

50 COURSE BOOKLETS

1 SEPT '67 ED 473 WW 842 SH

Adapt the old 50 Course booklets to a new Home Instruction Course.

MAGAZINES

1 SEPT '67 ED 473 WW 842 SH

(2) Each org to put out its own magazine. I'll bet they don't or we're not furnishing the copy or they are sending only to some choice list instead of their total CF or they are economizing or they are turning out trash with locally written (not LRH) articles. They MUST get into swing with quality AND ON POLICY local magazines and WW better really start SHOVING HARD on this one.

ETHICS

CONDITIONS CARD

19 SEPT '67 ED 571 INT

1. PUT CONDITIONS CARD IN EVERY PERSONNEL FOLDER HEREAFTER OF ALL PERSONNEL OF ANY SECTION DEPT BUREAU BRANCH DIVISION ORG ANY TIME A CONDITION ABOVE OR BELOW NORMAL IS ASSIGNED.

APPLICATION OF ETHICS

20 SEPT '67 ED 572 INT

1. FAILURE TO APPLY THE EXACT POLICIES OF SCN ETHICS BY AN EXECUTIVE PLACES THAT EXECUTIVE IN A CONDITION ON NON EXISTENCE. DISMISSING PERSONNEL WITHOUT PROPER HEARINGS ACCEPTING FALSE REPORTS FAILURES TO ASSIGN CONDITIONS TO DOWN STATS OR UP STATS ARE ALL ETHICS ERRORS. ANY FAILURE TO APPLY CORRECT REPEAT CORRECT ETHICS POLICIES AND ACTIONS MUST ALWAYS BE FOLLOWED BY THE EXECUTIVE COUNCIL PLACING THAT EXECUTIVE IN A PERSONAL CONDITION OF NON EXISTENCE AND FILING IT ALSO IN HIS FILE. THE CONDITION IS UPGRADED TO DANGER WHEN THE EXECUTIVE HAS PASSED ALL ETHICS POL LTRS AND TO EMERGENCY WHEN HE MERITS IT AND NORMAL WHEN HIS STATS ARE UP. ONLY MINIMUM PAY NO BONUSES MAY BE PAID ANYONE IN NON EXISTENCE OR DANGER.

SP's

24 APRIL '68 ED 1057 INT

Ethics Officers who send SP's to AO or SH are to be declared hereafter in Doubt by Int. Ethics Officer or Flag Master at Arms, Sea Org.

AMENDMENT - CONDITIONS

14 APRIL '68 ED 1039 INT

If a Student turns himself in for falsely declaring, then he is assigned a Condition of Danger, not Liability, as he has taken responsibility for it.

The Condition of Liability stands if it is found that he has falsely attested and is turned in by someone else.

STUDENTSFALSE ATTESTATION

11 MAR '68 ED 925 INT

Any Student found falsely attesting on a Level, not only goes into Liability but is Star-rated on checkouts from then on out, if ever restored to grace.

STUDENTS WHO ARE FOUND UNTRAINED

11 MAR '68 ED 954 INT

Every student on a Dianetic Course, SH Course, SHSBC or Solo Audit Course, or Academy that we find untrained, (also applies to preclears) we are going to send out a Mission to investigate the whole channel right on down to the Org, instructor and Ethics Officer.

And every time an applicant comes aboard the Royal Scotman who can't pass a sec-check, we're going to send out a Mission to WW and the offending Org.

People who are found to be responsible for this lack of training or lack of security are going to be debarred the Advance Courses.

This is not a threat, simply Sea-Org planning to raise the technology of Scientology and raise the statistics of Scientology in the future.

ACADEMIES

1 SEPT 67 ED 473 WW 842 SH

16. These outer orgs (as per current WW graphs) are NOT making Scientologists. They are making PCs. They have degenerated into a bunch of clinics. Therefore their Academies are bad, the courses not constantly scheduled and too long. They are trying to make duplicates of the Saint Hill Course not teach fast, minimum essentials courses. They haven't got their Dianetics courses in. Their instructors aren't on schedule. A lot of "opinion" is entering the training line. Ethics isn't held in on students. SO you have to groove their Academies in from top to bottom and SHORTEN and SPEED ACADEMY COURSES. One month for Dianetics, 2 weeks in a level up to IV or 10 weeks in all to complete 0 - IV.

ACADEMY CHECK SHEETS

9 NOV 67 ED 667 INT

The secret of getting a student through half a level (Theory or Practical) in TWO weeks, which is now demanded by policy is:

- (1) Have a Theory or Practical check sheet that can be done in ONE week by the average student.
- (2) Have a Dept of Review red hot on doing Remedy A, Remedy B and S & Ds that never miss. (See HCOB 9 Nov 67 which makes these easier to do.)
- (3) Get Ethics in on students fast and tolerate no out-Ethics student. Send at once to Ethics.
- (4) Detect a slow student at once, not waiting for a week, and send him to Review.

If a Supervisor does these things and if Review Auditors are hot and Qual crushes out of existence all "backlogs" of pcs or students and if the Tech Sec, D of T and Qual Sec are brisk in getting the lines in and insist on accurate tech and keep their supervisors and auditors star-rated on vital tech, the org can't fail.

When Ethics go out Tech goes out. When Tech goes out Admin goes out. Ethics, Tech and Admin procedures are interdependent and go in in that order. A student, a dept, a division or an org straighten up and improve when the order of (1) Ethics (2) Tech and (3) Admin know-how is followed.

We live in a very aberrated world. That's why we're here. Its Ethics is out, that's why it's a bit hard at times to make progress.

Our progress is proportional to the number of good Scientologists we make.

Academies turn out auditors and Scientologists. The Saint Hill Course puts in the polish and expertise.

Whenever an Academy tries to teach the SHSBC instead of Academy level check sheets it slows down the whole progress of Scientology.

Academy trained auditors need only follow a few exact procedures today. If they are taught those hard and well, these auditors will get results.

A few data taught very very well will benefit a student far more than a large but not complete body of data. So you can't teach in an Academy a small Saint Hill Course. Leave that to SH.

Your ethics has to be in in in on the Academy student to prevent his squirreling.

The ideal Academy student is a technician of limited but positive skills which he can do well without variation.

So his check sheet must be short. He must be very in-Ethics. He must be sent to Review at the faintest sign of slow.

And that's the secret.

MISDECLARES

15 SEPT '67 ED 576 INT

If the Release stat is rocketing up and income is an even plane that means you have been making declaration errors by the ton and people are not coming back for more.

YOU MUST PUT RIGHT ALL ERRORS IN RELEASE DECLARES in your area NOW NOW NOW before you fall on your heads.

Any lack of income is traceable directly to Incompetent Examination on Release Grades as this hides incompetent tech and above all else will make the public cross with you.

NEW QUAL STAT GDS QUAL DIV

13 MAR '68 ED 935 INT

The GDS Qual stat all Orgs, including WW, is changed to a dual stat, the old one of Qual income and the Gross Income of the Organization divided by the number of persons on staff of the organization.

Example: Gross Income £20,000, divided by 200 people is 100. The stat is graphed as 100.

It should be realized that the WW Qual stat is a combination of all stats which already contain a division as above. WW again divides the number on WW staff into the combined Qual stat as calculated above, and graphs it to appropriate scale.

This makes 2 Qual graphs.

GREEN FORM

13 MAR '68 ED 944 INT

Qual must write in on the green form, right after PTP,

EVALUATIONINVALIDATION

These two items are often responsible for case slow downs and affect the gross income of an Org.

ALSO where Ethics is out in an Org SPS, by evaluation and invalidation of students and pcs can crash the stats.

POWER PROCESSING CANCELLED FOR OUTER ORGSCANCELS ALL EDS AND POL ON OUTER ORGS SELLINGPOWER PROCESSING

3 OCT '67 ED 593 INT

1. The special programme whereby outer orgs were to sell Power IS CANCELLED. Pcs who have actually paid for Power before this date may be processed but none thereafter.
2. It is an award of a down stat case. The reason advanced earlier was that they had cases that needed Power to crack them. The bulk of these cases are suppressive. To distract outer orgs from their purpose of contacting the public and processing hordes of people is being forgotten just for a few Ethics type cases.
3. By selling Power in outer orgs, as proven in the illegal action of South Africa, distracts the org by making upper HGC income easy and so forgetting lower levels. This resulted in SA contracting in size and forgetting the public.
4. So it is proven that an outer org selling Power will contract!
5. All Internes sent to SH for Class VII will complete their training and will be returned to their orgs or retained at SH and the org compensated as below. Saint Hill must train Class VII Internes for their own HGC only.
6. I realize this will cause a turmoil. But it would cause a greater one if outer orgs ceased to expand! A recent board brought this in as a finding. When SA began to sell Power it contracted as it ceased to promote to the public and ceased to work in lower grades and levels due to the flood of income.
7. The purpose of an org is to interest and train the public. Power is too high for public use. The org goes completely unreal to a public still worrying about "What is wrong with Bessy?" "What is Life?"
8. Any org that has sent Internes to SH or has them returned, in compensation is given:

If the Interne is Not Returned

- (1) Full credit at SH for all monies so spent and precisely accounted for, the credit to be used to

train Executives in Tech at SH in the SHSBC.

If the Interne is Returned classed VII

(2) 25% of the full precisely accounted for expense in book stocks. WW to supply the books (which are SH property).

9. The Individual auditor returned to the Org as a Class VII has priority (if also Clear) on all Tech executive posts.
10. ANY ORG SELLING POWER PROCESSING HEREAFTER SHALL HAVE ITS EXEC COUNCIL CHANGED BY WW. Any reports of any org doing this shall be sent to the International Ethics Officer at WW who shall take appropriate action on that org's Exec Secs.
11. The role of an org below the level of SH is to get the PUBLIC up through the lower grades and any org not doing this will soon collapse anyway.
12. The Org Exec Sec WW is to settle any disputes arising by reason of the cancellation of this Pr Prs For Outer Orgs programme.
13. Selling upper level services in lower level orgs is destroying the public's bridge and destroying as well the orgs below the level of SH.
14. Only at SH will Power Processing hereafter be available.

OUTER ORG INTERNE TRAINING AT SH
(Changes ED 593 INT of Oct 3, 1967)

22 JAN 68 ED 820 INT

Outer Org Internes can now be trained at Saint Hill for the sole purpose of returning to their orgs to administer Power Processing to properly, on-policy contracted staff members, and to contribute the very valuable services of a Class VII to the proper administration and running of organizational Qual Divisions.

CLASS VIII COURSE

18 MAR '68 ED 946 INT

ALL PREVIOUS TELEXES PROMOTION ETC. ON CLASS VIII COURSE ARE CANCELLED CLASS VIII COURSE 1. GRADE ATTAINED - CLASS VIII. A CLASS VIII IS AN OT AUDITOR TRAINED IN THE SPECIAL REVIEW TECHNOLOGY USED IN ALL QUALS FOR ALL LEVELS AND IN PARTICULAR THE REVIEW TECHNOLOGY OF OT SECTIONS.

2. PREREQUISITES: SHSBC COURSE. SECTION VI OT. GOOD ETHICS RECORD.

3. CURRICULUM: SECTION 1 "THE TECH OF ETHICS", ALL POLICY LETTERS ON SEC CHECKING, SUPPRESSIVES, PTS, TECH ETHICS. THE ORG EXEC COURSE. IF ALREADY DONE, THE STUDENT WILL STAR RATE ETHICS SECTION. SECTION 2 TECH: FIND ANY WEAKNESS BY EXAMINATION IN THE WHOLE OF THE LOWER LEVELS AND YOU STAR IT. SECTION 3 ADMIN: CLAY TABLE OF THE 10 DIVISION SYSTEM WITH ALL SECTIONS. THIS IS A FLOOR PLAN CLAY TABLE, NOT ORG BOARD. LAID OUT SHOWING ALL LINE FLOWS WITH SET UP OF STOPS SOLVED. SECTION 4 QUAL DETECTION AND REMEDY OF ALL PC OUTNESSES FROM LEVEL 0 (INCLUDING SUB-ZEROS) TO OT VI. SECTION 5: PUBLIC SPEAKING, HANDLING OF TAPE RECORDERS AND THEIR MEANING OF SYMBOLS AND INSIGNIAS. SECTION 6: SETTING UP AND HANDLING OF FRANCHISE, OF CENTRES, OF CITY OFFICES AND ORGS.

OTHER SUBJECTS AS THEY MAY APPEAR TO BE LACKING IN TRAINING AND EXPERIENCE OF THE STUDENT. 4 PRICE: THE PRICE IS 1500 DOLLARS. ALL THOSE ENROLLING BEFORE JULY 15 1968, WHETHER THEY TAKE THE COURSE OR NOT AND IF THEY PAY 10% WILL BE 1000 DOLLARS AS A SPECIAL CONSIDERATION. ONE DOES NOT HAVE TO BE ELIGIBLE FOR THE COURSE AT THE TIME HE OR SHE SIGNS UP FOR IT BUT MUST BE ELIGIBLE AT THE TIME HE OR SHE ACTUALLY STARTS THE COURSE. LOVE RON.

CLASS VIII

26 MAR '68 ED 971 INT

An auditor is not qualified as a Class VIII until they have been through the Org Exec Course with all Ethics Policies Star rated.

ESSENCE OF FINANCIAL PLANNING

28 MAR '68 ED 1006 INT

1. How much HAVE things cost.

Over a period of a few months, take all your running costs and get a weekly average of what your expenditure is. Use past three months to adjust next three months.

2. How much WILL things cost.

List possible future expenditure of those things required for expansion, such as air fares, added rentals, purchases, uniforms, more personnel, equipment.

3. How to RETIRE capital investment.

This consists of having to know what the capital investment was, that was used to start the organization going, may be loan overdraft, from this estimated sum, an increasing percentage is paid back each week.

4. Know these points:

What services produce your income.

How to promote and how not to economize on it.

Who to bill - those who you give service to and provide goods to.

How to guarantee delivery and quality of your service.

What is coming in, all current monies owed, returns of any type, e.g. new contracts, new personnel, new business, promotion, and any payments.

That you can lose more profit than you can save in expenses.

FDA CASE

2 APRIL '68 ED 1482 WW 27 US 27 DC

WW AND US AND DC IF FOR ANY REASON WE LOSE THE FDA CASE A FREE FALL IS PROMISED ALL CONNECTED WITH ITS LOSS. THE LAST TIME THE US EXECUTIVES OF SCN ORGS VOTED SAVE EUNICE AGAINST FOLLOWING MY STRATEGY DESPITE MY LAWYERS PREVIOUS SUCCESS SHOWING IT WAS LOST BY BETRAYAL. ALREADY FAILURE BY WW TO SEE FEE PAID IS FORMING A NEW PATTERN OF DEFEAT. THE CASE MUST NOT BE LOST. IT MUST BE WON PERIOD. THE FULL FORCE AND FINANCES OF ECWW THE GUARDIAN AND INTELLIGENCE MUST BE THROWN INTO WINNING IT BEST RON

FDA CASE

2 APRIL 68 ED 1483 WW

THE DEPUTY GUARDIAN WILL AT ONCE PUT A MISSION FROM WW ON ASSURING FDA CASE IS WON. BEST RON.

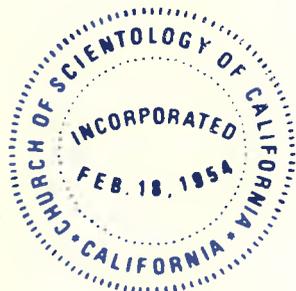
SEA ORG APPLICANTS

11 MAR 68 ED 1346 WW

DELD OTWW INFO OT CEN COMM SEA ORG PERSONNEL AND AO APPLICANTS ARE NOT TO BE LIMITED BY CATEGORY. WE BADLY NEED PERSONNEL BUT DISREGARD ANY ALL LISTS SUCH AS ONE SECHECKER ONE FLAG WAVER ONE COOK AS SUCH REQUESTS CONTRARY FLAG POLICY THAT ANY ALL APPLICANTS NAMES AND APPLICATIONS COME DIRECT TO FLAG. ANY AND ALL SCIENTOLOGISTS ARE CONSIDERED. ADVERTISE SEA ORG AND AO NEED SCNS PERIOD. BEST RON.

(Summarised by Ken Delderfield
LRH Comm WW)

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

FLAG ORDER 692

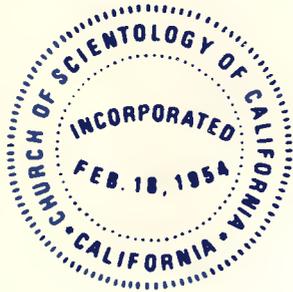
9 May 1968

LRH ED 3 Int

In dealing with the Public, for any kind of repairs or contracted work, before we pay the bill we require that the person goes to the 4th Mate and attests work completed and bill reasonable and okay, and signs a statement to that effect.

L. RON HUBBARD
Founder

LRH/ls:rs:sk



L. Ron Hubbard

EXECUTIVE DIRECTIVE

Flag Order 691

10 May 1968

LRH ED 2 INT

LRH COMM LINES

I wish to see daily only the following comm lines:

- A. TELEXES
- B. ORDERS OF THE DAY
- C. PETITIONS to me
- D. All TECH matters at AO and Sea Org Level if forwarded to me for opinion or tech.
- E. FLAG ORDERS needing okay as only my okayed FOs are valid.
- F. MISSIONS being planned.
- G. OOD NOON REPORTS for each ship after seen by the Captain of the ship.

LRH Comm Staff will handle all Compliance reports.

The staff officer representing that division will handle despatches and matters routed to me by a flotilla division or by an org.

Eds and Pol Ltrs and HCOBs and Ethics Orders are filed for use by staff without anything missing. I review these about once a month when I call for them.

Org graphs I review monthly or as needed.

"Auditors", PABS and all mags and flyers are filed for staff use without missings and viewed by me about once a quarter.

All other matters coming to me, unless I signify I am handling, are handled by staff officers.

Stamps are used on despatches and other matters by the LRH Comm Staff to signify the matter has been given attention. The staff officer attending to it should also initial below the stamp.

Worldwide is doing its job with initiative and benefit.

The Pubs Org is rolling.

SH and other orgs are doing well in the main and are being handled by WW or Sea Org Missions.

WE ARE EXPANDING SO RAPIDLY THAT IF I HANDLE MUCH MORE THAN THE ABOVE LINES WILL JAM. This would prevent expansion.

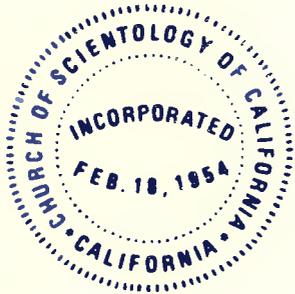
Staff officers, captains, LRH Comm Worldwide, ECWW and OT Liaison and Sea Org ships (which have full mission handling organization) and LRH Comms everywhere are very competent and alert today and matters are in very good hands.

My time is needed for long range coordinated overall planning, "Ron Missions" general guidance and special actions to make new courses or refine tech levels.

LRH ED 2 INT

I have a lot of my own hats to wear already and thanks to the devotion dedication and skill of top Scientologists, I can wear them.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

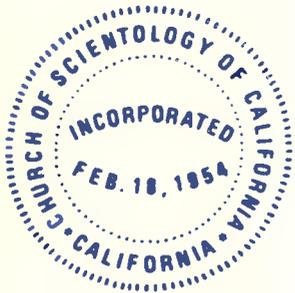
LRH ED 1 INT

10 May 1968

PETITIONS

ALL petitions addressed to me received over the world should be sent to me via the LRH Communicator WW and OTL WW.

L. RON HUBBARD
Founder



L. Ron Hubbard

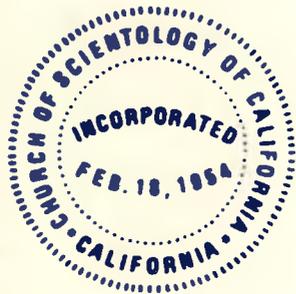
EXECUTIVE DIRECTIVE

LRH ED 71 WW 8 US

13 March 1969

WITHOUT CRITICISM OR INVALIDATION OF EXISTING ACTIONS BUT ONLY TO BEGIN A NEW ERA OF TRUE JUSTICE AND RIGHT WRONGS ALL COMMEVS SINCE 15 APR 68 ALL ETHICS FILES AND CONDITIONS ON ALL ORG STAFF AND FSM'S CANCELLED. ALL STAFF MEMBERS DISMISSED SINCE 15 APR 68 RETURNED TO STAFF WITHOUT FAIL IF THEY WISH AND TO SAME POST IF TREND DOWNSTAT SINCE DISMISSAL. A/G'S AND ECUS EXCEPTED AND NOT TO BE REMOVED. ALL ORG STAFFS US ASSIGNED A NO CONDITION UNTIL SO MISSION FINDS SOURCE OF FALSE REPORTS ON PERSONNEL. ALL ORDERS OF US EC'S ECUS AND WW RELATING TO US CANCELLED TO DATE. ORDERS OF ALL A/G'S US AND GWW REMAIN IN FORCE. HCOES EACH ORG ORDERED TO INFORM ALL FORMER STAFF AND FSM'S AT ONCE. FUTURE DISMISSALS US TO BE CLEARED BY ECWW BEFORE ANY ACTION. A/GUS TO ADJUST ANY INEQUITIES RESULTING FROM THIS ED. EXISTING US STAFFS THANK YOU AND CARRY ON. MY APOLOGIES FOR NOT EARLIER OBSERVING AND FOR ANY UPSET CAUSED. GIVE ME A BIRTHDAY PRESENT BY GETTING SHOW ON THE ROAD. LOVE=RON

13031RED



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 7 US 70 WW only
Sea Org
Corrected and Reissued

9 March 1969

PDH

PDH stands for Pain Drug Hypnosis. It is known to some psychiatrists as a means of compelling obedience. They sometimes use it on psychotics.

The trouble with detecting PDH was learned in 1952 when we found FAC ONE (1,000,000 to 1,250,000 year ago incident). People think they have been PDH'ed when they haven't.

You can easily get a panic going on PDH. We found out all about such panics in 1952 when a dozen people were certain another had PDH'ed them. It all went false when dated correctly.

There haven't been any current PDHes.

As we're attacking psychiatrists inhumanity to man we can easily get a motivator keyed in. So cool off any flaps about PDH. Tell people the above facts, particularly 1952.

Psychiatrists are so afraid of us they are attacking themselves! A recent "Time" magazine carried one of many such articles under "Medicine".

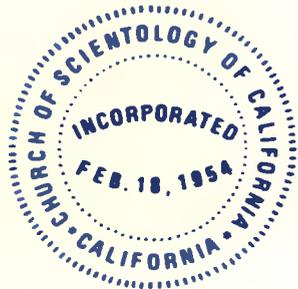
Even if a Scientologist were PDHed, it would run out easily with modern auditing in very short order. Might as well be afraid of toe stubs.

On psychotics it would be more serious as, not having an auditor handy he'd just go out and assassinate somebody.

So cool off any such.

LRH/nt/ei:sk

Best,
Ron



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 69 WW 2 NY 1 NY FND

17 January 1969

DOWNTREND FND STATS AND MANY BAD SO 1 LTRS YOUR AREA. INFO
HERE NO SEPARATE FND EC AND SOMEONE ALSO POORLY HANDLING
PUBLIC SINCE 31 OCT. HEREAFTER NO DAY EC MAY BE PAID EXTRA
FOR WORKING ON FND ONLY FND STAFF ARE PAID FOR FND WORK.
APPOINT FULL FND EC PLUS A FND VIII C/S. MISSION BEING
READIED HERE IF NO ACTION.

BEST=RON

17011 R



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 68 WW

12 January 1969

A CONDITION OF LIABILITY IS ASSIGNED ECWW AND LRH COMM WW FOR.

A. WEAK HCOS

B. LETTING CLASS VIII'S CASE SUPERVISE STUDENTS PCS AND
FRANCHISE PCS THUS DESTROYING ORGS INCOME.

C. INDULGING IN DEVT AND CONFUSING BEING BUSY WITH GETTING
MAJOR ACTIONS DONE. THEY ARE TO CHECK OUT STARRATE ON ALL
DEVT POL LTRS.

BEST=RON



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 67 WW 38 SH 4 ASHO

8 January 1969

ASHO INDEBITNESS TO SEA ORG

1. The groundwork laid by LRH and Saint Hill Staff through years of hard work and experience, plus Sea Org Missions, has benefited ASHO which is now reaping the rewards.
2. As ASHO has inherited three-quarters of SH's business as is reflected by their stats, it is only right that ASHO should assume half of Saint Hill's debt to the Sea Org for Missions.
3. It is the responsibility of CS-3 and 2 D/Guardian for Finance WW to establish the total indebtedness Saint Hill has incurred with the Sea Org dating from the first Sea Org Mission to the date ASHO came into being as an organization, in order that this figure can be divided equally between Saint Hill and ASHO.
4. Weekly payments towards ASHO's debt with the Sea Org are paid within and from 35% allocated amount for ASHO's operating expenses, and will be no less than \$500 p.w.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 65 WW 8 PUBS

16 December 1968

To CO Pubs Org

For Info

Due to promotion backlog in most orgs and the cost and comm lag Pubs was having, SO staff has ordered all orgs to revert to earlier procedure, cancelling Ziff's midsummer or earlier order to not promote except via Pubs. This is your least profitable and most trouble line.

All orgs are now being ordered to have, in their Div 2, a mimeo or photo offset machine and a compilations unit. This was standard for 18 years.

To sell books, it is vital you continue, ordered or otherwise, to get out shooting boards for magazines and flyers and send them out to orgs routinely and regularly. Otherwise, your books won't be advertised and books is your profit line. Shooting boards aren't. But if they don't go out, then you lose on books. It is to your profit to do flyers for books and magazines in which books (and other things) are advertised whether paid for as boards or not.

Meanwhile, orgs are dwindling since this arbitrary order that only Pubs was to do promotion printing. Dwindling stats in orgs and Pubs follow this Ziff order. The order he had from me was while at SH he was to do SH printing. That is all. It's cancelled.

Each org is now to have a Compilations Section in Dept 5 Div 2 and is to have a mimeo or photo offset and is to do promotion whether given boards or not.

Pubs should do all it can to get books out and to furnish articles and shooting boards to help these compilations units. But the responsibility is on the org to promote and get out its mag.

"The Auditor" will be compiled and printed by Pubs and paid for by SH and ASHO.

But all other promotional actions including SH & ASHO and every other org are now the responsibility of individual orgs.

Love

RON

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 64 WW

16 December 1968

FROM YOUR REPORTS I GET IDEA ECWW IS RUNNING A LITTLE ORG
CALLED WW NOT ALL CONTINENTAL EC'S. WW AND ITS STAFF IS THERE
TO RAISE STATS AND GET IN ORDER AND TECH OVER THE WORLD AND
WW STAFF IS THERE TO ASSIST ECWW IN DOING THIS. YOU ARE IN
DANGER CONDITION UNTIL FACT EVIDENT.

LOVE=RON

16121 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 63 WW 6 US
Staffs only
Not for public Issue

12 December 1968

RE LIFE ARTICLE

AND LETTER

It is interesting that "Life" Magazine in the US has been a violent foe of Dianetics and Scn for 18 years.

Their connection to the enemy is not yet established. But it certainly exists.

In their letters to the editor in their issue of 6 Dec 68 they made a very fatal error. They published and signed my name to a letter I never wrote them, which makes them guilty of forgery, doesn't it.

In England the heads of the largest newspaper chain are also members of a UK World Federation of Mental Health Confederate board of directors.

This is an old Intelligence trick - to own or control a press chain in an enemy country.

It was done by German agents, for instance, to keep Spain out of the war.

Earlier the "Saturday Evening Post" published an article full of quotes never made. It has gone downhill as a magazine over the years. WFMH connected publishers often do. So there's another one.

So some of the US magazine and newspaper chains are controlled by the WFMH.

They keep a continual flow of anti-Scientology handouts going to all magazines and governments.

The Intelligence, espionage pattern is very plain here. In the "Life" article a psychotic is pushed into an org to get no case gain, his identity secret, to get discreditable data and he then writes an article. But he is already a mental patient.

Our Documents and files are often found in enemy hands. And now and then at SH or an org we find a lock smashed or a window broken.

LOCAL AGENTS

WFMH has confederates (we call "Black Hats") in every country and many states with sub-chapters in most US cities.

These are always named "National" and have "Mental Health" in their name at nation or state level.

There is a "National Institute of Mental Health" in Washington DC that is US government. The only one in the world

really connected to a government. It does WFMH printing for it! at US expense.

All the rest of the "National" groups are phonies. They are only private groups, following orders from overseas.

In every US community, almost, local branch groups (such as Pasadena Mental Health etc as a sample) belong to the private state "National" Group.

These small town groups are advertised as "local housewives" etc. But in fact are often composed of ex institution inmates, brainwashed, ready to stir it up as the "public" for WFMH. There is even one in East Grinstead.

These local groups may be what give orgs trouble with Councils etc.

They always have "mental health" in their name or "mental hygiene" as unchanged from an older form they use.

These groups secretly shoot down chiropractors, churches, any Western culture or advance or healing action.

The standard propaganda line is

- (a) everyone is insane
- (b) psychiatrists should be next to every world leader treating them weekly.
- (c) Anyone should be subject to seizure as insane without process as law (a "Siberia" bill they seek to get passed and which once almost did pass the US congress.)
- (d) Scientology breaks up families.
- (e) Scientology prevents people from coming to their psychiatrist to seek real help.
- (f) There are not enough psychiatrists or "facilities".
- (g) All boundaries should be destroyed
- (h) All constitutions should be destroyed.
- (i) Any current campaign they may have to get something destroyed for a big Western take over.

They are currently shipping insane people out for "community care". They drive them hopelessly insane in an institution and then push them out onto the community to make trouble.

Every major assassin has (1) seen a member of WFMH before the assassination and (2) been defended by a member of WFMH after the act if still alive.

Even the press (that of it not owned by WFMH and some that is!) has begun to establish that the attacks on Scn smell to high heaven.

A conspiracy formed at the WFMH Congress in London in August 1968 resulted in simultaneous identical political channel attacks on Scn in several countries.

The "Life" Article was crudely timed to be part of this.

The "letters to the Editor" also contain a typically enemy colour and campaign note such as a disconnected family named "Fridkin".

It would be wise to use police re WFMH if quarters are broken into, etc. But this is not foolproof as psychiatrists are group training California police not to break up riots.

At staff level you need not make any profession of smashing WFMH as we have it going hot at the top and they are ducking.

But in answering questions about such articles you can say what you please.

And every branch of every rightist group would be delighted to know these US "mental health" groups are controlled by a foreign group which has Communists on its board of directors.

Chiropractors etc would also be delighted to know who has been shooting.

The American Medical Association and the American Psychiatric Association and such are members of the main world group and are just pawns.

WFMH is also incorporated in Delaware with a board different from its advertised board.

At least one member of the Delaware board is a Communist, I believe. At least the name is the same as one hit by the Congress Un-American Activities Committee.

The thing to realize about all this is that the acts of this group are often criminal in nature and they can be hit for it.

It's really a wild organization. They are called "Mental Healing" but their literature talks only of world domination and seldom about any cases.

They make big crashing mistakes such as saying they are part of the UN when they are not.

Such as committing crimes of burglary.

Such as murdering mental patients and calling it treatment.

They just make big mistakes.

They were founded by a psychotic named Clifford Beers and carry on the tradition. How would you like to run an organization composed of psychotics and psychiatrists? Be nearly impossible. So they are very frail indeed so can be obliterated successfully.

But the biggest mistake of all was hitting Dianetics and Scientology from under cover for 18 years. We weren't even in their line of country.

The public in effect takes little heed of articles or press. Hardly anybody read the "Life" article. Who reads a dead mag.

But the "letter from me" which I didn't write is typical of WFMH. Forgery.

It is interesting that WFMH says publicly there is "no difference between right and wrong" and "psychiatrists are the

only enlightened people who know this."

By traditional law, sanity is defined as the "ability to tell right from wrong."

Enough said?

Love

RON

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 62 WW 37 SH 10 EU

6 December 1968

RE HAPI THIS ORG WEAKLY ECED WEAKLY STAFFED. SH IS VERY
OVERMANNED FOR CURRENT TRAFFIC. BEEF UP EC HAPI. WILLIAMS
REPORTS FEW ORG TRAINED STAFF. THIS IS ENEMY TERRAIN. THAT
ORG NEEDS TO BE WELL MANNED. USE EXCESS SH STAFF TO BEEF
UP EUROPE. YOU HAVE MORE SH STAFF THAN STUDENTS. SH WILL
GROW IF SH EXCESS STAFF IS IN EU OUTER ORGS PUSHING THEM
IN.

LOVE=RON

06121 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED SH 36 WW 61 EU 9

30 November 1968

INCOME

It is wholly possible to obtain an income level at SH in the UK and EU which is superior to that achieved when also US income was included.

SH was set up to operate without US dollar income. That was its purpose.

£25,000 a week at SH alone is really no income at all for an organisation that has the total monopoly on all the real mental technology there is in the country.

So SH lost its US income. It was never supposed to have it.

So it is being hit by the dying older professions. So new things are always so hit and if well handled they live through it. You have your counter-campaign started into full blast only in the last month! And you are helping handle that.

Your tech was out. So we have Class VIIIs and Tech is IN.

Financial spending was silly, particularly at a crisis, but economy is salvaging that.

You have the most fundamental organisation pattern on the planet and you only need use it.

EC Europe was off to a slow start but when it got really manned, its stats began to rise fast.

The thing to do is do your own job and do it well.

If adversity is too much we'll still get through it and survive.

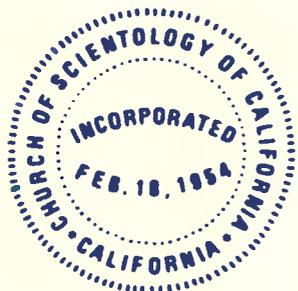
And as to income, it will climb right up on good tech, good admin and the team pulling together.

I'm backing you up all the way. And my bet is on YOU.

Love

RON

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 59 WW

19 November 1968

YOUR ATTENTION IS CALLED TO HCO POL LTR 12 SEPT 67 POSTS
HANDLING OF. PARA 13, 14, 15 AND ON. I SENT MEC TO HELP
APPOINT COMPETENT ECS. THE BIGGEST ADMIN ERROR CAN BE
UNMANNED ECS. DONT DO THIS TO UNMOCK ECS OR PUT ENTUR-
BULENCE INTO ORGS WITH EC MUSICAL CHAIRS. GET THE EC POSTS
ALL MANNED AND LET THEM GET ON WITH IT. THE ABOVE REF
POLTR AND PARAS WAS BADLY VIOLATED BY DELD IN POURING
OUT FLOODS OF ORDERS AND CHANGES.

LOVE=RON

18112 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 58 WW 4 US

9 November 1968

PERSONNEL

Julia Lewis Salmen is returned to post as a Class VIII and Chairman of the Board C of S California, not as HCO ES US.

She is to see that the fantastic expenditures pledged on mailing lists contrary to LRH ED 14 does not further threaten solvency in the US, it being pointed out that this would have stopped all book buying and would have crashed UK finances as well.

She is to see that there is a general recovery of US stats, that Admin and Tech are standard.

The Board is to be otherwise composed and ratified by myself.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 57 WW

9 November 1963

DONT BOTHER TO LOOK FURTHER THAN HCOWW FOR DOWN STATS OVER
THE WORLD. DEPTS 1, 2 AND 3 WW EACH ARE NON FUNCTIONING.
NO PROCUREMENT FOR STAFF. STALE DATE DESPATCHES. NO OIC.
ETH OUT. LETS GET BACK TO BASICS OF DEPT FUNCTIONS AND DO
THEM. SOME SWEAT ON BASIC FUNCTION OF EACH WW DEPT WOULD
SEND STATS SOARING.

BEST=RON

08114 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 56 WW

4 November 1968

REFER OOD 111 ITEM 1. IF 80% OF THE DESPATCH TRAFFIC ON EC
LINES IS RUSH THEN NON COMPLIANCE HAS ALREADY OCCURRED.
EMERGENCIES ONLY ONLY OCCUR WHEN SOMEONE HAS DROPPED THE
BALL. THE ONLY OTHER ANSWER IS YOU HAVE SO MUCH DEV-T ON
EXEC LINES YOU CANT SEE STRAIGHT. GET SOMEONE TO DO DEV-T
ANALYSIS ON ALL EC AND YOUR OWN BASKETS. ALL EC AND YOUR-
SELF TO BE STAR-RATED ON DEV-T POLICY. REPORT COMPLAINCE.
LOVE=IRENE
ISSUE ABOVE AS ED WW. LOVE=RON

03117 MR

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 55 WW

26 October 1968

The Publications Org which has been a part of WW has now expanded into a 9 Divisional Org and is separated from WW, but remains under the jurisdiction of WW the same as any other org.

The previous orders concerning Treasury still remain the same until Pubs is out of its financial straits.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 48 WW 33 SH 2 ASHO

8 October 1968

ALL STUDENTS WHO CAME FOR EIGHT TO S.O. HAD TO BE TRAINED
IN ELEMENTARY AUDITING BASICS. TRS STUNK, METERING AWFUL.
DID NOT KNOW ENGRAM OR SECONDARY RUNNING OR HOW TO BY
CHAINS. IGNORANT TOTALLY OF EM 24. THOUGHT ASSESSMENT FROM
PREPARED LIST AS IN EM 24 APPLIED TO LISTING AND NULLING.
DID NOT KNOW ASSESSMENT FROM PREPARED LIST EM 24 TOTALLY
DIFFERENT FROM 68 HCOB LAWS OF LISTING AND NULLING. HAD TWO
COMPLETELY CROSSED. THEY DIDN'T KNOW AXIOMS WHAT RUDS WERE.
SHOWS UNBELIEVABLE AWFUL NEGLECT ON SH COURSES AND IN
ACADEMIES OF BASICS. WE ARE MAKING AUDITORS OF THEM.
ACADEMIES SH COURSES NO LONGER TEACH BASICS SO YOUR TECH
IS OUT OUT OUT. YOU BETTER GET ON IT FAST. IF WE GOT THE
BEST SIXES AND SEVENS IN THE WORLD YOUR CURRENT GRADUATES
MUST THINK ENGRAMS ARE A BRAND OF DOG BISCUITS AND A SESSION
AN ARC BREAK. YOU NO LONGER TEACH BASICS WHICH IS WHY STATS
DIVE.

LOVE RON

08101 R

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 47 WW 32 SH

25 September 1968

ANY TECH COMMENTS MADE BY THE MISSION AT SH ARE CANCELLED
BECAUSE THERE WILL BE A CLASS VIII THERE VERY SOON WITH
THE STRAIGHT DOPE. LOVE RON

250985 MR

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 44 WW 3 US

21 August 1968

JULIA/SHLA COMES UNDER ECUS AND ECUS COMES UNDER WW SO LONG
AS STATS SOAR AND TECH IS REALLY TAUGHT. ECUS MAY NOT SIGN
ON SHLA ACCOUNTS. 10% FOR ADMIN GOES TO WW. LOVE RON

912 US OTL2 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

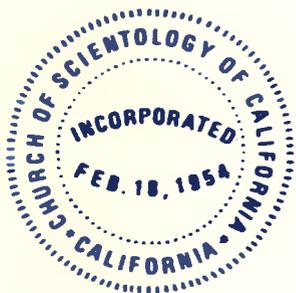
EXECUTIVE DIRECTIVE

LRH ED 29 SH 43 WW

29 August 1968

TECH OUT MEANS MORAL OUT. THERE IS SUCH A THING AS EXACT TECH. THE EXACT GRADE PROCESSES EXACT ARC ST WR. EXACT MODEL SESSIONS. EXACT GREEN FORM AND L4A. THERE AREN'T TWO WAYS TO DO IT. THERE IS NO OPINION NEEDED. EXACT TECH STANDARD TECH. AS A START I WANT LAWS OF LISTING HCOB STARRATE ON ALL AUDITORS ON STAFF AT SH. SH IN DANGER CONDITION UNTIL COMPLIANCE. WHEN STANDARD TECH GOES OUT AUDITORS GET LOSSES AND BEGIN TO RESENT TECH AND THEN THE WHOLE SHOW GOES. YOU WILL WIN ONLY WITH EXACT STANDARD TECH AND ARE BETRAYING MY TRUST UNTIL YOU GET IT IN. BEST, RON.

28081RED



L. RON HUBBARD
Founder

LRH:nt:sk

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 41 WW 27 SH 1 Pubs 2 EU

26 August 1968

TREASURY OFFICE RETURNS TO GUARDIANS OFFICE INCLUDING PUBS
ORG TREASURY SECTION. AS ORGS WENT ASTRAY ON FINANCE AFTER
REMOVAL TO WW DIV 3. H PARKHOUSE IS APPOINTED 2ND DEPUTY
GUARDIAN FOR FINANCE AND GUARDIANS OFFICE WW AND HAS DUTY
OF APPROVING ALL FP FOR WW SH EU PUBS HAPI LONDON SHTM
BEFORE IT CAN BE ACTIVATED WITH A CHARGE OF TREASON FOR
ANY-ONE INCURRING EXPENSES AND BYPASS OF 2ND D/GF AUTHORITY.
2ND D/GF IS UNDER D/G AND G/OFF LRH WW. ORDERS OF 2D/GF
ARE TO BRING SOLVENCY AND SANITY AND MAKE MONEY AND LARGE
RESERVES IN ALL ORGS. 2D/GF FORBIDDEN TO START ANY LONG
DISTANCE FIRE FIGHTS WITH ORGS. AND TO SAFE GUARD CREDIT
AND REPUTATION OF D/G AND LRH LOVE RON.

25082RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

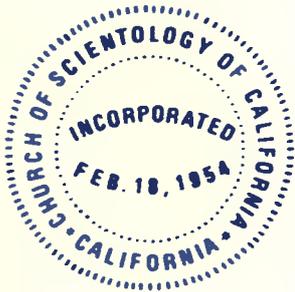
LRH ED 40 WW 25 SH

25 August 1968

PUBS FINANCE PUBS. NO PERSON IN PUBS MAY PLACE ANY ORDER ANYWHERE, FOR ANYTHING WITHOUT F.P. AND P.Os AND MONEY FULLY APPROVED BY EC WW. ANY ORDER PLACED WITHOUT SUCH PRIOR AUTHORITY WILL RESULT IN TREASON AND PAYMENT BY PERSON RESPONSIBLE. PUBS TREASURY SECTION AND PURCHASING PUBS IS MOVED TO WW. EC PUBS IS ASSIGNED LIABILITY UNTIL FINANCIAL FLAP HANDLED. EC WW ASSIGNED LIABILITY FOR ADVERTISING FLAP, NOT PREDICTING AND AVERTING TO BE LIFTED WHEN ACCOUNTS ALL SOLVENT. EC SH ASSIGNED LIABILITY TO BE LIFTED WHEN SOLVENT. ZIFF ASSIGNED DOUBT UNTIL HE GETS ETHICS IN ON HIS STAFF. LIABILITY UNTIL ORG SOLVENT. PUBS OUT ETHICS AND FINANCIAL INSANITY THREATENED SCN TODAY FAR MORE THAN CALLAGHAN DID. MSHR TO SEE CONDITIONS ENFORCED. ETHICS AND TECH ARE OUT, OUT AT WW, SH AND PUBS SO FINANCE WENT. BEST RON

24081RED
26082OMR

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 38 WW 23 SH
ECWW ECSH INFO MSHR

24 August 1968

IT IS A NICE TRY TO CONSIDER RESERVE AND S.O. YOUR SOURCE OF INCOME. REFERENCE DEMANDS OUR RESERVES AND SHLA. HOWEVER WE WISH TO FORCEABLY REMIND YOU THAT YOUR CUSTOMERS ARE UK COMMONWEALTH. PROMOTE DIV 7 AND GET YOUR MONEY FROM THEM AND LIVE WITHIN YOUR INCOME FURTHER MONEY FLAPS WILL DRAW ONLY CONDITIONS. GET BUSY AND GET PRUDENT. LOVE RON.

23082RED

L. RON HUBBARD
Founder



L. Ron Hubbard

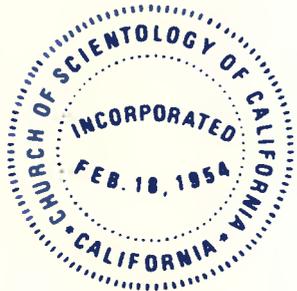
EXECUTIVE DIRECTIVE

LRH ED 37 WW 22 SH

22 August 1968

THE WAY TO CONTINUE TO HOLD UP SHSBC UK STATS IS TO MAKE IT THE REPEAT THE COURSE. MAKE MATERIALS GLOSSY, SCHEDULES RIGID, SUPERVISORS POLISHED AND SLEEK WITH A CALM ANCIENT UNIVERSITY MOCK-UP AND TECH TAUGHT HARD AND STANDARD. IT IS VITAL THIS BE DONE. SH TRAINING HIT AN ALL TIME LOW. NOW HIT FOR AND MAINTAIN AN ALL TIME HIGH. YOU ARE SUFFERING MORE FROM POOR TRAINING THAN FROM ATTACKS. SO PUT UP A BIG SH UK IMAGE OF TOTAL STANDARD TECH. TOTAL HGC RESULTS AND YOUR STATS WILL SOAR. YOUR CURRENT LOW STATS COME FROM BAD TRAINING AS I HAVE HAD TO RETRAIN ALL REPEAT ALL GRADUATES I WANTED TO USE WHO GRADUATED FROM SH IN LAST YEAR. THESE BIRDS NEVER HEARD OF STANDARD TECH THEY JUST DIDN'T KNOW THE HCOB'S AND TAPES YOU USED. SO FOLLOW ABOVE MOCK-UP AND PULL UP YOUR SOCKS AND PRODUCE AUDITORS AND STATS WILL RISE
LOVE RON

21082R



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 36 WW

22 August 1968

WW AND SH ARE TWO YEARS IN NON COMPLIANCE WITH URGENT ORDER TO PUBLISH EXCELLENT QUALITY LIFE PLASTIC COVER HCOB'S FOR SHSBC ONE BOOK PER LEVEL COST 12.50 DOLLARS AVAILABLE SH BOOKSTORE. STUDENT IS TEMPORARILY ISSUED HCOB PACKET BUT CAN BUY NICE BOOKLET FOR SELF. MODEL IS RECENT POLICY LETTER FOLDER. ORIGINAL ORDER WAS TO DO DISSEM. PLEASE PUSH COMPLIANCE. ANY HCOB PACKS ISSUED FOR FREE ARE SIGNED OUT FROM LIBRARIAN AND MUST BE RETURNED ON PENALTY 12.50 DOLLARS FINE BEST RON

21081RED



L. RON HUBBARD
Founder

L. Ron Hubbard

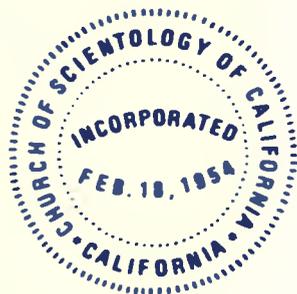
EXECUTIVE DIRECTIVE

LRH ED 35 WW 21 SH

21 August 1968

REVERT TO POLICY LETTERS MAKING WW FINANCIALLY INDEPENDENT
OF SH AND RESUME USE OF TRUSTEE 10 PERCENT. LOVE RON.

20081R



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 34 WW 20 SH 2 EU

16 August 1968

BOOM THE UK AND EU PACK

14 March 1968 ED 1380 WW 53 SH

DUE TO US MOTIONS TOWARD ISOLATING THE DOLLAR AND UK BARRIERS TO VISITORS THE FUTURE OF SH MAY DEPEND ON UK SCOT IRISH SCANDINAVIAN EUROPEAN STUDENTS PCS THEREFORE THE PUBLIC ES MUST BEGIN TOURS LECTURES PROGRAMME MANY LECTURERS OF THESE AREAS BY COMPETENT SPEAKERS. ACT FAST. ATTN SPEOWW LOVE RON

14031R ED

29 April 1968 ED 1618 WW 131 SH (summarized)

UNITED KINGDOM MUST BECOME SOLVENT. SH IS TO LOOK TO UK AND SURROUNDING AREAS FOR ITS INCOME.

5 June 1968 (previously issued 25.5.68) LRH ED 4 WW 3 SH 1 EU
(CORRECTED) To ECEU

BEGIN ESTABLISHING HAPI SCOTLAND AND AN ORG IN SOUTH-AMPTON USING EXCESS WW AND SAINT HILL PERSONNEL FORMED INTO COMPLETE FULLY POST TRAINED ORG TEAMS. DO NOT BUY BUT RENT QUARTERS. WORK OUT FULL STEP BY STEP PROGRAMME AND COMPLETE EACH CYCLE IN SEQUENCE - HEAVILY MANNED PUBLIC DIVISIONS LOVE RON

24056R Corrected
by Telex 676SH2

1 August 1968 LRH ED 29 WW 16 SH 1 EU 1 US

CANCEL ATTESTATION ON UK AND US SHSBC AND REVERT TO EXAMINATION. LIKewise ON ALL ACADEMY STUDENTS IN UK. GET IN TRS AND EXACT GRADE PROCESS. RETRAIN ALL WHO FLUB OR GET ETHICS RECORDS PRIOR TO THIS DATE. YOUR PROGRAM: GET AUDITORS GET RESULTS GET UP STATS. LOVE RON.

01082R

1 August 1968 LRH ED 31 WW 18 SH
LRH ED 28 WW 15 SH corrected and reissued

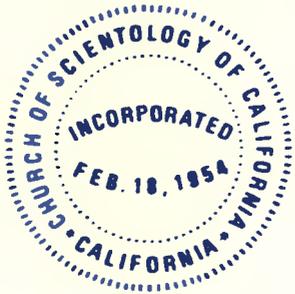
SAINT HILL WILL NOT CLOSE. ITS RICHES ARE EXPERTLY APPLIED STANDARD TECH AND TRAINING THAT MAKES FINE CLASS VI'ES. FUTURE FOR SH IN ENGLAND AND THE COMMONWEALTH PROVIDING YOU GET STANDARD TECH TAUGHT AND PRACTICED. ANY FAILURE IS A FAILURE TO DO THIS.

IF YOU TURN OUT ONE AUDITOR WHO CANT AUDIT HE WILL COST YOU A HUNDRED TIMES HIS TRAINING FEE. SO GET WISE. MEND YOUR FENCES. YOU CANT GO ON TURNING OUT AUDITORS WHO CANT

AUDIT AS YOU HAVE BEEN.

THE WAY TO REGAIN THE US INCOME AMOUNT FROM UK AND THE
COMMONWEALTH IS TO REFORM SERVICE QUALITY AND MAKE REAL
AUDITORS WHO KNOW STANDARD TECH WORKS AND USE IT. DO THAT
AND YOU WILL HAVE NO PROBLEMS. LOVE RON

L. RON HUBBARD
Founder



L. Ron Hubbard

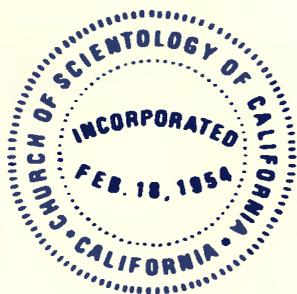
EXECUTIVE DIRECTIVE

LRH ED 33 WW 2 US

2 August 1968

WITH NEW DMSMH PAPERBACK BEING RELEASED SEPT BY US PUBLISHER
YOU HAVE ONLY A LIMITED TIME TO PREPARE FOR A BOOM. DONT
LET IT CATCH UP WITH YOU UNPREPARED. GET YOUR ETHICS IN AND
ETHICS LINES IN AND ALL HCO CHECKED ON ETHICS POLICY. GET
YOUR ACADEMIES AND HGCS SMOOTH ON STANDARD TECH WITH ONLY
STANDARD TECH USED AND USED RIGHT GET YOUR PUBLIC DIVISIONS
NUMEROUSLY MANNED AND GROOVED IN. GET THE ORG MANNED AND
HOLD ITS FORM HARD. GET ORG EXEC COURSE GOING ON ALL STAFF
AND FREE TO FSMS. USE BOOKSTORE DIST KNOWLEDGE SEA ORG
TAUGHT YOU. IF YOU DONT DO THESE THINGS NOW THE BOOM COULD
KNOCK YOU FLAT. WHEN VOLUME INCREASES ALL THE WEAK POINTS
SHOW UP BIG. GOOD ETHICS. GOOD ORG FORM. ONLY STANDARD
TECH. LOVE RON

02081 R



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

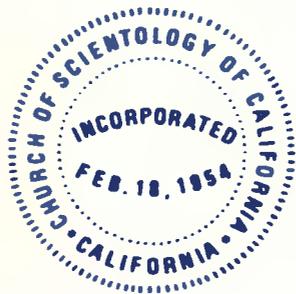
LRH ED 32 WW 19 SH

1 August 1968

ON FUTURE FINANCE YOU HAD BETTER GET YOUR HOUSE IN ORDER. UK COMMONWEALTH INCOME IS HUGE. YOU ARE NOT DEPENDENT ON DOLLARS. ANY TROUBLE YOU ARE HAVING COMES FROM NON COMPLIANCE AND KNOW BEST. ONE YOU WERE SUPPOSED TO UPGRADE SHSBC TECH LAST AUTUMN YET GRADUATES STILL CANT LIST. TWO YOU WERE SUPPOSED TO STEP UP UK EUROPE PROMOTION LAST SPRING BUT LONDON IS ON THE BOTTOM. HAPI AND SOUTHAMPTON AND SHFND NEGLECTED. THREE ANOTHER BUILDING WAS FORBIDDEN BUT YOU HAD A HEARING DESPITE MY NO NO. FOUR INTELLIGENCE DRAGGED ITS HEELS UNDER MCNOCHER AND LET YOU IN FOR IT BY NOT EXPOSING ROBINSON AND COMPANY. THEREFORE TROUBLE. NOW THE WAY TO GET OUT OF IT IS COMPLY COMPLY WITH THESE ORDERS. BOOM UK COMMONWEALTH EUROPE USING NEW BOOK SUCCESSES. BEEF UP DIV VI AND MAKE IT PRODUCE. NEAT UP THE ORG STRUCTURE CLOSE THE GAPS KNOCK OFF 2D IN HIGH POSTS. FORCE FORCE AUDITORS TO REALLY LEARN TO AUDIT. RETRAIN AND REPROCESS ANY WHO ARE NOW ETHICS BAIT AT THEIR EXPENSE. REALLY DO GOOD POWER. FORCE GOOD SERVICE IN UK ACADEMIES HGCS. GET YOUR FINGER OFF THE PANIC BUTTON AND GET TO WORK EACH ON HIS POST AND MAKE IT GO. YOU WERE NOT ENTITLED TO US INCOME IN THE FIRST PLACE. I MADE IT GO GREAT IN POUNDS. SO CAN YOU.

LOVE RON

01083R



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 31 WW 18 SH

1 August 1968

LRH ED 28 WW 15 SH
corrected and reissued.

SAINT HILL WILL NOT CLOSE. ITS RICHES ARE EXPERTLY APPLIED
STANDARD TECH AND TRAINING THAT MAKES FINE CLASS VI'ES.
FUTURE FOR SH IN ENGLAND AND THE COMMONWEALTH PROVIDING YOU
GET STANDARD TECH TAUGHT AND PRACTICED. ANY FAILURE IS A
FAILURE TO DO THIS.

IF YOU TURN OUT ONE AUDITOR WHO CANT AUDIT HE WILL COST YOU
A HUNDRED TIMES HIS TRAINING FEE. SO GET WISE. MEND YOUR
FENCES. YOU CANT GO ON TURNING OUT AUDITORS WHO CANT AUDIT
AS YOU HAVE BEEN.

THE WAY TO REGAIN THE US INCOME AMOUNT FROM UK AND THE
COMMONWEALTH IS TO REFORM SERVICE QUALITY AND MAKE REAL
AUDITORS WHO KNOW STANDARD TECH WORKS AND USE IT. DO THAT
AND YOU WILL HAVE NO PROBLEMS. LOVE RON



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 30 WW 17 SH

1 August 1968

YOU CAN MAKE CAPITAL OUT OF THE FACT THAT CALLAGHAN CLOSED THE DOOR ON MILLIONS WORTH OF DOLLARS WHICH INFLOWED TO ENGLAND FOR YEARS. ALSO YOU CAN STATE I RETIRED FROM DIRECTORSHIP IN SCN ORGS TWO OR MORE YEARS AGO TO EXPLORE AND STUDY THE DECLINE OF ANCIENT CIVILIZATIONS AND SO LEARN HOW THIS CURRENT ONE IS GOING. MY CONCLUSION IS THAT THEY DECLINED BECAUSE OF INTOLERANCE AND INHUMANITY TO MAN. EFFORTS TO STAMP OUT PHILOSOPHY AND BAR OUT STUDENTS IS A SHADOW OF THE INJUSTICE SOON TO BE VISITED ON ALL. ENGLAND ONCE THE LIGHT AND HOPE OF THE WORLD HAS BECOME A POLICE STATE AND CAN NO LONGER BE TRUSTED. BEST RON.



L. RON HUBBARD
Founder

31071R

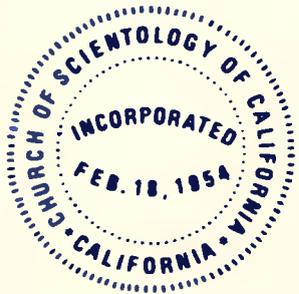
L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 29 WW 16 SH 1 EU 1 US

1 August 1968

CANCEL ATTESTATION ON UK AND US SHSBC AND REVERT TO EXAMINATION.
LIKEWISE ON ALL ACADEMY STUDENTS IN UK. GET IN TRS AND EXACT
GRADE PROCESS. RETRAIN ALL WHO FLUB OR GET ETHICS RECORDS
PRIOR TO THIS DATE. YOUR PROGRAM: GET AUDITORS GET RESULTS
GET UP STATS. LOVE RON.



L. RON HUBBARD
Founder

01082R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 27 WW

27 July 1968

YOU CATS HAD BETTER START RECOGNIZING SPS.

YOU CATS HAD BETTER START RECOGNIZING SPS. STAR RATE
VARIOUS HCOBS AND POLTRS ON SPS AND PTS AND ADMIN KNOW
HOW. YOU START CLEANING UP ORGS BY CLEANING UP YOUR OWN.
YOUR DC MISSION FAILED FOR LACK OF DATA ON SPS AND PTS.
ALSO FORBID MISSIONING BY CONTINENTAL ORGS SO FAR UN-
TRAINED. THE DEMISE OF AN ORG WAS VERY UNSEASONABLE
BUT REGARDING SPS IT SURE WAS REASONABLE.

L. RON HUBBARD
Founder

27071RED



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 25 WW

12 July 1968

THE REASON ORGS ARE NOT PUSHING IN THE PUBLIC LIES IN
THE GROSS ORG ERROR OF UNDERSTAFFED DIVISION SIXES.
THE MOST AFFLUENT ORGS HAVE THE MOST NUMEROUS DIV SIXES.
TO WIT NY AND LA. LEAST AFFLUENT HAVE THE SMALLEST.
THEREFORE SEE THAT BIG DIV SIXES OCCUR AT ONCE ALL ORGS.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

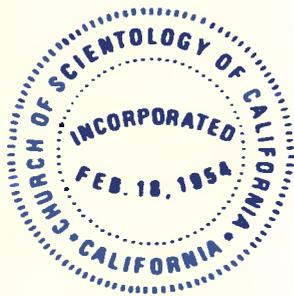
LRH ED 23 WW 12 SH

11 July 1968

BONUSES

BONUSES MAY ONLY BE DRAWN FOR ONE POST. EXEMPTED
ARE WEEKEND AND EVENING POSTS WHEN HELD IN ADDITION TO
A DAY POST.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

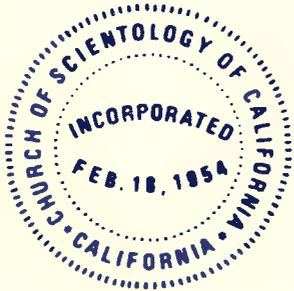
LRH ED 21 WW 11 SH

6 July 1968

BANKING & ACCOUNTS

ANY PERSONNEL WHO MISHANDLES BANKING AND ACCOUNTS MUST
WORK OWN HOURS UNDER DENNY DIRECTION TO REPAIR OWN GOOFS.

L. RON HUBBARD
Founder



06072R

L. Ron Hubbard

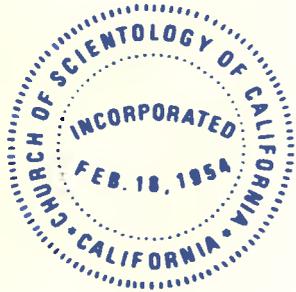
EXECUTIVE DIRECTIVE

LRH ED 20 WW

6 July 1968

IMMIGRATION

BE SURE ED 969 INT AND ED 27 JUNE 68 ARE CORRECTED RE
STUDENTS AND IMMIGRATION MADE FACTUAL AND EASILY READABLE
AND MADE PART OF INFO PACK. BEST RON



L. RON HUBBARD
Founder

05062R

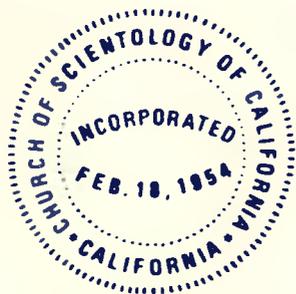
L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 19 WW

5 July 1968

AS WW ASSUMES CAUSE POINT OVER ETHICS ETHICS WILL GO IN
WELL. I NOTE WW OUTNESSES ALREADY BEING DISCOVERED AND
CLEANED BUT IT WAS PRETTY FAR OUT. ARE YOU SURE SIR
WILLIAM CARR ISNT ON STAFF?



L. RON HUBBARD
Founder

05061 R

L. Ron Hubbard

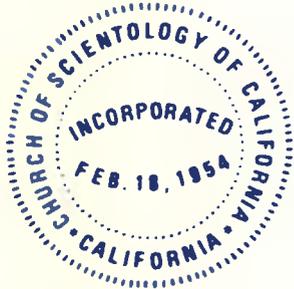
EXECUTIVE DIRECTIVE

LRH ED 17 WW

2 July 1968

TO ECWW AND WW STAFF

WE SEE SOME INT STATS DETERIORATING HOPE IT DOESN'T
TAKE WW VERY LONG TO PICK UP SO BALL LA HOWLING SUCCESS
SO IMPETUS NEEDED TO PUSH IT ALL ON UP DON'T DALLY
COUNTING ON YOU LOVE RON



L. RON HUBBARD
Founder

30061RED

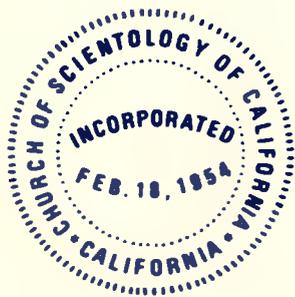
L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 15 WW

30 June 1968

DISCOVERY OF FUND THEFT IN LA BY TREAS SEC IS TO BE
FOLLOWED BY PROSECUTION VIA GUARDIAN OFFICE AND FULL
FACTS WHEN VERIFIED AND ACTION COMPLETE TO BE RELEASED
TO ALL ORGS. BEST RON



L. RON HUBBARD
Founder

29061RED

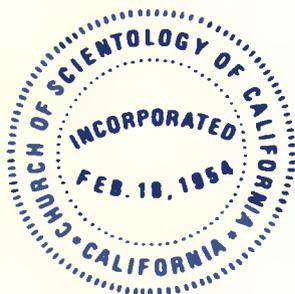
L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 14 WW
(Amended)

1 July 1968
(previously
dated
29 June 1968)

WW GRAPHS NEED NO LONGER BE TELEXED IF REGULAR
PACKET I USED TO GET SENT WEEKLY NOW.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 13 WW

23 June 1968

CASEY MAKE 125,000 NAMES A COMPLIANCE LOG ITEM FOR SLIP-
PING ON IT EC WW CAN GET 200,000 BY 1/1/69 MEANS THEY'LL
HAVE TO DRIVE PUBLIC DIVS INTO ACT ON ALL ORGS.



L. RON HUBBARD
Founder

21062R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 12 WW 9 SH 7 INT

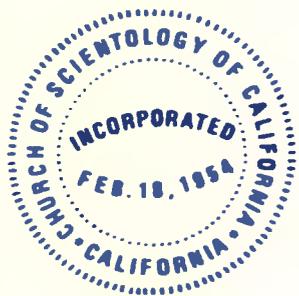
23 June 1968

CHAIRMAN ECWW

The post of Chairman of the Executive Council Worldwide is created forthwith.

It is the equivalent to a Commanding Officer.

All functions and persons at WW come under the authority of the Chairman without exception.



L. RON HUBBARD
Founder

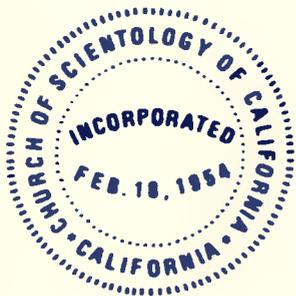
L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 11 WW
EC WW

19 June 1968

MISSION EC US HAS GOT EC US FUNCTIONING
HAS DISMISSED BERNER CONNECTED PERSONS IN ORG
HAS APPOINTED THREE NEW E/OS AND LOCATED US CONNECTIONS
TO SQUIRRELS AND ACTED. REPORT EC US SMOOTH SO YOU CAN
BEGIN TO HANDLE US ORGS VIA EC US. DONT JUST BANG IN A
LOT OF NEW ORDERS. LOOK UP OLD PROGRAM AND GET THEM
MOVING. LOVE RON



L. RON HUBBARD
Founder

19061R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 10 WW 8 SH

14 June 1968

IMMIGRATION

Any non UK person declared an Enemy or causing trouble at SH, WW or in the UK including AOUK should be reported at once to the Home Office as undesirable, with his passport mailed in or his identity given.

The Home Office has not asked for this. We will proceed to cooperate without their permission.

The last Immigration flap was caused by a non-Scientologist, known criminal at London Airport.

L. RON HUBBARD
Founder



L. Ron Hubbard

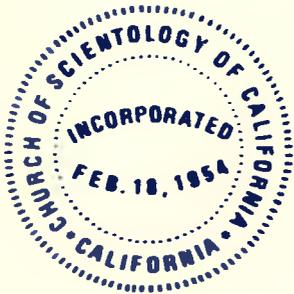
EXECUTIVE DIRECTIVE

LRH ED 8 WW 6 SH

7 June 1968

MAIL AND INTERNAL COMM FOR OUTWARD PASSAGE IS BEING DELAYED. MONEY ENVELOPES ARE RECEIVED BY AOS ALREADY OPENED. ANYONE DELAYING OR MISROUTING OR WRONGLY OPENING MAIL TO SEA ORG OR AOS HAS A CONDITION OF ENEMY AWAITING IF NOT TREASON. A MISSION IS BEING PREPARED AND WILL BE SENT IF E/OS FAIL TO HANDLE.

RON



L. RON HUBBARD
Founder

07062R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 7 WW 5 SH

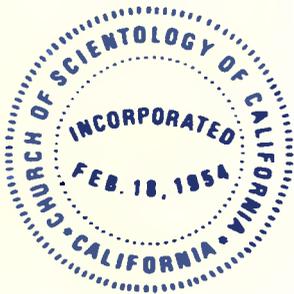
23 May 1968

PRINTING COST

The formula of PUBS printing costs (not book pricing, which has a different formula) is printing cost, plus admin, plus 20%.

Hereafter, Pubs WW will bill Saint Hill and AO for its printing per the above formula.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

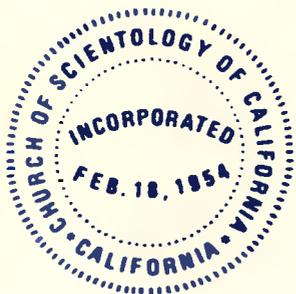
LRH ED 6 WW

26 May 1968

10%^s

The Treasurer Worldwide will hereafter bank all 10%^s coming in from outer orgs and SH to the LRH Trustee Acct or as designated and will make up the 10%^s absorbed during the recent period when these were banked and used by Worldwide. As these 10%^s have always been emergency funds, they have not in fact been income to any org such as London or SH or WW.

L. RON HUBBARD
Founder



L. Ron Hubbard

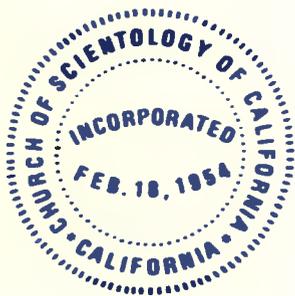
EXECUTIVE DIRECTIVE

LRH ED 5 WW 4 SH
2 SH FND

29 May 1968

WW AND SH STAFF MAY CONTINUE TO BE GIVEN CC AND
OT I AND II AT WW PROVIDING RECEIPTS LESS ADMIN GO TO
FBO UK SO. UK CITIZENS SHOULD NOW GO TO AO UK. DIV
FIVE SH CAN HANDLE CORRECTIONS NEEDED FOR THIS UNIT.

L. RON HUBBARD
Founder



LRH;nt

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 4 WW 3 SH 1 EU (CORRECTED)
To ECEU

5 June 1968
(previously
issued 25.5.68)

BEGIN ESTABLISHING HAPI SCOTLAND AND AN ORG IN SOUTH-
HAMPTON USING EXCESS WW AND SAINT HILL PERSONNEL FORMED
INTO COMPLETE FULLY POST TRAINED ORG TEAMS. DO NOT BUY
BUT RENT QUARTERS. WORK OUT FULL STEP BY STEP PROGRAMME
AND COMPLETE EACH CYCLE IN SEQUENCE - HEAVILY MANNED
PUBLIC DIVISIONS

LOVE RON



L. RON HUBBARD
Founder

24056R
Corrected by
Telex 676SH2

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 3 WW

25 May 1968

A BOARD OF I OF FIVE PERSONS IS TO BE APPOINTED FROM
WW PERSONNEL BY OTL TO MAKE FOUR LISTS ON ALL SAINT HILL,
SH FDN, SAINT HILL PUBS ORGS AND WW STAFF. ONE: NO, SLOW,
OR FAST CASE GAIN TWO: THIN OR FAT ETHICS FILE THREE:
HIGH OR LOW POST STATS FOUR: POSTS HELD. NO STAFF TO BE
DISMISSED EXCEPT AS PER THREE LISTS BEST RON



L. RON HUBBARD
Founder

24057R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED SH Fnds 1 SH 2 & WW 1

FOUNDATION STANDING ORDER #1

The Purpose of the Evening and Week End Saint Hill Foundations is:

TO PROVIDE AUDITING AND TRAINING IN THE EAST GRINSTEAD SURROUNDS SO THAT A NO-AUDITING SITUATION DOES NOT OCCUR FOR LOCAL RESIDENTS AND TO KEEP THE SAINT HILL AND WW ENVIRONMENT CLEANED UP SO THAT THEY EXIST IN A SAFE ENVIRONMENT.

They may also provide service for other parts of the UK, but their above purpose is primary.

Therefore the tech and service must be flawless, must be terribly standard and results must thereby be assured.

Standard tech works. It must be delivered.

The Foundations handle ARC Brs, out ethics and enturbulation in the East Grinstead area and surrounds without failures and handle any past failures.

The duties of the Foundations are vital to SH & WW.

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

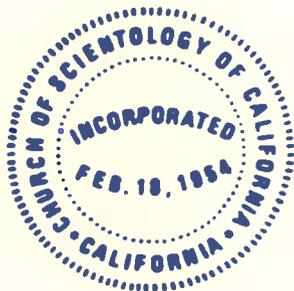
LRH ED 7 PUBS

8 December 1968

AUDITOR 44 DELETE ITEM 5 THE BOX SAYING RON WROTE IT. INSERT BOX IN PLACE OF IT QUOTE PUBLIC NOTICE: ANY AND ALL RESULTS OF SCIENTOLOGY TRAINING PROCESSING OR STUDY ARE OBTAINABLE ONLY WITH THE FULL COOPERATION OF THE STUDENT OR PRECLEAR AND HIS FULL HONESTY. SCIENTOLOGY RESULTS ARE NOT CLAIMED FOR THE SERIOUSLY ILL OR MENTALLY UNSOUND. ANYONE PAYING FOR TRAINING OR PROCESSING WHO IS NOT SATISFIED WITH THE RESULTS MAY HAVE HIS WHOLE FEE REFUNDED WITHIN THREE MONTHS AS PER NUMBER 23 OF THE NEW AUDITORS CODE HCO POL LTR 14 OCT 68. RESULTS BY USE OF DIANETICS OR SCIENTOLOGY OUTSIDE OF FICIAL ORGANISATIONS OR BY UNTRAINED PERSONS ARE NOT CONTROLLED. NO TIME LIMIT OR PERIOD FOR RESULTS MAY BE STATED BY ANY SCIENTOLOGIST. THE PUBLIC IS WARNED AGAINST USE OF DIANETICS OR SCIENTOLOGY PROCESSES BY DOCTORS OR PSYCHIATRISTS AS THEIR USE OF IT IS UNAUTHORIZED AND UNSKILLED UNLESS THEY DISPLAY AN OFFICIAL CERTIFICATE FROM A HUBBARD ORGANISATION ATTESTING QUALIFICATION. THE DIRECTORS OF SCIENTOLOGY UNQUOTE. MAKE IT A SMALL PRINTED BOX. CARRY IT ROUTINELY IN ALL ISSUES ALL MAGS ISSUED IN ENGLAND. DO NOT ISSUE 44 WITHOUT IT AND ACK COMPLIANCE.
LOVE=RON

07122 R

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 6 PUBS

29 October 1968

Doreen -

Institute a Progress Sheet to "Customers" weekly showing progress of each item being done.

They used to exist.

Keep them going out.

Lack of reports to Flag are causing a bit of upset and so it's true of other areas Pubs is doing work for.

Put in an I & R for "customers".

Put result on cards and mail.

It's a whole little drill. One person on it.

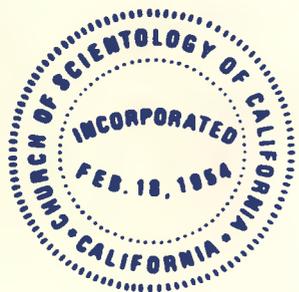
Call it Customers I & R.

Put it in Dept 3.

Save you loads of correspondence.

Do a mimeo to send in reply to all customers about what's done and then keep getting out cards, get the "explanation" and apology etc. off your main lines and produce.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 3 PUBS

9 October 1968

TO DOREEN

THANKS FOR REPORTS. YOUR ACTIONS ALL OKAY. HAVE FULLEST CONFIDENCE IN YOU. YOUR STAFF THAT BLEW SHOULD BE INVESTIGATED FOR RAKE OFF COMMISSIONS EMBEZZLEMENT AS THEY WERE TRADE CONTACTS. ALSO BEWARE OF ANY BIRD DOG AMONGST THEM. GIVE LOYAL STAFF MY LOVE AND APPRECIATION. YOU'RE MY BABY DOLL. STRICTLY THE CAKE.

LOVE RON

08102 R

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 34 SH 3 ASHO 3 AOUK
3 AOLA

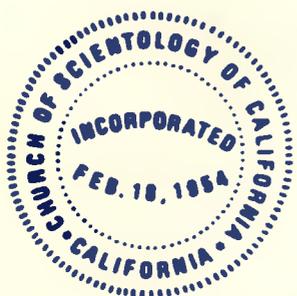
21 October 1968

CREDIT COLLECTION IS ONLY MONIES COLLECTED FOR SERVICES GIVEN
ON CREDIT. STOP SWELLING STAT. INDUSTRIOUS COLLECTION ACTIONS
BY DIV III IS ALL IT REPRESENTS.

BEST=RON

18103 OTL LA 4 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 26 SH 1 LON 1 AOUK
1 SHLA 1 AOLA

25 August 1968

ALL TRAINED AUDITORS ON STAFF ARE TO BE STAR RATED ON RECENT
LAWS OF LISTING HCOB. QUAL SEC PERSONNEL RESPONSIBLE, INDICATE
COMPLIANCE TO LRH COMM WW BEST RON

25081RED



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 1 SH

7 May 1968

Saint Hill is declared in AFFLUENCE for week ending 2 May 1968.

The staff is highly commended.

Exec Secs and Secretaries are reminded that a £ 300 bonus will be given the three Exec Secs and a £ 100 bonus will be given each Secretary when SH breaks £ 30,000.



L. RON HUBBARD
Founder

2161 WW 2 (4781)

L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 4 AOUK

21 October 1968

APPOINT A COMMUNICATOR AND AN M/A. PUT AN ORG THERE. MAKE MORE
MONEY. GET MORE COMPLETIONS. GET NOV 29. 65 POLTR IN IN. LET'S
WAKE UP.

BEST=RON

20182 RED

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

LRH ED 2 AOUK 2 AOLA

10 October 1968

A ONE HAND ELECTRODE HIDES FLOATING NEEDLES SHOWS AS MUCH AS ONE TA DIV HIGH. YOU HAVE SOLOS WHO GO MAD TRYING TO GET TA DOWN WHEN ITS F/N. HAVE THEM AUDIT ONE HAND BUT HAVE TWO CANS HANDY TO CHECK AND COMPARE.

LOVE RON

01103 RED

L. RON HUBBARD
Founder





RECEIVED

Series 1

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1067 INT

28 April 1968

Replaces 5 Point Telex 14101R
issued to LA and repeated
to other orgs by WW

THIS IS YOUR EXPANSION PROGRAMME

1. Appoint proper up-stat people to posts.
2. Apply Ethics completely without error.
3. Get in and use STANDARD TECH.
4. Make your org a place public knows it will get STANDARD TECH.
5. Cancel any additives that prevent the public from entering the org and getting service.
6. Insitute and push the ED's and Policy Letters and tapes I made in Sept - October, 1967.
7. Get public personally contacted in your org.
8. Get stats soaring at once.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1065 INT

28 April 1968

When the Success story stat diminishes in
Div 6, the Tech Sec is Commeved.

The best success story and promotion of Div 6
is standard tech applied, equalling happy PC's and
students.



L. RON HUBBARD
Founder

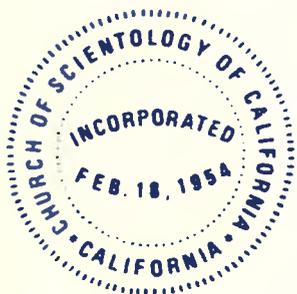
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1057 INT

24 April 1968

Ethics Officers who send SP's to AO or SO
are to be declared hereafter in Doubt by Int.
Ethics Officer or Flag Master at Arms, Sea Org.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1052 INT

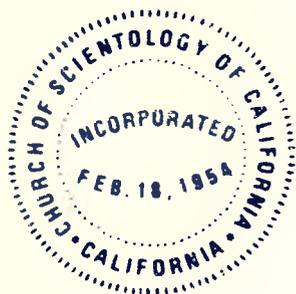
25 April 1968

AFFLUENCE ATTAINMENT

Affluence attainment consists of

- (1) Hard work
- (2) In Ethics
- (3) Standard Tech
- (4) Doing the things that won, not new things untried as yet.
- (5) Applying the formula of the condition one is in.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1039 INT

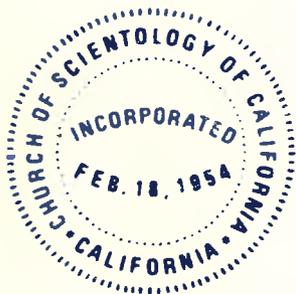
14 April 1968

AMENDMENT - CONDITIONS

If a Student turns himself in for falsely declaring, then he is assigned a Condition of Danger, not Liability, as he has taken responsibility for it.

The Condition of Liability stands if it is found that he has falsely attested and is turned in by someone else.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

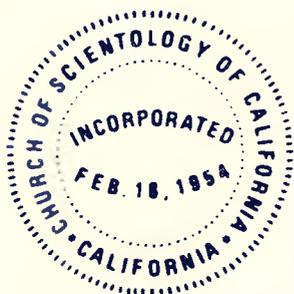
ED 955 INT

17 March 1968

It is a possibility that slightly outlaw areas will produce high interest and dedication. This is suggested by the fact that according to ED 923 INT of 8th March, 1968, LAS VEGAS, Nevada, a tiny town produced the highest income of a franchise centre on record. It is also true that there is a great deal of money in Las Vegas.

Suggested areas include:

Chicago
Soho (London)
Las Vegas
Harlem
Tiajuana



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 954 INT

11th March 1968

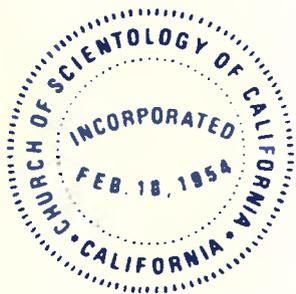
Every student on a Dianetic Course, SH Course, SHSBC or Solo Audit Course, or Academy that we find untrained, (also applies to preclears) we are going to send out a Mission to investigate the whole channel right on down to the Org, instructor and Ethics Officer.

And every time an applicant comes aboard the Royal Scotman who can't pass a sec-check, we're going to send out a Mission to WW and the offending Org.

People who are found to be responsible for this lack of training or lack of security are going to be debarred the Advance Courses.

This is not a threat, simply Sea Org planning to raise the technology of Scientology and raise the statistics of Scientology in the future.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 946 INT

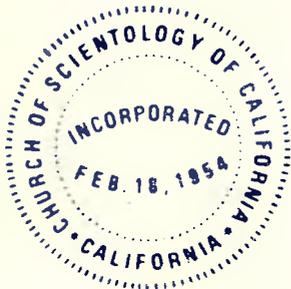
18 March 1968

ALL PREVIOUS TELEXES PROMOTION ETC. ON CLASS VIII COURSE ARE CANCELLED CLASS VIII COURSE 1. GRADE ATTAINED-CLASS VIII. A CLASS VIII IS AN OT AUDITOR TRAINED IN THE SPECIAL REVIEW TECHNOLOGY USED IN ALL QUALS FOR ALL LEVELS AND IN PARTICULAR THE REVIEW TECHNOLOGY OF OT SECTIONS.

2. PREREQUISITES: SHSBC COURSE. SECTION VI OT. GOOD ETHICS RECORD.

3. CURRICULUM: SECTION 1 "THE TECH OF ETHICS": ALL POLICY LETTERS ON SEC CHECKING, SUPPRESSIVES, PTS, TECH ETHICS, THE ORG EXEC COURSE. IF ALREADY DONE, THE STUDENT WILL STAR RATE ETHICS SECTION. SECTION 2 TECH: FIND ANY WEAKNESS BY EXAMINATION IN THE WHOLE OF THE LOWER LEVELS AND YOU STAR IT. SECTION 3 ADMIN: CLAY TABLE OF THE 10 DIVISION SYSTEM WITH ALL SECTIONS. THIS IS A FLOOR PLAN CLAY TABLE, NOT ORG BOARD. LAID OUT SHOWING ALL LINE FLOWS WITH SET UP OF STOPS SOLVED. SECTION 4 QUAL DETECTION AND REMEDY OF ALL PC OUTNESSES FROM LEVEL 0 (INCLUDING SUB-ZEROS) TO OT VI. SECTION 5: PUBLIC SPEAKING, HANDLING OF TAPE RECORDERS AND THEIR MEANING OF SYMBOLS AND INSIGNIAS. SECTION 6: SETTING UP AND HANDLING OF FRANCHISE, OF CENTRES, OF CITY OFFICES AND ORGS.

OTHER SUBJECTS AS THEY MAY APPEAR TO BE LACKING IN TRAINING AND EXPERIENCE OF THE STUDENT. 4 PRICE: THE PRICE IS 1500 DOLLARS. ALL THOSE ENROLLING BEFORE JULY 15, 1968, WHETHER THEY TAKE THE COURSE OR NOT AND IF THEY PAY 10% WILL BE 1000 DOLLARS AS A SPECIAL CONSIDERATION. ONE DOES NOT HAVE TO BE ELIGIBLE FOR THE COURSE AT THE TIME HE OR SHE SIGNS UP FOR IT BUT MUST BE ELIGIBLE AT THE TIME HE OR SHE ACTUALLY STARTS THE COURSE. LOVE RON.



L. RON HUBBARD
Founder

0311R 1

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 944 INT

13 March 1968

URGENT

IMPORTANT

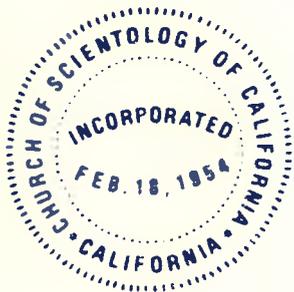
Qual must write in on the green form, right after PTP,

EVALUATION _____

INVALIDATION _____

These two items are often responsible for case slow downs and affect the gross income of an Org.

ALSO where Ethics is out in an Org SPs, by evaluation and invalidation of students and pcs can crash the stats.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 935 INT

13 March 1968

NEW QUAL STAT GDS QUAL DIV

The GDS Qual stat all Orgs, including WW, is changed to a dual stat, the old one of Qual income and the Gross Income of the Organization divided by the number of persons on staff of the organization.

Example: Gross Income £20,000, divided by 200 people is 100. The stat is graphed as 100.

It should be realized that the WW Qual stat is a combination of all stats which already contain a division as above. WW again divides the number on WW staff into the combined Qual stat as calculated above, and graphs it to appropriate scale.

This makes 2 Qual graphs.

L. RON HUBBARD
Founder



L. Ron Hubbard

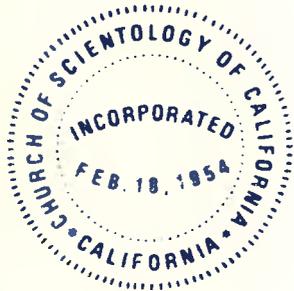
EXECUTIVE DIRECTIVE

ED 926 INT

9 March 1968

An auditor is not qualified as a Class VII until they have been through the Org Exec Course with all Ethics Policies Star rated.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 925 INT

11 March 1968

Any Student found falsely attesting on a Level, not only goes into Liability but is Star-rated on checkouts from then on out, if ever restored to grace.

L. RON HUBBARD
Founder



L. Ron Hubbard

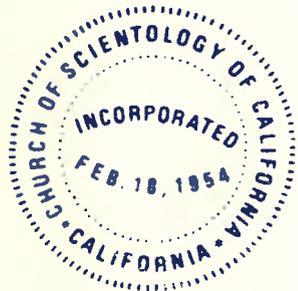
EXECUTIVE DIRECTIVE

ED 888 INT

27 February 1968

THE ADVANCED ORG IS NOT THE SEA ORG AND HAS NO AUTHORITY BEYOND ITS LOCAL AFFAIRS. THE SEA ORG IS THE ETHICS ORG OF SCIENTOLOGY AND INTERVENES ONLY ON UNDERSTOOD INVITATION OF EC WW. ECWW IS THE CONTROL ORG OF ALL SCN ORG. ONLY ON SPECIFIC MISSION INDEPENDENT OF ECWW. OTWW LIAISON AT WW IS THE LIAISON WITH WW ONLY. IT IS REACHED VIA WW BY ALL OTHER ORGS. THE AO CONTACTS AND USES OTWW LIAISON ONLY VIA SEA ORG TO WHICH OTWW BELONGS. OTWW DOES NOT RUN OR CONTROL OUTER ORGS. AO DOES NOT RUN OR CONTROL ANY ORGS BUT AO. ALL ORGS ARE RESPONSIBLE TO ECWW EXCEPT SEA ORG AND AO. ANYONE DISARRANGING OR VIOLATING THIS ADMIN PATTERN IS ASSIGNED A DANGER CONDITION
BEST RON

L. RON HUBBARD
Founder



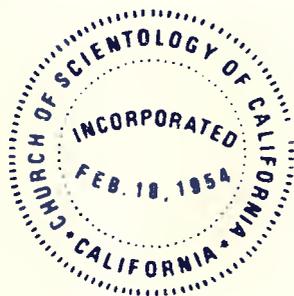
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 874 INT
AIRMAIL TO LRH COMMS

21 February 1968

HAVE ALL ARCHIVE COMM EV TAPE FINDINGS
SHIPPED C/O SAINT HILL MANOR EAST GRINSTEAD
SUSSEX ENGLAND THESE ARE TO BE SENT AS UNAC-
COMPANIED BAGGAGE DO NOT SEND ANY FILES OR
ORDERS JUST THE TAPES YOU RETAIN ALL OTHER
MATERIAL BEST RON



L. RON HUBBARD
Founder

19021 R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ADVANCED ORGANIZATION
Yacht Royal Scotman

ED 120 AO 860 INT

7 February 1968

WORLD SCIENTOLOGY AFFLUENCE

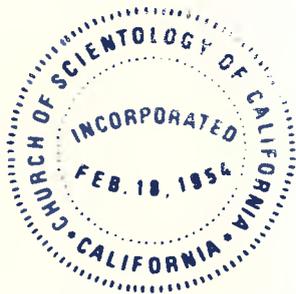
The Sea Org is a roaring success.

My Tape played to public, plus McMaster, Payer, Walter's tours, Scotman mailings, general completion up to VI plus WW management and Review Mission WW produced the highest International Stats ever.

Thus the Sea Org, as a factor in World Scn Affluence, must continue its programmes.

ROYAL SCOTMAN
Off. No. 164080
N.R.T. 1459.3
N.H.P. 1077

L. RON HUBBARD



L. Ron Hubbard

EXECUTIVE DIRECTIVE

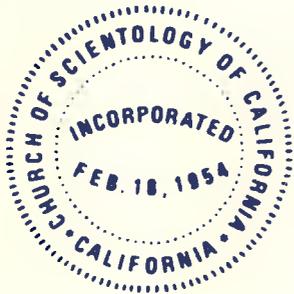
ED 854 INT

9 February 1968

WW CONDITION

W/E 1 Feb '68

WW is declared in Affluence.



L. RON HUBBARD
Founder

153 VL-RSM 2

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 829 INT

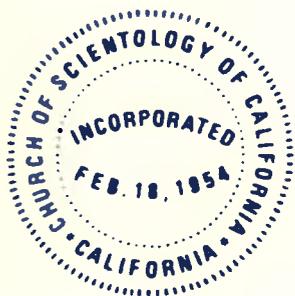
28 January 1968

WORLD WIDE

Congratulations on record gross income.

WW is assigned a POWER condition.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 805 INT
(Originally issued
as Flag Order 340)

11 January 1968

SPEED OF SERVICE

In the matter of courses and students SPEED of service is of vital importance.

The prosperity of a business is directly proportional to the speed of flow of its particles (despatches, cables, goods, messengers, students, customers, agents, etc.).

To prosper, service must be as close to instant as possible.

Anything which stops or delays the flows of a business or delays or puts a customer or product on WAIT is an enemy of that business.

Good management carefully isolates all stops on its flow lines and eradicates them to increase speed of flows.

Speed of service is of comparable magnitude to quality of service and where exaggerated ideas of quality exist they must become secondary to speed.

Only then can a business prosper.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 799 INT
All Staff - All Orgs

10 January 1968

REWARD TO UP STAT ORGS

1. Per P/L 4/Oct/67 the individual statistic of any organisation (except SH) is:

How many trained auditors exist in its area.

2. To encourage orgs to fill their Academies and train lots of auditors WW will award to the ORG TRAINING THE MOST AUDITORS IN THE NEXT THREE MONTHS

ONE Saint Hill Special Briefing Course

to be taken by any up stat contracted staff member of that Org.

3. A similar award will be made to the Foundation training the most auditors.
4. So get cracking, fill your Academies and graduate lots of auditors.



L. RON HUBBARD
Founder

EXECUTIVE DIRECTIVE

ED 789 INT
Reissue of ED 1381 SH 22/12/67

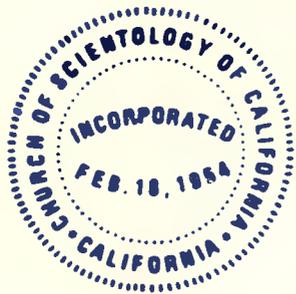
5 January 1968

AFFLUENCE ATTAINMENT

Affluence attainment consists of

- (1) Hard work.
- (2) In Ethics.
- (3) Standard Tech.
- (4) Doing the things that won, not new things untried as yet.
- (5) Applying the formula of the condition one is in.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 776 INT
(Seced 119 INT
reissued and amended)
Applies to all Legal Officers
and HASI Attorneys and executives
concerned

1 January 1968

MELBOURNE DATA

The Victoria State Parliament of Victoria after a two year "enquiry" released a slanderous attack as "findings" to International press and was legislated against Scientology on the basis of their "enquiry". Both the state and Federal prime minister have been apprised of the criminal and illegal nature of their proceedings.

Now that the Enquiry "findings" are published, the initiative is out of the hands of the Victorian State Government.

These facts now emerge:

(1) Our solicitors there and previous org officers never took or executed any instruction of mine.

(2) Our solicitors withdrew by letter to Saint Hill one week before advising the Melbourne office to de-register its name and close. In 1964 these solicitors refused to complain of the collusion of witnesses as it would "overthrow the Victorian government". They refused orders to advise the Victorian cabinet of their liability in this. There was no proper accountings to us of funds sent to them by Scientologists for defense. Thousands of pounds were received by them as defense donations for which I have had no accounting.

(3) Our losses there are explained by previous executives going off policy on the Wearne matter and refusing to execute my orders which were fairly routine defense actions. The situation deteriorated because of:

- (a) Our solicitors being pro-government
- (b) Ordinary defense not being undertaken
- (c) No counter action of any kind being executed.

(4) The action is now no longer dependent on any Australian action. By Victoria's government releasing "findings" to and making statements to the international press, which then published the "findings" and allegations abroad initiative has passed into our hands. This is what we are doing with it:

(A) Melbourne officers have refused to close as advised by local solicitors. This in any case is the extreme penalty in view of legislation being passed and to do so prematurely would put us in a bad light. HASI Melbourne has been ordered to protect assets and to stay open.

(B) The Australian Federal Prime Minister wrote Mary Sue Hubbard some time ago that he had ordered an investigation of the "enquiry". This was not executed by the Victorian

Government. It forms a peg to hang an injunction on in Canberra HASI Melbourne has been ordered to acquire new attorneys in Canberra, the Federal capital, to the end of proceeding against the state of Victoria and Anderson.

(C) Parliamentary privilege is the only defense put forth for the Victorian actions by Victoria. This does not apply as the "enquiry" proceedings were conducted with great irregularities and included suggested testimony for hostile witnesses, condoned perjury and intimidation of witnesses. Criminal acts are not covered by "parliamentary privilege". Such actions are classified as criminal.

(D) Anderson, a "Queen's Counselor" was the sole member of the "Board of Enquiry". A Roman Catholic, he refused evidence and our summing up because it was "against his own religious beliefs" amongst a flood of bizarre misconduct as a judge or "board". A Q.C. can't be proceeded against while court action is in progress but afterwards by law is open to actions being taken.

(E) The Defamatory Act in the U.K. states that only evidence heard in a fair trial is open to press quote. This enquiry was not fair and was not a trial and refused to hear not only myself but most of our witnesses.

The criminal nature of the enquiry misconduct wipes out Parliamentary Privilege.

(F) The area of suit is now disadvantageous to the hostile elements in Victoria. By releasing their "findings" we can sue them on our ground but they can't sue us abroad as we have done nothing to them abroad.

WHAT WE ARE DOING

We are suing Anderson wherever his name can be connected to a paper in any country that ran the story.

We will try it solely on a legal technical basis - criminal irregularities of jurisprudence.

We will couple the state of Victoria to all suits and press for £10,000,000 in damages. This can go to the Federal Supreme Court of Australia, SA Courts, UK Courts, even the UN Courts on the basis of violations of charter.

We are not suing for libel and slander. We are suing for "libel and slander arising from hearings conducted in an irregular manner containing criminal acts". While it may have been "a properly constituted enquiry" it was criminally conducted and all proper authorities there, when informed of the crimes closed their eyes to them and did not act. This makes the government and the parliament culpable.

We must not issue press statements particularly libelous ones. Keep all your communications on this amongst our attorneys and properly constituted executives. It will be time enough to make press statements when we win, which we will, of course.

We will not permit Scientology to be re-tried as a science as it has been mistried. The opposition will seek to win by re-trying it and quoting the "enquiry". This must be blocked.

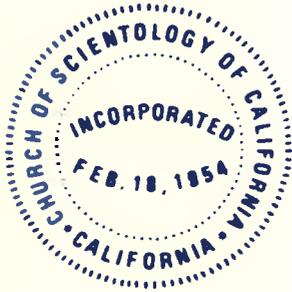
Ample funds are available and only the best firms and barristers should be employed.

We at last have it out of Victoria where we can get to work on them.

Even if they pass a bill, based as it is on criminal misconduct of the hearings, it helps us in our case as incurring even greater damages.

It is now our turn to shoot.

Those actually filing suits may have copies of all pertinent papers from Saint Hill.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 775 INT

1 January 1968

(SECED 122 INT Reissued)

Applies to all Legal Officers,
executives and attorneys concerned.
Data to be collected by the Legal
Officer Saint Hill and Xerox copied
for use in this and other areas

MELBOURNE DOCUMENTATION

Compilations of data for court presentation of our case against Victoria et al stresses only these points and includes no Scientology data of any kind or data rebutting their assertions. We must avoid letting any attorney of ours get caught in the attempt of defenders to push the case over into "proving their Enquiry findings about Scientology" as that is not proper ground for attack or defense for us as "opinion" enters into it, and it would require endless effort and waste time. And the attorneys could get us further bad publicity by continuing to repeat the Melbourne slanders. The slanders we are trying are only those published in the newspapers we are suing, not the whole parade of libel and slander issued by the Victorian government.

To avoid Scientology being retried we must write up our suits and present our case stressing the following:

That libel and slander occurred, was issued and published in the paper we are suing, out of proceedings in Victoria that were irregular in the extreme and included criminal acts by the instigators. We should not sue for just "libel and slander" but for "libel and slander arising from irregularities and proceedings which contained criminal actions by the defendants" or the proper paraphrase. The paper, Anderson and the State of Victoria should all be named in each of our suits.

DOCUMENTATION

Our documentation must be as follows:

- (1) A copy of the minutes of the secret meetings of hostile witnesses and "suggested testimony" they "agreed upon".
- (2) Affidavits as to that document's validity, that the document was seen in the Enquiry room and known to Anderson (everyone had a copy but us). These are obtainable from witnesses now out of Melbourne jurisdiction but present at the proceedings. Also they can be obtained from various persons in our Melbourne office.
- (3) Evidences and affidavits of intimidation of our witnesses including some Scientologists being forced by threat to spy on the organisation. These are obtainable, additional to those evidences we have, from persons in Melbourne and the Melbourne Office.
- (4) Verification of the statement that my personal safety could not be guaranteed if I came to Melbourne.

(5) Evidences of efforts by us to enter my testimony in the enquiry including copies of applications to the Attorney General of Victoria Rylah and his response, applications to the enquiry and its response and application to have my testimony taken in England and its refusal. (These last are part of the proceedings.)

(6) Evidences of perjury. Doug Moon's admission of it and Anderson's toleration are part of the enquiry record.

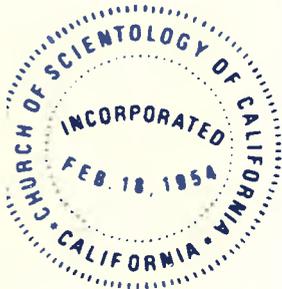
(7) Evidences of the enquiry's refusal to pay expenses as is ordinary in such matters.

(8) Evidences of our attorneys' refusal to expose irregularities and their statements favouring the government. And their general neglect and refusal to take clients instructions resulting in deterioration of the affair.

(9) Affidavits from Melbourne personnel that our former attorneys attempted in late October 1965 to get our Melbourne Office to close and de-register, coupled with these attorneys' letter one week earlier stating they were not going to act for us, and their refusal to give the government a message which when cabled by me to the "Prime Minister" caused the Victorian government to cease to claim "a bill before Christmas" and state "six months delay".

The above papers make a conclusive case which if pressed will give us a win.

All efforts on the part of the opposition in any trial to prove how bad Scientology is should be squashed. We must remain in a favourable position of being able to try without ourselves being tried further. We could of course repute as false all they stated in their "findings" but this is lengthy and not actually germane to our suit.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 774 INT
(Seced 123 INT reissued)
Applies to Legal Officers, Executives
and Attorneys

1 January 1968

SUITS AGAINST MELBOURNE

Each office is independent in its legal actions against the local newspaper carrying the Victoria libel and slander. The Continental Office is not the only suit to be filed.

The exception is London where Saint Hill is handling.

In South Africa, any office in a different state independently files the suits against any paper near it that carried the story.

The suit must also name Anderson personally and the State of Victoria along with the local paper.

It is mandatory to do the above.

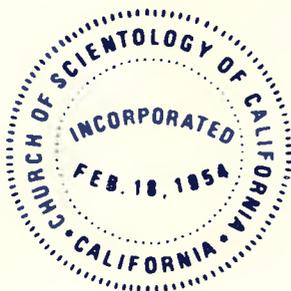
Any Australian Office outside Victoria is to sue on its own against any local paper as above.

The New Zealand Office is also to sue and may do so on any past story of the Enquiry (no earlier stories appeared outside ANZO as I blocked them).

The U.S. papers were wary and none carried the story so far as I know. The rumour is the U.S. papers considered the story stank and was dangerous to touch (which it was).

This matter of suing papers, etc., may go on for some years. Such actions start and grind away slowly. One handles them when they stall or need data to go on.

They will all be successful and the extent of damage in any area should be estimated for suit purposes as high as possible where it can be stated in suit papers. £10,000,000 sterling is a good figure and fitting for Victoria.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 740 INT

14 December 1967

ED 607 INT Reissued

'UNDERSTANDING from JB' had been omitted

Execs WW

US Exec Council

London Exec Council

AF Exec Council

ANZO Exec Council

PROPER MAG TITLES

1. The following orgs issue the following mags:

CERTAINTY from London

ABILITY from DC

REALITY from LA

AFFINITY from Auckland (for New Zealand)

COMMUNICATION from Auckland (for Australia)

UNDERSTANDING from Johannesburg.

2. These orgs above may not issue any other mags than with the above titles. Any other mag titles being issued from the above orgs as a second title are cancelled. The Area Mag Programme did not apply to the above orgs as they were already issuing magazines.

3. For these orgs to be issuing other mags with strange titles than their long standing and well-known mag titles tends to confuse and disperse your public and to give the appearance that the standard and familiar mag has been dropped.

4. Your schedule is now as follows:

Issue a major on even months, minor on odd months.

Major goes to current in comm people.

Minor to whole CF even though some names are years out of comm.

Material Secretary WW is designing shooting boards per these formats and these are sent monthly to you by the first of each month one month prior to their deadline for issue.

5. As an addendum, Continental org mags should promote Continental org services as well as the Continental area.

6. The US Exec Council should also review the status of Ability and Reality under the US Continental area.

7. The Exec Council WW should review the workability of Communication being issued from Auckland and handle accordingly.

8. Area orgs continue, of course, to use area mag shooting boards from WW with titles now being issued.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 691 INT

20 November 1967

ORG EXEC COURSE

CHECK SHEET

Part I Page I of the Org Exec Course Check Sheet (21 Sept 67 Reissued from 17 Aug 67) IS CANCELLED.

The remainder of the check sheet (II - Staff Hat and onward) is valid.

Part I is cancelled because it violates FAST FLOW MANAGEMENT POLICY. A needless inspection of the student's considerations on Admin is required in it. It assumes trouble before there is trouble. If the student has this trouble it will show up as on any other course and he can be sent to Review for a Remedy B.

Furthermore the process given is OUT-TECH. It should be simply a proper Remedy B. The process given in Part I is a LISTING process which finds no item, a sure ARC Breaker. This would effectively wreck the course for the PC and is SUPPRESSIVE.

If and only if the student is SLOW on the course one runs a Remedy B in Div 5 Dept Review in accordance with the recent HCOB of 9 Nov 67. The process listing question could be changed to "On the Org Exec Course who or what are you having trouble with?" as List 1A. List 1B and List 1C would be the same as given in the HCOB.

ANY Org Exec Course student who has had the Part I process done as given on the 21 Sept 67 Org Exec Course check sheet must be sent to Review and the list that was done must be nulled properly or completed and the student given his item.

The Ethics Officer WW must investigate who is responsible for this out tech and assign a Condition of Treason as it undoubtedly spoiled the course for many students and impeded the progress of orgs.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 667 INT

9 November 1967

ACADEMY CHECK SHEETS

The secret of getting a student through half a level (Theory or Practical) in TWO weeks, which is now demanded by policy is:

- (1) Have a Theory or Practical check sheet that can be done in ONE week by the average student.
- (2) Have a Dept of Review red hot on doing Remedy A, Remedy B and S & Ds that never miss. (See HCOB 9 Nov 67 which makes these easier to do.)
- (3) Get Ethics in on students fast and tolerate no out-Ethics student. Send at once to Ethics.
- (4) Detect a slow student at once, not waiting for a week, and send him to Review.

If a Supervisor does these things and if Review Auditors are hot and Qual crushes out of existence all "backlogs" of pcs or students and if the Tech Sec, D of T and Qual Sec are brisk in getting the lines in and insist on accurate tech and keep their supervisors and auditors star-rated on vital tech, the org can't fail.

When Ethics go out Tech goes out. When Tech goes out Admin goes out. Ethics, Tech and Admin procedures are interdependent and go in in that order. A student, a dept, a division or an org straighten up and improve when the order of (1) Ethics (2) Tech and (3) Admin know-how is followed.

We live in a very aberrated world. That's why we're here. Its Ethics is out, that's why it's a bit hard at times to make progress.

Our progress is proportional to the number of good Scientologists we make.

Academies turn out auditors and Scientologists. The Saint Hill Course puts in the polish and expertise.

Whenever an Academy tries to teach the SHSBC instead of Academy level check sheets it slows down the whole progress of Scientology.

Academy trained auditors need only follow a few exact procedures today. If they are taught those hard and well, these auditors will get results.

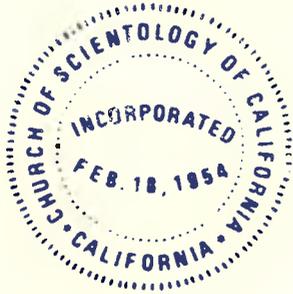
A few data taught very very well will benefit a student far more than a large but not complete body of data. So you can't teach in an Academy a small Saint Hill Course. Leave that to SH.

Your ethics has to be in in in on the Academy student to prevent his squirreling.

The ideal Academy student is a technician of limited but positive skills which he can do well without variation.

So his check sheet must be short. He must be very in-Ethics. He must be sent to Review at the faintest sign of slow.

And that's the secret.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 647 INT
All Staff

26 October 1967

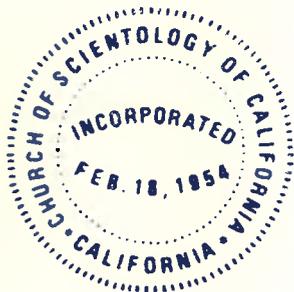
NINE DIVISION ORG

1. SAINT HILL is herewith promoted to a NINE Division Org as per HCO Policy Letter 26 Oct 67, the Public Division.
2. Every org having more than 50 staff members hereafter will become a nine division org.
3. Div 6, the Distribution Division, is simply deleted from the Org Divs and is expanded into three divisions under a new Executive Secretary,

THE PUBLIC EXECUTIVE SECRETARY.

4. The new divisions run Congresses and PEs for their income.
5. A new small org also may care to run only the Public Divisions to get started.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 633 INT

21 October 1967

CLEAR SPEECHES

Graduation speeches of all Clears are to be tape recorded.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 617 INT
All Staff
Franchise

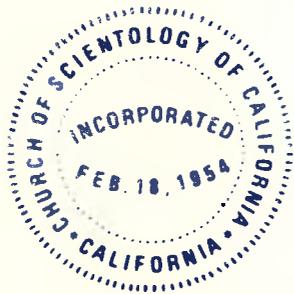
8 October 1967

FRANCHISE

As a result of a recent Board of Investigation convened on instructions from the Founder, the following are to be put into effect immediately.

1. Franchise is transferred to the Office of the Org Exec Sec WW as a new Section called the Franchise Section, directly under the Org Exec Sec WW.
2. The original Franchise Programme is to be rehabilitated and put into effect.
3. A Franchise Section Officer, Franchise Communicator and a Franchise Typist are to be appointed.
4. Adequate working space and facilities are to be supplied to the Section personnel.
5. All records of Franchise Holders appointed by SH are transferred to WW.
6. All 10% and monies received from Franchise Holders are part of WW income.
7. WW is responsible for supplying all technical material and supplies to Franchise Holders.
8. Franchise Holders will be able to obtain their supplies from the Mat Sec WW via the Franchise Officer.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 607 INT
Execs WW
US Exec Council
London Exec Council
AF Exec Council
ANZO Exec Council

11 October 1967

PROPER MAG TITLES

1. The following orgs issue the following mags:

Certainty from London
Ability from DC
Reality from LA
Affinity from Auckland (for New Zealand)
Communication from Auckland (for Australia).

2. These orgs above may not issue any other mags than with the above titles. Any other mag titles being issued from the above orgs as a second title are cancelled. The Area Mag Programme did not apply to the above orgs as they were already issuing magazines.

3. For these orgs to be issuing other mags with strange titles than their long standing and well-known mag titles tends to confuse and disperse your public and to give the appearance that the standard and familiar mag has been dropped.

4. Your schedule is now as follows:

Issue a major on even months, minor on odd months.
Major goes to current in comm people.
Minor to whole CF even though some names are years out of comm.

Material Secretary WW is designing shooting boards per these formats and these are sent monthly to you by the first of each month one month prior to their deadline for issue.

5. As an addendum, Continental org mags should promote Continental org services as well as the Continental area.

6. The US Exec Council should also review the status of Ability and Reality under the US Continental area.

7. The Exec Council WW should review the workability of Communication being issued from Auckland and handle accordingly.

8. Area orgs continue, of course, to use area mag shooting boards from WW with titles now being issued.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 593 INT
Info INT SPEO WW

3 October 1967

POWER PROCESSING CANCELLED FOR OUTER ORGS
CANCELS ALL EDS AND POL ON OUTER ORGS SELLING
POWER PROCESSING

1. The special programme whereby outer orgs were to sell Power IS CANCELLED. Pcs who have actually paid for Power before this date may be processed but none thereafter.
2. It is an award of a down stat case. The reason advanced earlier was that they had cases that needed Power to crack them. The bulk of these cases are suppressive. To distract outer orgs from their purpose of contacting the public and processing hordes of people is being forgotten just for a few Ethics type cases.
3. By selling Power in outer orgs, as proven in the illegal action of South Africa, distracts the org by making upper HGC income easy and so forgetting lower levels. This resulted in SA contracting in size and forgetting the public.
4. So it is proven that an outer org selling Power will contract!
5. All Internes sent to SH for Class VII will complete their training and will be returned to their orgs or retained at SH and the org compensated as below. Saint Hill must train Class VII Internes for their own HGC only.
6. I realize this will cause a turmoil. But it would cause a greater one if outer orgs ceased to expand! A recent board brought this in as a finding. When SA began to sell Power it contracted as it ceased to promote to the public and ceased to work in lower grades and levels due to the flood of income.
7. The purpose of an org is to interest and train the public. Power is too high for public use. The org goes completely unreal to a public still worrying about "What is wrong with Bessy?" "What is Life?"
8. Any org that has sent Internes to SH or has them returned, in compensation is given:

If the Interne is Not Returned

(1) Full credit at SH for all monies so spent and precisely accounted for, the credit to be used to train Executives in Tech at SH in the SHSBC.

If the Interne is Returned classed VII

(2) 25% of the full precisely accounted for expense in book stocks. WW to supply the books (which are SH property).
9. The Individual auditor returned to the Org as a Class VII has priority (if also Clear) on all Tech executive posts.

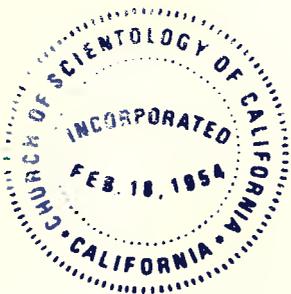
10. ANY ORG SELLING POWER PROCESSING HEREAFTER SHALL HAVE ITS EXEC COUNCIL CHANGED BY WW. Any reports of any org doing this shall be sent to the International Ethics Officer at WW who shall take appropriate action on that org's Exec Secs.

11. The role of an org below the level of SH is to get the PUBLIC up through the lower grades and any org not doing this will soon collapse anyway.

12. The Org Exec Sec WW is to settle any disputes arising by reason of the cancellation of this Pr Prs For Outer Orgs programme.

13. Selling upper level services in lower level orgs is destroying the public's bridge and destroying as well the orgs below the level of SH.

14. Only at SH will Power Processing hereafter be available.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 592 INT
All Org Execs and
Supervisors

3 October 1967

Int E/O WW
Int SPE WW

URGENT

SPECIAL PROGRAMME FAST ACADEMIES

1. Any Academy Supervisor who has students who have been more than 2 weeks on a level or 2 weeks getting a class in a day org or 2 months for a level and two months for a class in the foundation, goes into a Condition of Non Existence. If not so placed then the Dir Training is to be assigned the condition. If he is not so assigned then the Tech Sec is to be so placed. If the Tech Sec is not so assigned then the Org Exec Sec of that org will be so assigned. If the Org Exec Sec is not so assigned, the HCO Exec Sec of that org will be removed from post as incompetent and denied further enrollment on Advanced Courses as the neglect is purely suppressive.

Many reasons may exist for overlong attendance on Academy Courses.

2. They are

- (1) Out Ethics in the Org or Div 4.
- (2) Bad Qual that fails to run a correct Remedy B with whole track listing.
- (3) Unreal and lengthy check sheets (the most frequently used methods of stopping students).
- (4) Non Extant HCO.
- (5) A poorly run Academy, no tight scheduling, supervisors who lecture, suppressive and capricious admin.
- (6) The excuse that only SH graduates can be employed in the org, which in itself is a scathing comment on the efficiency of their own Academies.

3. Academies MUST be well run with a quick turnover of students.

4. This is a basic programme of several years standing and I mean it to be in.

5. The new International Special Programmes Execution Officer WW must turn over to the International Ethics Officer all failures to comply with this ED and forward this Programme.

6. This does not apply to the SHSBC. Only Academies, Levels Dianetic and I to IV.

7. If the reason for overlong time on course is traced to another Dept by a Board, that Dept goes into non-existence also.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 585 INT
All Staff

28 September 1967

INTERNATIONAL

ETHICS OFFICER WW

PROGRAMME CLEAR ORGS

1. The first duty and assignment of the International Ethics Officer WW is:

To find any former or current staff member in any org who has been dismissed or demoted when he had high statistics or any person promoted when he had down stats to order a board and discover who dismissed or demoted him or promoted him and who prompted it and to look for any suppressive person in the org past or present and on evidence, issue an SP Order.

2. The first target of an SP is upstat org personnel. He causes them to be dismissed or demoted in order to bring down the org. He promotes or employs only down stat people.

3. Any org that will not recover (as in cases that don't respond to processing) is PTS to an SP and has had or has an SP active in it. Therefore orgs which aren't recovering well are the first ones in which Int E/O WW is interested.

4. The Int E/O WW will send out questionnaires to staffs and Scientologists who may know of such instances (dismissing or demoting upstat staff members) and follow up all leads.

5. The International Special Programmes Execution Officer WW will record and check up on this Special Programme.

6. I am to be advised when the programme is complete.

7. The object, of course, is to remove all SPs from Scn orgs or their vicinity and to rehabilitate or reinstate wronged staff members.

8. ANYONE KNOWING OF SUCH INSTANCES MUST ADVISE Int E/O WW.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 581 INT
Execs and above

23 September 1967

U R G E N T

ALL WW ORDERS EDS DIRECTIONS TO YOUR ORG DATED PRIOR TO 1 OCTOBER 1967 BUT NOT MY OWN EDS AND POL LTRS ARE CANCELLED. CONVENE BOARD OF I IN YOUR ORG APPOINTED BY LRH COMM OF YOUR ORG TO INVESTIGATE WHAT IS NEEDED AND WANTED FROM WW BY WAY OF ASSISTANCE AND MATERIAL AND SERVICE AND WHAT ARBITRARIES EXIST THAT SHOULD BE WITHDRAWN AND SEND FINDINGS TO YOUR NEW CONTINENTAL LIAISON OFFICER AT WW FOR HIS ADVICE AND CONSIDERATION SO HE CAN MAKE PROPOSALS TO AD COUNCIL WW TO WHICH HE BELONGS TO ASSIST YOU IN EXPANSION AND TO ESTABLISH A GREATER REALITY AT WW ON YOUR NEEDS AND SITUATION. WW HAS BEEN REORGANIZED TO INCREASE REALITY AND YOU HAVE YOUR OWN CONTINENTAL LIAISON OFFICER THERE TO SERVE YOU AND WHO IS AT YOUR ORDERS. USE HIM TO EXPEDITE AND SAFEGUARD ALL YOUR INTERESTS BEST = RON.

23099 RED



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 576 INT OF VITAL INTEREST TO
EXEC COUNCILS

15 September 1967

IMPORTANT

WARNING ON AUDITOR ARTICLE

1. The next minor issue of the Auditor goes to our WHOLE LIST.
2. It carries the following article and you must be prepared for it. References are HCO Pol Ltr 15 Sept 67 Issues I & II, concerning Clears to Examine in Dept. 13.
3. This may come as a shock to those orgs who have no Division of Review to have people storming in to have their errors in Release declares put right BY A CLEAR and if you haven't followed org pattern or have not yet found a Clear for Examiner I just hope you get into BAGS of ghastly trouble for the world Release stat is rocketing up and income is an even plane and that means you have been making declaration errors by the ton and people are not coming back for more.
4. So I designed the programme to help orgs who are trying to have a good Division of Review and to just shatter those that haven't been listening to me say "Get a Good Review Division."
5. YOU MUST PUT RIGHT ALL ERRORS IN RELEASE DECLARES in your area NOW NOW NOW before you fall on your heads.
6. Any lack of income is traceable directly to Incompetent Examination on Release Grades as this hides incompetent tech and above all else will make the public cross with you.
7. So here's the article:
(Print Article ONLY Clears)

LRH

Article for next minor issue of Auditor. Publish in next Minor WITHOUT FAIL.

* * * *

ONLY CLEARS TO EXAMINE

INCORRECT DECLARES

TO BE REDONE

In their enthusiasm to help people and in a sometimes mistaken effort to help, org examiners in past years have sometimes declared a person a release who was not or have failed to award a grade of release actually attained. While rare, such instances can be upsetting to pcs.

Now, in HCO Policy Letter of 15 Sept 67 Ron has directed that ONLY CLEARS MAY BE EXAMINERS.

We have today over half a thousand Clears and orgs can afford to use them on such a post.

Only a Clear can attain a high degree of accuracy in examination of grades of Release and Clear since he has a far higher power of awareness and a deep sense of honesty removed from any other considerations.

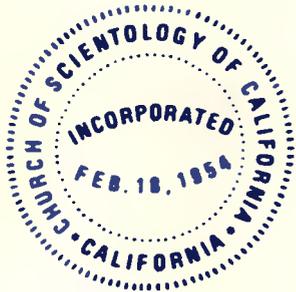
Therefore today, if you think you have been incorrectly examined for a grade of Release you should apply at once to your local org and ask for a re-examination.

If you were declared a grade of release you did not think you had attained or were denied a grade you thought you had attained you should go to your local org for a re-examination WITHOUT CHARGE.

Tell the Registrar (Div 2, Dept 6) that you wish to be re-examined because of what you feel was an incorrect examination and she will write a no-charge examination slip and route you to Div 5, Dept 13 to the Pc Examiner and you will have your examination to correct whatever might be in error in your declarations or lack of them.

This offer only lasts until 1 March 1968 so act quickly.

* * * *



L. RON HUBBARD
Founder

L. Ron Hubbard

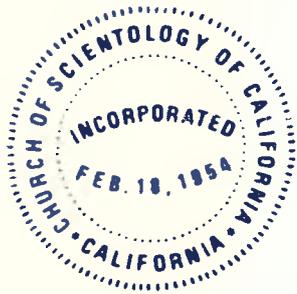
EXECUTIVE DIRECTIVE

ED 572 INT

20 September 1967

Execs and above

1. FAILURE TO APPLY THE EXACT POLICIES OF SCN ETHICS BY AN EXECUTIVE PLACES THAT EXECUTIVE IN A CONDITION OF NON EXISTENCE. DISMISSING PERSONNEL WITHOUT PROPER HEARINGS ACCEPTING FALSE REPORTS FAILURES TO ASSIGN CONDITIONS TO DOWN STATS OR UP STATS ARE ALL ETHICS ERRORS. ANY FAILURE TO APPLY CORRECT REPEAT CORRECT ETHICS POLICIES AND ACTIONS MUST ALWAYS BE FOLLOWED BY THE EXECUTIVE COUNCIL PLACING THAT EXECUTIVE IN A PERSONAL CONDITION OF NON EXISTENCE AND FILING IT ALSO IN HIS FILE. THE CONDITION IS UPGRADED TO DANGER WHEN THE EXECUTIVE HAS PASSED ALL ETHICS POL LTRS AND TO EMERGENCY WHEN HE MERITS IT AND NORMAL WHEN HIS STATS ARE UP. ONLY MINIMUM PAY NO BONUSES MAY BE PAID ANYONE IN NON EXISTENCE OR DANGER.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 571 INT

19 September 1967

All Staff

1. PUT CONDITIONS CARD IN EVERY PERSONNEL FOLDER HEREAFTER OF ALL PERSONNEL OF ANY SECTION DEPT BUREAU BRANCH DIVISION ORG ANY TIME A CONDITION ABOVE OR BELOW NORMAL IS ASSIGNED.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 568 INT

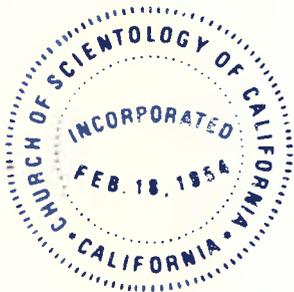
15 September 1967

All Staff

ARC BREAK REGISTRAR

1. Added to the programme of ARC Br Registrar is contacting any person who is not enrolling or re-enrolling as a student after a declare of release or any person who may have been misdeclared and re-routing them back to a PROPER examination for proper declare or cancellation of incorrect declare cert.
2. Attention is called to HCO Pol Ltr 15 Sept '67 as it applies to the ARC Break Registrar programme.
3. You may find in outer orgs that at least 2 out of every eight declares are in error, the person not having attained the grade they were awarded. Also many persons will be found who have been refused a grade they attained.
4. Pcs will freely discuss this point in letters if asked about having declares they didn't feel they attained or being refused grades they knew they had.
5. In such cases it is enough to call for a re-examination. The person will almost always come in.
6. The proper routing for a misdeclare is to the ARC Break Auditor in Review or to Div 4 as seems indicated. The person has cheered up - in which case he is not sent to the ARC Br Auditor but, to be given a grade he really attained, is sent to Dept 15, and for further work to attain a grade he was erroneously given, and which is now cancelled, to Div 4. Only if he is gloomy after re-examination is he sent (in this declare matter) to Review as the truth of it has not been established and must be.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 537 INT

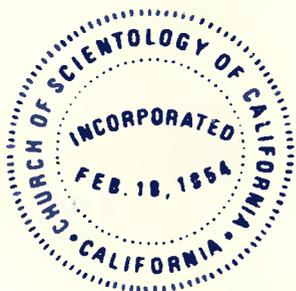
25 August 1967

Execs and above

EMERGENCY CONDITION

1. The DIVISIONAL ORGANIZER FOR TREASURY WW is declared in EMERGENCY CONDITION.
2. The graph ending 10 Aug 67 shows a monotone for Credit Collections. If SH were added to it it would plummet down.
3. The custom of ARC Breaking Debtors of orgs by mis-reporting debts or failing to act must be cured by the Divisional Organizer for Treasury WW in all orgs in the world.
4. He must make sure that invoices of payments are FILED in the person's Div III folder at once and not held until they are a mountain awaiting entry into the notes payment booklet. The Scientology system is to FILE every day all invoices and bills. And to bill or pay only from complete folders.
5. A Debtor writing in to an org can have his bill summarized quickly from his file unless the invoices are NOT filed.
6. False billing or duns cause ARC Breaks.
7. The Divisional Organizer for Treasury WW will come out of Emergency when he can satisfy LRH Comm WW that there are no more ARC Broken debtors in any org who are not being reviewed and whose accounts are not straight and the Credit Collection graph stands at £4500, exclusive of SH.

L. RON HUBBARD
Founder



EXECUTIVE DIRECTIVE

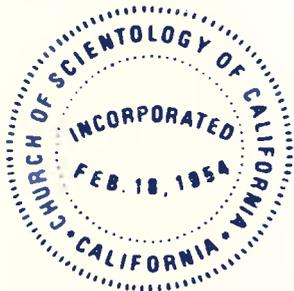
ED 536 INT

30 August 1967

BPI and Include in
Auditor

ACCOUNTING ERRORS

1. If your account in any org is incorrect or falsely reported to you or payments are not acknowledged, you MUST write to the ETHICS OFFICER of that org filing an Ethics Chit on the Treasury Secretary of that org and giving the error or omission so that action can be taken.
2. When you send a payment the org copy of the invoice is supposed to be filed the same day in your personal Treasury Folder and monthly summarized. If you write for a statement of your account it can then be quickly added up with all payments included. This applies as well to Review credits.
3. It will help get the lines straight if you file an Ethics Chit.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 424 INT

2 June 1967

Info all Orgs

BLOWN STUDENT - ACTION TAKEN

When a student blew the Solo Course recently the following order was issued, and complied with.

LRH Comm WW

Investigate Tech Div & Qual Div for persons in Acad and HGC in contact with this student for inability to detect or use the w/h technology, or apply Rem A & Rem B Book of Case Remedies. Handle what you find.

When a student blows you also consider somebody missed w/hs or Rem A & B are out. And that Supervisors have goofed or Review has goofed in Qual.

Best,
Ron.

The Founder

25 May 1967

LRH Comm WW

Dear Ron,

The investigation you ordered into Tech and Qual Divs for persons in contact with Ray McWade, a blown student, and the correction of what was found has been completed.

Through exams on the technology on Missed Withholds, and the Book of Case Remedies, Remedies A & B, those persons with a low understanding of the data were isolated.

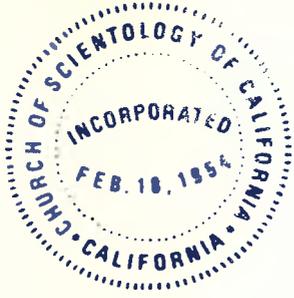
It was questions on the actual application that got the most flunks.

This was handled by extensive training in Qual of the persons found wanting. Internes were also examined and retrained where necessary.

The week after the investigations were done the student completions of the Dept of Training rose very nicely out of a trough and the Gross Income rose £6000 approx in the next two weeks. And we have had no blows since that time.

The exams will be repeated some time in the near future to ascertain the effectiveness of the retraining.

Love,
Ken.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 345 INT

18 March 1967

STATUS, OFFICE OF LRH

This Office was a private company formed and owned by me in April 1952 Phoenix, Arizona. It owned tens of thousands of dollars book stocks, mailing lists, bulletins, magazines, files, HDA Courses, the Academy and granting rights to train, and tens of thousands in cash plus the total goodwill of Dianetics. It later received whole truck loads of old Foundation stocks stores when Purcell relented. No inventories ever taken. Office was taken over by HAS which passed it as part of assets/debts to HASI now to C of S Calif. Therefore, this Office is part of each org and title to it lies in C of S Calif. This is why you have that title for Department Twenty-One and LRH Comms, etc., not because I am a Director, Officer, Employee, Owner or Founder, but because Office LRH is a company you own. It was never paid for and can be part of any goodwill US sum. Value conservative at half million dollars. You make estimate in handling this ED addressed LRH Finance Committee, Guardian, Treasurer, Exec Secs for finance estimations.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 244 INT

17 January 1967

(Re-issue of SECED 109 INT)
Applies to Saint Hill Only
Time Machine Saint Hill

TECHNOLOGY REASSEMBLY PROJECT

1. The Dissem Division Department of Promotion is to compile all Academy materials and Scientology materials in accordance with the September 1965 Issue of the Gradation Chart and HCO B 22nd September 1965.
2. This is entirely a collection and grouping of all tapes, notes, HCO B's, books and charts and scales. It does not involve any rewrite. It is entirely a grouping and cataloguing function.
3. The headings are:
 - 0 - Communication
 - 1 - Problems
 - 2 - O/W's
 - 3 - ARC and ARC Breaks
 - 4 - Service Facsimiles
 - A - Instruction Technology.
4. All of our literature and materials on each subject is to be found and placed in a large box bearing (each box) its level name and a complete catalogue for each box made as it is collected.
5. Authority for drawing books and tape copies for this purpose is contained herein.
6. Where an HCO B Book or tape spans two or more levels, a copy and listing of it goes into each level to which it applies.
7. Time allowed is 30 days from date of this ED. This should be adequate due to the start made last year on this.
8. The first publication of this project will be its catalogue which will be a copy of the contents of each box.
9. When the catalogue is issued, I will begin the assembly and writing of books for each level.
10. Meanwhile Academies can make do on what they can locally collect for the level subjects and will be further helped by the issue of the catalogue.
11. This project will include Academy books, public books, training films for each level and a complete round up of training tech from 0 to V.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 221 INT

4 January 1967

Execs and above

INTERNATIONAL BOARD OF INVESTIGATION

1. A Board of Investigation is appointed to review the Bills - Cash statistics of each organisation in the world and where these are not optimum, to review the personnel record of the principal executives in accordance with HCO Policy Letter 10 Nov 1966 "Good and Bad Management", recommending removals, and replacements whose statistics are good and who are not disqualified by HCO Pol Ltr 10 Nov 66.

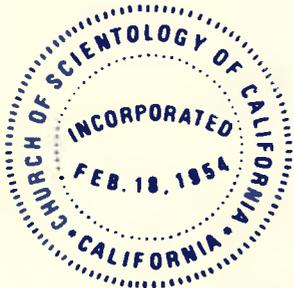
2. Due to interruption of the original Board (ED 118 INT) it is felt a new Board should be appointed as follows:

Hank Laarhuis, Chairman
Yvonne Gillham, Member
Phoebe Maurer, Member.

3. More investigation was needed on the first Board and the present Board should compose an Exam designed to locate any "worker oriented" staff member and submit it to LRH Comm WW for approval, then have all execs in all orgs take the exam. The Board may also look for other ways of obtaining information.

4. All statistic and personnel and despatch files at Worldwide are available to them as well as local Area and Continental SecEds and EDs of the past as issued by these executives.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 195 INT

20 December 1966

Dissem Sec
Registration Pers
Exec Secs

ROUTING, IDEAL

1. Our original routing (reflected on the current Gradation Chart) had to be rearranged quite a bit to take care of "what had gone before" with students and pcs and so couldn't be completely adhered to. Some had had some of it.

2. Also the routing relationship intertwining training and processing had not been worked out to get a raw meat pc best up to the top.

3. I therefore give some "ideal" routes to intermesh training and processing.

IDEAL PC ROUTE ONE

- (a) Dianetic Auditor's Course
- (b) Grades 0 - IV Processing
- (c) Power Processing
- (d) Solo Audit (Grade VI)
- (e) Clearing Course (if secure)
- (f) OT Course (if invited)

4. You will note it starts with a Course. Actually it could start with a PE Course and usually does, could be followed by a Co-audit and then the Dianetic Auditor's Course.

5. I don't think one could get all there is to be had in auditing or speed without taking things in the above order.

IDEAL AUDITOR ROUTE ONE

- (a) PE
- (b) HAS
- (c) Dianetic Course
- (d) Academy Training to Level IV
- (e) Power Processing
- (f) Saint Hill Special Briefing Course
- (g) Solo Audit Course
- (h) Clearing Course (if secure)
- (i) Level VII (Interne Course) (if to be employed in an org)
- (j) OT Course (if invited)

SAINT HILL ROUTING

6. When a person has done local organizational training or processing, the Registrar is often puzzled as to where to start the person at Saint Hill because of the previous bit and piece picture.

7. The above ideal routings show that the pc coming into SH for Power Processing intends also to take Solo and Clearing and OT Courses.

8. Where this pc has not had a Dianetic Course, the line-up is fouled up by taking Power, getting rehabs and then doing the Dianetic Course.

9. The SH Registrar should establish carefully what can be done to get the person on the Ideal Pc Route One.

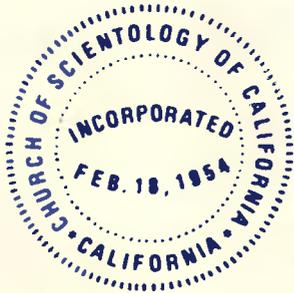
10. If the person has had a Dianetic Course or been trained he should not be sent to one here (changes earlier directive).

11. And a pc if possible should not be sent to rehab or Power before a Dianetic Course is given the pc.

12. A lot of pcs cause themselves extra expense by not taking the SHSBC if they are ever going to. They quite commonly take the pc route, go Clear and then enroll in the SHSBC so this should be pointed out. However, a Clear does go through the SHSBC very quickly.

13. To do a Dianetic Course after Power and rehab is probably not nearly as good as doing a Dianetic Course before. It can be done either way, however.

14. People go Clear quicker (actually) and with less flub on the Ideal Student Route One and it is actually cheaper. Interne VII is not a vital part unless one is working for an org.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 188 INT

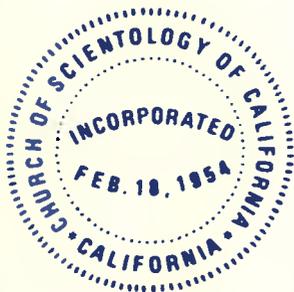
19 December 1966

All Staff

IMPORTANT

COOPERATION

1. We are going through a bit of a heavy period just now, the enemy made brave by his small win in Victoria.
2. I am now off your admin lines for ordinary org purposes as you are recovering and doing well and org matters are in the hands of boards and Ad Councils.
3. I am very much on your lines in actions to defend and disseminate Scientology.
4. What I need from each of you is prompt accurate execution whenever I ask you to do something. We are starting a crash programme to make our public break-through.
5. I have only some bits left of the OT Course to wrap up that research.
6. So what I am planning now is confusion to our enemies and the victory of Scientology.
7. To accomplish our objectives on this front I will want very fast compliance when I ask for something to be done and very thorough staff work when I need information from you.
8. There is undoubtedly some heavy weather ahead but for the first time in 16 years there are "stars to windward" as we make our way.
9. If we just remember we're all on the same team and that we are in a bit of a sprint against very little time and that we must work together, all will be well.



RON

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 166 INT

7 December 1966

For Action
Ad Council WW

PROJECT AFFLUENCE

SOLVENCY OF ORGS

GROUP A

1. Action is to be taken at once to improve the Cash - Bills ratios of the following organisations:

Durban
Detroit
Hawaii
Miami
Perth
Auckland
London
Capetown

GROUP B

2. Action has been taken or is in progress on the following orgs:

Johannesburg
Washington DC
Toronto

GROUP C

3. The following orgs are commended for their improved Cash - Bills ratio:

Saint Hill
Port Elizabeth
Adelaide
New York
Twin Cities
Los Angeles
Seattle

GROUP D

4. The following org is improving somewhat but needs more income:

Sydney

5. A Board of Investigation on the Exec Secs of the orgs listed in Group A with an end to discovering which (or both) Exec Sec is remiss in handling financial planning with recommendations.

6. These recommendations are now to be turned over to the Ad Council WW for further enquiry.

TARGET

7. Every org in Scientology is to have a plus Cash - Bills ratio by 15 April 1967.

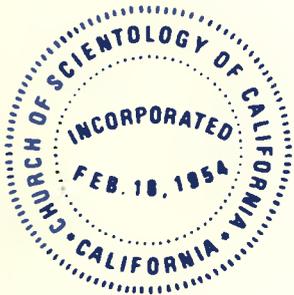
8. If this does not occur and is not in the process of occurring, the Advisory Council WW should act to replace Executive Secretaries.

9. If for any reason the Advisory Council WW has to act before that date it is well authorized to do so.

10. Great attention is to be paid to solvency in orgs and beginning at once, Saint Hill representatives may be sent to replace the Exec Secs as happened with Toronto if insolvency appears to be imminent.

11. All orgs must be watched and pushed hard toward affluence.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 149 INT

2 December 1966

Applies to
HCO Exec Secs
Intelligence Appointees
Guardian
Asst Guardians

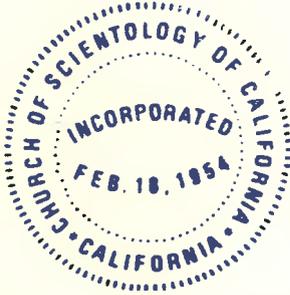
C O N F I D E N T I A L

BRANCH 5 PROJECT

PROJECT SQUIRREL

1. The Guardian's Intelligence Officer for the Western U.S. should make further appointments to execute "Project Squirrel".
2. The project consists of the following:
 - (a) Listing all SPs engaged in Squirrel actions or anti-Scientology actions.
 - (b) Get each one investigated (proper evidences and witnesses, not rumour).
 - (c) File a complete file on the person with evidences, affidavits, etc.
 - (d) Take appropriate actions to bring any crimes to police attention.
 - (e) Bring any suit necessary to cause their activities to cease.
3. It will be found uniformly (despite first view there is no evidence of it) that anti-Scientists have in their background this life crimes for which they could be arrested.
4. When one finds such a crime one must get documents or witnesses and evidences sufficient for prosecution.
5. The evidences should be turned over to the police.
6. When the person is arrested, one then sues the person for anti-Scientology libels and slanders.
7. If we do the above as our pattern, we will successfully bring the following facts into public consciousness:
 - (a) People who attack Scientology are criminals.
 - (b) That if one attacks Scientology he gets investigated for crimes.
 - (c) If one does not attack Scientology, despite not being with it, one is safe.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 148 INT

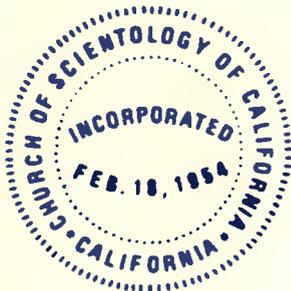
2 December 1966

All Staff

STAFF TAPE PLAYS

Where it has not been done already the HCO Sec is to arrange a staff tape play of the following tapes in the following order, scheduling it on one lecture a week:

- | | | |
|-----|--------------------------------|-----------------|
| (1) | The New Organization Structure | 6503C09 SHSP 54 |
| (2) | The Org Board and Livingness | 6504C06 SHSP 57 |
| (3) | Organization and Ethics | 6505C18 SHSP 61 |
| (4) | The Five Conditions | 6505C25 SHSP 77 |
| (5) | Organization | 6608C23 SHSP 81 |



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 118 INT

11 November 1966

Execs and above

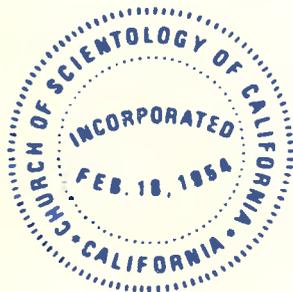
INTERNATIONAL BOARD OF INVESTIGATION

1. A Board of Investigation is appointed to Review the Bills - Cash statistics of each organisation in the world and where these are not optimum, to review the personnel record of the principal executives in accordance with HCO Policy Letter 10 Nov 1966 "Good and Bad Management", recommending removals, and replacements whose statistics are good and who are not disqualified by HCO Pol Ltr 10 Nov 66.

2. The Board shall consist of:

Ray Thacker, Chairman,
John Lawrence,
Anton James.

3. All statistic and personnel and despatch files at Worldwide are available to them as well as local Area and Continental SecEds and EDs of the past as issued by these executives.



L. RON HUBBARD
Founder

EXECUTIVE DIRECTIVE

ED 110 INT

7 November 1966

ADVISORY COUNCIL FORMATION



"Why can't we simply take a vote like most companies?"

1. In accordance with HCO Pol Ltr 1 & 2 November 1966 Exec Secs should form their Ad Councils as soon as possible on the basis of Exec Secs and Secretaries and then proceed to add to it various representatives.
2. I have sent out a volunteer form to all staffs to be turned in to the HCO Sec of each org from which nomination lists can be made up. This was to speed things up. You can re-submit the form asking for special post volunteers as required.
3. An Ad Council can add as many members as it likes but some care should be taken not to overwhelm the org majority too heavily as it might then be hard to govern with it.
4. A Continental Ad Council should have an area representative (a volunteer from its own Continental Org staff) who is familiar with that area.
5. One gets, let us say, three volunteers from the Joburg staff to serve as the Durban representative. One sends these names to the Durban Ad Council so it can elect one as its "Continental Ad Council Representative for Durban". Thereafter Durban sends its pleas and reports and requirements to their Continental representative who brings them before the Ad Council at its meetings.

6. The Continental Africa Advisory Council communicates to Durban via the LRH Communicator Durban who is the Continental Ad Council representative on the Durban Ad Council and sends info copies to the Continental Ad Council Representative on the Continental Ad Council.

7. While this does not prohibit an HCO Exec Sec Africa from giving orders to the HCO Exec Sec Durban it will be found more effective to pass important matters through Ad Council lines as in the paragraph above.

8. Thus, for example, Continental Ad Council Africa has a representative on it for each Area Org (Durban, Port Elizabeth, Capetown) and the Exec Secs of the Johannesburg Org representing it. It also has other representatives on it as mentioned in the Policy Letters, such as an FSM representative, a Students representative, a Pc representative, who represent for the whole of the Continental sphere.

9. Then by broad publication of these names, people can bring suggestions, grievances and planning before Continental Africa.

10. The Joburg Org Ad Council would have representation for its own functions but no Area representatives. FSMs and students and pcs also have representatives on the Joburg Ad Council for the Joburg area.

11. Governmental representatives may also be invited to be represented by the same method of nomination. Saint Hill could send a list of volunteer staff members as nominees to the East Grinstead Urban District Council for that body's election as a representative. Similarly the local police could also have a representative on the Saint Hill Ad Council but in this case the police would be asked to select from a list. Informing such bodies, "As you sometimes have matters you wished handled by Saint Hill, we wish to give you representation on the Advisory Council of Hubbard College. By addressing your representative on the Advisory Council he can bring up matters before it for you and obtain cooperation for you and can keep you informed as to matters in which you may be interested. We enclose a list of nominations, which persons on our staff have volunteered to serve as your representative and in your interest. If you will select or elect one of these and inform us, we will place the person on our Advisory Council and you thereafter have a direct influence, a vote and a communication line with this body which handles the affairs of Saint Hill. We feel that we would mutually benefit from this without any cost to yourself." The list should describe the fitness and qualifications of each volunteer for the post in terms the invited body will understand, such as "resident of East Grinstead for 30 years etc."

12. By having such representatives a lot of misunderstandings will break down. That it is different or unprecedented should not deter us and they can even in refusal see that we are willing to cooperate to the full.

13. If it appears that purely org representatives will be too outnumbered by adding outside bodies (even though these are really org members representing but serving part time) one can have non-voting representatives called "Associate Representatives."

14. As we are really a public body in our activities we should not set up ridges between ourselves and governments. It does not matter really what body you invite to be represented so long as you really do have dealings with that body that can be smoothed out.

15. The primary purpose of Ad Councils is to govern their sphere of Scientology positively and effectively. This is best done by those influenced having a say.

16. Staff members, let us say, of the HCO Division in an org, have in their HCO Area Secretary a representative on the Ad Council. And so with other Divisions. And they have a representative of their Division on the Continental and WW Ad Councils as well. Thus where problems arise for a staff member, let us say, in HCO Perth, he can be heard in the Perth Ad Council and via that, in the Anzo Ad Council. If orders and programmes aren't real, he can say so. Similarly, he can receive positive instructions from his Ad Council to help get the stats up.

17. Thus we are working out a network for the government of Scientology on a representative pattern which should be highly effective. The government form is "republican", i.e., by representation, which is what "republican" means.

18. Ad Council members should be required by the HCO Exec Sec to read the HCO Pol Ltrs of 1 & 2 November 66 to help out procedure. If that procedure is not followed the Ad Council meetings will last forever.

19. Finance is the main stumbling block of representative governments. They tend to go into debt unless they plan their finances ahead against expected income.

20. The Exec Secs should draw up their financial planning schedule about a month ahead, appropriating for promotion etc., by Division, and getting this passed at an Ad Council. Unlike governments, Scientology orgs can't be permitted to go into endless debt. Having an appropriation scheduled, the Exec Secs sign only cheques for that, not a cheque every time somebody comes in with one.

21. Modern thinking about companies is that they are bottomless pits of money. It is all right to "take the company." Well, one cannot take more out of a company than it gets into it, so outgo must be held below income. Dateline paying and other mechanisms can get a company out of debt. But only if staff cooperates and financial planning is realistic, in advance, and passed by an Ad Council before expenditure.

22. I believe we are at a point where expansion and solvency in orgs is inhibited unless representative cooperation is undertaken to see that these occur.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 109 INT

7 November 1966

FOUNDER ON DUTY

CURRENT PROGRAMMES

NEW AD COUNCILS

6 DEPT ORGS

1. As you may have noticed in the last few days I have taken over momentarily to bridge the gap until the new Ad Council formation (Policy Letters 1 & 2 Nov 66) is in.

2. The boards of directors of various organisations should be in the process of appointing or confirming Exec Secs from WW on down to Area Orgs. Existing or newly appointed Exec Secs should be very busy getting their Ad Councils formed on the new pattern and should have this all done by 1 December 66 at the latest.

3. This new pattern of representation should be very successful. The formation of new Ad Councils is covered by the 1 & 2 Nov 66 Pol Ltrs and also by a lecture SHSBC, 1 November 1966, which gives the theory. Orgs by this should have better statistics and should be easier to manage.

PROGRAMMES

4. The earlier programmes which should be in progress are:

- (a) Contact and rehab all persons who may have been over-run since 1950.
- (b) Get in your Qual to make (a) effective and also to get in your staff status system and Org Exec Course well.
- (c) Contact anyone with outstanding and past due bills from Tech or Qual and get them in and patch them up so there are no failed cases about.

5. The above three were the three key programmes we should be working on aside from getting the org pattern in in general and keeping the show on the road.

6. The earliest programme we have may also be incomplete which is simply to get an org there. This may never have been completed, especially in the small area orgs. One or two Continental Orgs which had bad periods a couple of years ago might also look at this earliest programme as a necessary action. Of course getting in a Qual Div is part of doing that.

7. Two late Oct 66 Pol Ltrs cover the 6 Dept and 6 Section System as adapted. These should help getting the org there.

CLEARs

8. Probably few orgs are taking full advantage of the news about Clear's. I note one Org, DC, has no Clear's in its upper management.

9. The road to Clear starts with books or personal contact and then to the Area or Continental Org.

10. "Your road to Clear starts here" should be pressed.

POWER PROCESSING

11. I note you will get Power Processing for the public if you meet certain Qual requirements, as per a Guardian Executive Directive, and have a Class VII Auditor.

12. But truly where orgs are falling down is in contacting raw public. I note many orgs have a fixation on only Saint Hillers on staff and on servicing Saint Hillers or old customers only.

13. Area org staffs ought to have their greatest reliance on Grade 0 - IV Releases and Classes on staff. We did well with HDAs and HCAs in days gone by.

14. Staff procurement is best done from PE and Academy Courses if you're short on staff.

DIANETICS

15. You can run Dianetic Courses and Coaudits (and you really should if you are not). This is particularly true of Foundations.

16. PE attendees should be sent to Dianetics Courses and Coaudits if not to the HGC and Academy.

17. After all, Dianetics started the wheels going.

18. You can use Dianetics in your HGC if your auditors are trained.

19. There is a full packaged Dianetics Course available from Saint Hill. Two very elementary lectures and a good bulletin.

PROMOTION

20. If your stats are down there are two you can bring up - letters out and completions.

21. If your completions are up and enrollments down then you just don't have your re-registration body line in. Only a registrar finally hands out Certs and Awards. Thus you get repeat sign ups to next grade or cert. If you have a body line that doesn't do this on completed students and pcs you are wasting your repeat business. Handing Certs and Awards out before the group by Dir Certs and Awards is nice and easy but it will cost you your shirt. A proper body routing form on this is available from Saint Hill.

22. You can sort out your mail list to find all the next grades and certs pcs and students have and tell them "You are ready for (next grade or cert)", and get things going well.

MAGAZINES

23. Every org may have a magazine. I note poor mags and/or poor magazine ads do orgs in. So no mag at all must be ruinous. Any org can issue a mag to its own mailing list regardless of the Continental Mag going too.

DIVISIONAL ORGANISERS WW

24. The newly appointed Divisional Organisers at WW should help immensely. (See recent Pol Ltr on them.)

GENERAL

25. In general I find orgs doing quite well but they could have a better bills - cash ratio and they also should be expanding faster.

26. I think the new type Ad Council will help and new mag certainly will.

27. If you concentrate on the programmes noted above and get them going even better, you will be in good shape.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 104 INT

3 November 1966

All staff members
All Orgs

ADVISORY COUNCIL NOMINATIONS

VOLUNTEERS WANTED

In accordance with HCO Pol Ltrs re Ad Council 1 & 2 Nov 66 AREA AND CONTINENTAL REPRESENTATIVES are required to serve on Ad Councils.

Therefore, IF YOU WISH TO SERVE ON AN AD COUNCIL AS A REPRESENTATIVE as an additional duty to your staff post, read HCO Pol Ltrs 1 & 2 Nov on Ad Councils which lists the posts, and fill out this form.

You will serve in the org where you are already on staff but may represent a junior org or body with which you are familiar. You will not be sent to another org.

WW, SH, Continental Exec Divs and Continental and even Area Orgs require representatives.

Filling out this form gives the Ad Council to which you aspire a list of nominees. This list will be sent to the body to be represented so they can elect a representative.

To HCO Sec

_____ (Org where you are on staff)

Subject:

Ad Council Nominations.

I, Name

Age _____ Sex _____

Current staff position _____

wish to volunteer as a nominee to represent _____
(Junior Org or Body)

or

_____ (Alternate Org or Bodies)

on the

_____ (Ad Council name)

I understand my name will become part of a nomination list to be sent to the represented org or body for an election.

My Case Grade is _____

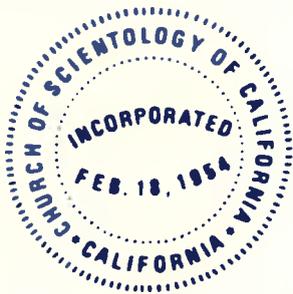
My Cert, Class is _____

My experience in Scientology and Orgs is _____

The Area I come from is _____

I have knowledge of what I wish to represent because _____

(To HCO Sec: Compile the names into nomination lists to get representatives from (Area, Continental) orgs and bodies and send above particulars on candidates with the names. Add a comment on the candidates' statistics).



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 100 INT

3 November 1966

Applies to SH Fnd
Info other orgs

FOUNDATION SH

1. Any and all SecEds and Exec Letters relating to Foundations are cancelled for the SH Foundation only, the original Policy Letter and recent (Oct 66 and early November 66) Policy Letters relating to various sized orgs and formations of Ad Councils apply.
 2. The Saint Hill Foundation is to operate five nights a week only. If and when Saturday and Sunday are used, a weekend Foundation then must be formed separate from the Evening Foundation, with its own staff.
 3. The pay of the Foundation SH staff shall be computed on a basis of 40% of its average income for the past 60 days. In this must be included deductions from pay of day org students and pcs for Foundation services. Pay will be raised or lowered accordingly by quarterly review of the Evening Foundation SH gross average income for the past quarter. This modifies Foundation pay policy.
 4. All day services may be provided in the Evening Foundation except Clearing and OT Courses.
 5. Bonuses paid day staff apply to Foundation Tech and Qual staffs and is in addition to the 40% above.
 6. The Foundation will be formed as a Six Department Org as per recent Pol Ltrs.
 7. The Foundation will form an Ad Council as per recent Pol Ltrs.
 8. An LRH Comm Fnd will be appointed by the day SH org to represent the Day Org as the senior org on the Fnd Ad Council.
-
9. Lack of enrollment despite excellent completion statistics can be explained in the Foundation only by its failure to use proper line routing for completions. The certificate or award is ONLY handed to the recipient by the Registrar and only on the appropriate routing form. The Foundation, by this omission, is losing all its re-enrollments and repeated sign ups.
 10. A special effort must now be made, because of this omission, to bring back and re-enroll or sign up past completions for a higher grade, cert or classification.
 11. Two Body Registrars must be put in at once.

12. Meanwhile the proper line for those completing must be gotten in in the Foundation at once.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 83 INT

27 October 1966

Applies to Day
Orgs and Foundations
and every Ad Council
Time Machine

URGENT - IMPORTANT - URGENT

Urgent Programmes

ACKNOWLEDGMENT REQUIRED FROM AD COUNCILS

There are just a few urgent programmes in force at this time.

If these are being put in in your org, please inform me. If they are not please inform me.

These programmes are:

(1) Get in an excellent Qual Div or Dept. If you have been put back to a 6 Dept System, note recent Pol Ltrs that still give you Qualifications. This programme was intended to pick up all the failed cases in your area, correct overruns and poor auditing and to provide staff training facilities as well as get in good tech in your org. If this is not in progress then you are not "on programme".

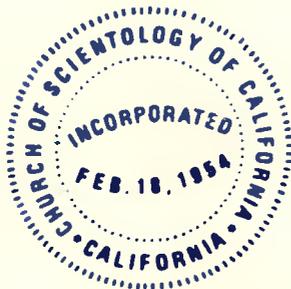
(2) Get the staff status system going in your org so your staff has a better idea of it as an org. This now includes giving the Org Exec Course to all your executives.

(3) Continental Execs were to be thoroughly trained so a competent Continental Org could exist in every Continent.

Along with these programmes there were some promotional pushes outlined for HCO Dissem in the same SecEds.

These were the key programmes and if something else is being done, without these going in, you are just coping and cannot expand.

Please let me know where you stand on this matter. Whether or not you get to do Power Processing on the public depends entirely on the above and your having one or more Class VIIs.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 74 INT

25 October 1966

Applies to all
Clears

TRAINING OF CLEARS

1. Persons who go Clear on the PC route (Solo Audit Course Saint Hill who did not do the Saint Hill Special Briefing Course) may skip lower level Academy requirements if they enroll on the Saint Hill Special Briefing Course after going Clear.

2. The "PC route" consists of a person being audited up through the grades including Power Processing and VA and then enrolling on the Solo Audit Course at Saint Hill, making Grade VI and then enrolling on the Clearing Course. They have little or no Academy training in most cases.

3. After going Clear, some of them realize they need training as an auditor to help others and better guide their own lives and handle others. Those who do wish to take such training on the Saint Hill Special Briefing Course may enroll at once on the Saint Hill Course.

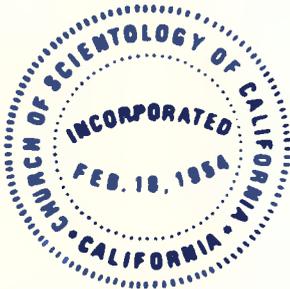
4. There is no alteration of charges for them as the SHSBC must be paid for. But the requirement of lower level Academy training before Saint Hill Course enrollment is relaxed for them.

5. It should be noted that it is more costly to take this PC route as the Solo Audit Course is given to those who successfully complete the Saint Hill Special Briefing Course. But Academy training up through the lower grades is required for SHSBC initial enrollment.

6. Most Clears who are not fully trained suddenly recognize the need of it. This ruling is therefore made to permit them to obtain that training quickly.

7. The route through Academies and the SHSBC and then Solo Audit and Clearing Courses is more economical.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 61 INT

17 October 1966

AMENDMENT TO ED 57 INT

1. ED 57 INT of 13 October, 1966 "Clear 83!", reads ED 57 INT. This should, in fact be ED 59 INT. Please correct your copy.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 47 INT

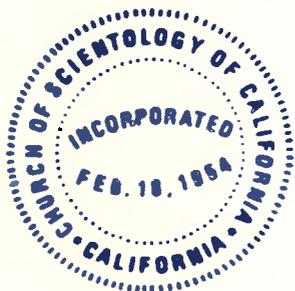
5 October 1966

All Staff

ACCOUNTS CLEARANCE

1. SECED 196DC, dealing with Accounts Clearance, sign ups and Certs and Awards, is cancelled as it contains misduplications of Policy.
2. SECED 151 INT, which defined "Accounts Clearance" and made it a pre-requisite for Certs and Awards and for new sign ups, is still in force and this policy must be firmly held.
3. However, so that Policy is not used to prevent necessary Tech actions from being taken, SECED 151 INT is hereby amended as follows:
4. Any student or preclear who is on org lines already may have credit extended for review actions without limit, and may have credit for small Tech and Qual Division specialties like S & D or Rehab when ordered to it.
5. This does not affect the technical necessity that a person ordered to an S & D may not be declared by Ethics to be no longer PTS until he or she has fully paid for the S & D. An outstanding debit for Review auditing, incurred as above, would not preclude Ethics declaring the person no longer PTS as long as the S & D is fully paid for.
6. The policy that no Certificate or Award is given without Accounts Clearance is also not altered. Thus even if credit were granted for a Rehab as in para 4 above, the Grade Certificate would not be given until Accounts Clearance had been obtained.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 45 INT

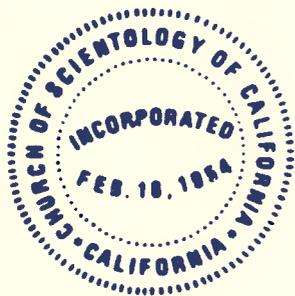
4 October 1966

Applies to LRH Comms,
HCO Steno,
Exec Secs
and Secs

ADDITIONS TO SEC ED 457 INT

1. The Ad Council WW may designate on an Ad Council ED if it is necessary that any extra copies go to any other WW terminals such as specific ES Communicators, etc.

2. The Treasurer shall receive a copy of all WW or INT EDs.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 13 INT

20 September 1966

Applies to Treas
Sec,
LRH Aide WW and
Qual Sec

URGENT: TIME MACHINE

OPERATION REPAIR

(Qual has a consistently down statistic in many orgs. While this is being repaired we will at least repair past cases as well.)

1. The Treasury Secretary of each org is ordered to compile a list of names and addresses of every person who owes money by reason of Qualifications Division service.

2. This list is to be airtailed to me.

3. To each of these persons the LRH Aide is to send a questionnaire to establish their current state of case, grade attained, and any difficulty and future plans and any fault with past service. This is to be called a "Survey" and general case data. This questionnaire must give me enough data to estimate errors made.

4. On the basis of these replies I will do an analysis of the gross outness of Qual.

5. A letter will then be sent to each one who is not satisfied directing that he or she report to the Qual Division of their local org.

6. The general analysis will be sent to the various Qual Divisions for their actions.

7. This is a remunerative project as well as a vital one from public viewpoint as these are the failed cases. When they are properly re-handled they will possibly pay their Qual bill and obtain further service.

8. We musn't have dissatisfied people around, not now when Clear is a wide open road.

9. So please expedite this project.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 11 INT
Exec Secs &
above

19 September 1966

CANCELLATION OF
CONTINENTAL APPOINTMENT

1. The change of continental org for Eastern U.S. from D.C. org to New York Org is cancelled pending further study.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1552 WW 107 SH

10 April 1968

ED 1335 WW 38 SH
"PUBS PROMOTIONAL PIECES FOR S.H."
IS CANCELLED HEREWITH.

This is an effort to shunt printing back on SH which has never done it well and in effect

1. Reduces SH promotion and
2. Reduces income of the Pubs Org.

To begin, the ED said that handling and printing SH promotional pieces cut deeply into financial planning of Pubs and blocked LRH lines.

This could only be true if SH was not Billed for the pieces at a profit to pubs.

HEREAFTER PUBS WILL PRINT ALL ALL SH PROMOTION AND SH WILL PAY COST INCLUDING ADMIN PLUS 10% AND THE ORG EXEC OFFICER PUBS WILL SEE TO IT ALL BILLING AND COLLECTION FROM SH IS BROUGHT TO DATE AND BILLED AND COLLECTED.

As this ED 1335 showed an impulse to reduce and contract the Pubs Org and to refuse responsibility for promotion, I request the Director of Pubs to assign Gorman a condition of Liability and request as well ECWW to demote its personnel officer and find one who has better sense, this being the second error that has come to my attention in a month, the first being SPEO, appointing someone who will not complete an action cycle. The Pers Officer WW has not been consulting case, training or ethics record or stats in filling posts and this can easily crash WW.

ECWW is reprimanded for permitting these personnel errors and for violating expansion policy with ED 1335 WW 38 SH.



L. RON HUBBARD
Founder.

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1489 WW

3 April 1968

Those responsible for the "soft sell" approach to Auditor 32 are forgiven as the Auditor and the Pubs Org are very upstat now.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1484 WW 28 DC

3 April 1968

ED 16US 1075WW modified by deletion of first three paragraphs which are covered on P/L 2 April 68 "Signatories on Bank Accounts"

ACCOUNT SIGNATORIES

As regards the D.C. org, the Treasurer WW should be a single signatory. The ED issued giving the Asst Guardian DC sole signatory power IN DC, not as prohibiting the signatory of the Treasurer WW from also being a single signatory. Not all D.C. accounts were turned over to Asst. Guardian DC for sole signatory power either as D.C. had not followed policy with regard to what could be paid out of such.

Most U.S. orgs are on policy in this respect, but those orgs who are not on policy should get their bank mandates upon receipt of this ED and send them immediately to the Treasurer WW.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1482 WW 27 US 27 DC

2 April 1968

WW AND US AND DC IF FOR ANY REASON WE LOSE THE
FDA CASE A FREE FALL IS PROMISED ALL CONNECTED WITH
ITS LOSS. THE LAST TIME THE US EXECUTIVES OF SCN
ORGS VOTED SAVE EUNICE AGAINST FOLLOWING MY STRATEGY
DESPITE MY LAWYERS PREVIOUS SUCCESS SHOWING IT WAS
LOST BY BETRAYAL. ALREADY FAILURE BY WW TO SEE FEE
PAID IS FORMING A NEW PATTERN OF DEFEAT. THE CASE
MUST NOT BE LOST. IT MUST BE WON PERIOD. THE FULL
FORCE AND FINANCES OF ECWW THE GUARDIAN AND INTEL-
LIGENCE MUST BE THROWN INTO WINNING IT. BEST RON



L. RON HUBBARD
Founder

02044RED

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1471 WW

31 March 1968

STAFF OF AUDITOR ARE DROPPED ONE CONDITION FOR BEING DAMAGINGLY COMMERCIAL IN ITS ARTICLES AND ADVERTISEMENTS OF AUDITOR 35 AND FOR NOT PUTTING ENOUGH CONCENTRATION ON BOOK ADS AND FOR PUTTING EMPHASIS ON SPEED THROUGH COURSES RATHER THAN THOROUGHNESS AND VALUE OF TRAINING AND FOR LOW BOOK SALES. IF THIS CONTINUES THE STATS WILL CRASH IN SIX MONTHS. OF THE PUB STAT THE ONLY PART I AM INTERESTED IN IS THE GROSS BOOK SALES.
BEST RON



L. RON HUBBARD
Founder

31033R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1470 WW

31 March 1968

WHO SELECTED THE COVER FOR THE FDA
BOOKLET? HEREAFTER THEY MUST BE OKAYED BY
ME BEST RON.



L. RON HUBBARD
Founder

31032R ED

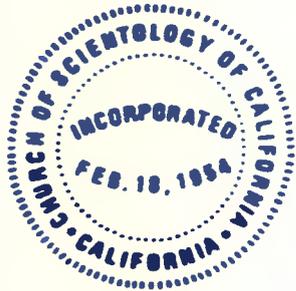
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1413 WW

20 March 1968

DEITSCH RECORDINGS MUST BE IMPROVED 1) USE BETTER MIKE 2) HAVE TIM TALK ACROSS MIKE TO REDUCE BREATH 3) COPY LOUDER WITH A FILTER 4) PUT INTRO IN ON WW TAPE BEGINNING. ALSO REVIEW QUALITY OTHER COPIES OF MATERIALS AS DEITSCH COPY TERRIBLE. BILL HIMSELF EXCELLENT. BEST RON.



L. RON HUBBARD
Founder

19031RED

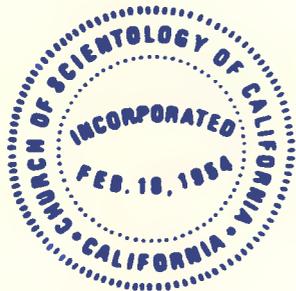
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1390 WW

15 March 1968

M 11 SH IS TO INVESTIGATE ANY FURTHER EFFECT
REGINA HAS ON PLANS AND STATS AND LOOK OVER INFLUENCE
ON D/G AND OES/WW AND DISCOURAGE SUCH INFLUENCE
NEAR ORG TOP. LRH



L. RON HUBBARD
Founder.

15033RED

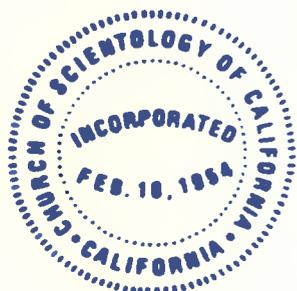
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1380 WW 53 SH

14 March 1968

DUE TO US MOTIONS TOWARD ISOLATING THE
DOLLAR AND UK BARRIERS TO VISITORS THE FUTURE
OF SH MAY DEPEND ON UK SCOT IRISH SCANDINAVIAN
EUROPEAN STUDENTS PCS THEREFORE THE PUBLIC ES
MUST BEGIN TOURS LECTURES PROGRAMME MANY
LECTURERS OF THESE AREAS BY COMPETENT SPEAKERS.
ACT FAST. ATTN SPEOWW LOVE RON



14031R ED

L. RON HUBBARD
Founder

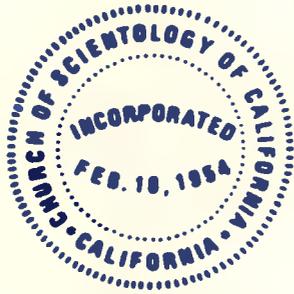
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1379 WW 52 SH

14 March 1968

WW AND SH STAFF AND EXECS MAY NOT BE SENT
HERE FOR HIGHER LEVELS EFFECTIVE NOW. WE WILL
GIVE THEM COURSES VIA AN OTSO TRAINING LIAISON
UNIT TO BE FORMED BY OTWW LIAISON. DUE TO
VISAS. LOVE RON



L. RON HUBBARD
Founder

14032 R ED

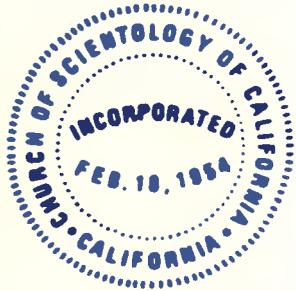
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1346 WW

11 March 1968

DELD OTWW INFO OT CEN COMM SEA ORG PERSONNEL
AND AO APPLICANTS ARE NOT TO BE LIMITED BY CATEGORY.
WE BADLY NEED PERSONNEL BUT DISREGARD ANY ALL LISTS
SUCH AS ONE SECHECKER ONE FLAG WAVER ONE COOK AS SUCH
REQUESTS CONTRARY FLAG POLICY THAT ANY ALL APPLICANTS
NAMES AND APPLICATIONS COME DIRECT TO FLAG. ANY AND ALL
SCIENTOLOGISTS ARE CONSIDERED. ADVERTISE SEA ORG AND
AO NEED SCNS PERIOD. BEST RON.



L. RON HUBBARD
Founder

09021 RED

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1418 WW 70 SH

10 March 1968

ANALYSIS

Once a month now for 6 months, every 30 days we have had a Mission at WW or its area to hold its Stats up and each one that has gone has found a collapsed Org.

Mission SH, WW, Review Mission WW, Payer Mission, Mission WWII and LRH Mission to USA via telex.

Condition from September forward has been no higher than Danger. The Org has depended on Sea Org for their statistics and have not backed us up.



L. RON HUBBARD
Founder.

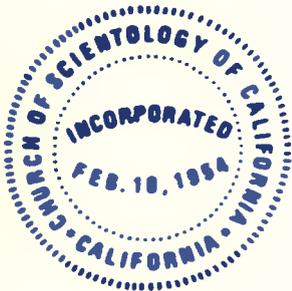
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 9 PERTH 1282 WW

29 February 1968

WHAT IS REQUIRED IS IN ETHICS STANDARD
TECH HIGH STATS NO FAILED CASES AND PERTH
100 PERCENT THROUGH PE AS THE FIRST ALL
SCN CITY LOVE RON



L. RON HUBBARD
Founder

28023 R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1162 WW 2 AO 1539 SH

29 January 1968

URGENT IMPORTANT

ADVANCE COURSE SALE DATA

The Clearing and OT Courses were given to WW up to CC OTI OTII so the org would not appear to be unimportant.

In actual fact really giving an Advanced Course (CC and OT Courses onward) would cost WW considerable money.

(1) The Advance Courses have belonged to me from their beginning as per early pol ltrs. Thus all fees for them if collected at WW must be banked and forwarded on.

(2) WW only gets 5% for admin of the course. If it gives them itself it also gets no 10% and may even have to pay 10% to some FSM. Also it costs more than 5% to administer an Advanced Course. So WW could LOSE up to 20% of the fee if it gives one actually. So WW would lose money giving Advanced Courses.

(3) If the Advanced Org gives the course WW makes 10% if it gives the student an individual selection slip as an FSM.

(4) WW does no real work for this 10% of Advance Course fees. It is total income. It is paid directly to WW by the AO.

The WW Registrar and WW Ltr Reg therefore, on any application for the CC or OTI or OTII, should respond with

- (a) A WW printed, signed selection slip with the student's name on it and date of issue.
- (b) An AO Info package.
- (c) A copy of the Selection Slip to Dist Sec AO.

EXCEPTION

A staff member under 2½ year contract can get the Advanced Courses at WW/SH. The full 50% fee is sent to the AO. There is no FSM.

SPECIAL PROVISION

If WW/SH sends its staff to AO it can have credit on the course fee as per usual staff arrangements.

In short, it is best that WW has the apparency of giving CC and other Advanced Courses to help its image but for reasons of work and money, it is better to select to the AO.

ON ADVANCE PAYMENTS reroute the student to the AO and take 10% of the fee.

On mail requests for help, send the student a slip directing him to the AO and send AO the plea.

PUT a solid line in to give every SOLO COURSE GRADUAT
an AO selection slip as a standard action.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1134 WW 1527 SH

26 January 1968

LISTING STUDY MATERIALS

ANY FURTHER DELAY IN MARKING ALL ALL TAPES AND BULLETINS ON LISTING REGARDLESS OF EARLIER R6 MATERIALS WILL BE LOOKED ON AS A HIGH CRIME. ANY STUDENT GRADUATING FROM SHSBC WHO WILL NOT ATTEST HE CAN GIVE COMPETENT REM A REM B AND S AND DS AND PERFORM ALL LISTING ACTIONS EASILY MUST BE SENT TO CRAMMING TO REVIEW ALL LISTING TAPES AND TECH AND THEN BE REQUIRED TO ATTEST. BEST RON.



L. RON HUBBARD
Founder

2501 RED

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1120 WW

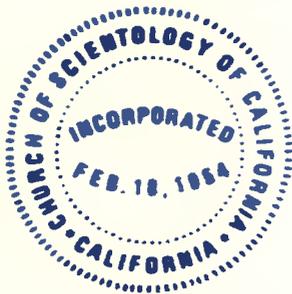
23 January 1968

DENMARK BOARD

A BOARD OF INVESTIGATION IS TO BE NAMED BY LRH COMM WW TO ONE DISCOVER IF ANY OUT TECH HAS BEEN DONE BY JOAN OBERHOLTZER AND QUENTIN SCHNEHAGGE IN DENMARK TWO IF THEIR CONDUCT HAS INCLUDED DRINKING OR HAS BEEN IRREGULAR THREE IF THE GUARDIAN'S OFFICE HAS RECEIVED ANY REPORTS OR IF THE INT OR SH E/OS HAVE BEEN REPORTED TO ON IRREGULARITIES IN DENMARK FOUR IF JOAN MCNOCHER HAS IN ANY WAY CONDONED SUCH REPORTS OR STOPPED ACTION TO CORRECT ANY SITUATION IN DENMARK FIVE TO LOCATE ANY OUT ADMIN THAT PREVENTED HANDLING OF ANY OUT TECH IN DENMARK. IF THE BOARD FINDS AFFIRMATIVE ON POINT ONE THE OFFENDERS ARE TO BE ORDERED TO CRAMMING OWN EXPENSE SH AS ONE OF THE PENALTIES. IF THE BOARD FINDS POINTS FOUR AND FIVE EVIDENCE THEN A COMM EV MUST BE CONVENED AND IS TO INCLUDE WHY GUBBAY'S SP CONNECTION WAS NOT REVEALED TO ME AND WHY GUBBAY NOT DISMISSED MONTHS AGO AND GENERAL CONDUCT ON POST. BEST RON.

The Board will consist of:

Chairman	-	Linda Nussbaum
Secretary	-	Don Breeding
Member	-	Kevin Kember.



L. RON HUBBARD
Founder

23011 RED

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1095 WW 1506 SH

19 January 1968

HAVING COMPLIED SWIFTLY THEN SECT 3 IS SCHEDULED FOR STAFF
IN TWO MONTHS. LOVE RON.



L. RON HUBBARD
Founder

18011R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1038 WW 1464 SH

18 January 1968

IN SAME AUDITOR DESCRIBED YESTERDAY ANNOUNCE CLEARING COURSE
OT ONE OT TWO STILL TAUGHT IN EAST GRINSTEAD. QUOTE IT WAS
THOUGHT FOR A WHILE THEY WOULD ONLY BE TAUGHT AT THE ADVANCED
ORG BUT VOLUME AND DEMAND IS SUCH THEY WILL ALSO CONTINUE TO
BE TAUGHT IN ENGLAND AS WELL AS AT THE ADVANCED ORG. THE
AO SPECIALIZES IN THE HIGHER OT COURSES OT THREE OT FOUR AND
OT FIVE. YOU CAN ENROLL AT ONCE IN THE SOLO AUDIT AND
CLEARING COURSE IN ENGLAND JUST AS ALWAYS. THE HIGH RECORD
OF THE CC IN THE UK CONTINUES. THE NEW FAST FLOW SYSTEM
WITHOUT EXAMINATION IS NOW IN IN ENGLAND. UNQUOTE. RON.



L. RON HUBBARD
Founder

08011 RED

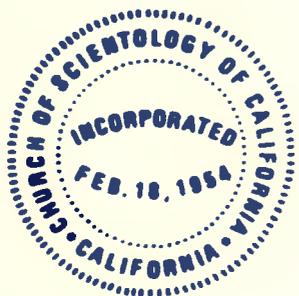
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1091 WW

17 January 1968

ECWW ESPECIALLY THE NEW PUBLIC EXEC SEC SHOULD GET SH
FND GOING AS IT IS WITHOUT AN LRH COMM AND LETTERS ARE
DANGER BY TREND. IF SH FND SLIPS THAT CLOSE TO PESWW
QUESTION QUESTION QUESTION. BEST = RON.



L. RON HUBBARD
Founder

R17014RED

EXECUTIVE DIRECTIVE

ED 1084 WW

10 January 1968

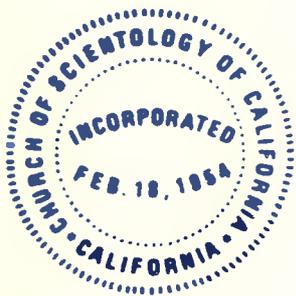
BOARD OF INVESTIGATION WW

A Board of Investigation into delay of Info packets of the Advanced Org ordered prior to 11 Nov 67 and to be issued by the end of November according to Jill van Staden and, by report, were to be delayed to the end of January 68. As this caused great embarrassment, considerable expense of emergency promotion including sending McMaster on a tour, the fixing of responsibility in this matter of delay is of importance.

The Board is to consist of

Tony Dunleavy	:	Chairman
Roger Barnes	:	Secretary
Ken Urquhart	:	Member.

L. RON HUBBARD
Founder



L. Ron Hubbard

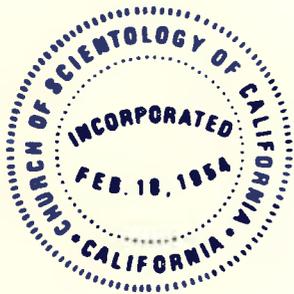
EXECUTIVE DIRECTIVE

ED 1078 WW

15 January 1968

A BOARD OF INVESTIGATION COMPOSED BY LRH COMM WW IS CONVENED TO INVESTIGATE ANY CHANGE IN METER CONSTRUCTION ESPECIALLY CHARGING CIRCUIT. FINDINGS TO INCLUDE WHO SLIPPED UP OR AUTHORIZED CHANGE.

ALSO TO MAKE RECOMMENDATIONS ON REISSUE OF MARK FOUR THAT USED BATTERIES AS AN ADDED ITEM. BEST = RON.



L. RON HUBBARD
Founder

14011 RED

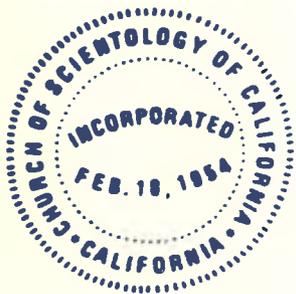
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1039 WW 1465 SH

8 January 1968

THE AUDITOR REANNOUNCING CLEARING AT SH MUST BE A MINOR TYPE EVEN IF OUT OF SEQUENCE AND AN EXTRA. IT GOES OUT TO WHOLE LIST. ALSO ANNOUNCE JOHN MCMASTER WORLD'S FIRST CLEAR IS MAKING A TOUR OF ALL ORGS AND THAT ALAN WALTERS OT IV NOW A SEA ORG OFFICER IS RETURNING TO THE US TO SET UP CENTRES. RON.



L. RON HUBBARD
Founder

08012 RED

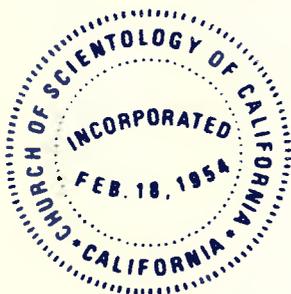
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1028 WW

8 January 1968

WORLDWIDE REMAINS IN UK. THERE IS NO PLAN OR INTENTION TO MOVE WORLDWIDE MUCH LESS SH ORG NOW OR IN THE FUTURE. ALL BASES BEING FORMED ELSEWHERE ARE FOR ACTIVITIES ABOVE LEVELS TAUGHT AND USED AT SH OR IN ORGS CONTROLLED BY WW. THE VESSEL WHICH WAS BEING PURCHASED FOR WW HAS BEEN CANCELLED. THREE VESSELS NOW IN OPERATION OVERSEAS ARE DEVOTED TO ADVANCED LEVELS ONLY. THESE LEVELS ARE ATTAINED ONLY THROUGH SERVICES OF OUTER ORGS AND WW AND SH AT LEAST ONE BASE IS DEVOTED NOT TO COURSES BUT OT OPERATIONS INTENDED TO SAFEGUARD SH WW AND OUTER ORGS AGAINST ANY OPPOSITION. THE MISSION BEING A SAFE PLANET FOR SCIENTOLOGY. PERMISSION TO PRINT IN AUDITOR GRANTED. LOVE RON.



L. RON HUBBARD
Founder

07012 R

L. Ron Hubbard

EXECUTIVE DIRECTIVE

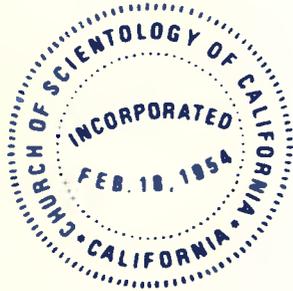
ED 945 WW

20 December 1967

TAXATION

AS PLANNING AND ACTION ON TAXATION IS VARYING FROM AGREED PLANNING AND HAS ENGAGED ATTENTION BY SENIORS SINCE AUGUST 1967 AN ALERT IS HEREBY ISSUED THAT SHOULD DAMAGE RESULT TO COMPANY OR MY INTERESTS BY REASON OF TAX ACTION A CONDITION OF DOUBT WILL BE ASSIGNED TO ALL ON THESE LINES AND HEAVY SUIT FILED BY ME ON CHARTERED ACCOUNTANTS FOR NEGLIGENCE SINCE THE NECESSARY RECORDS AND STRATEGY ARE ALL IN ORDER AND ONLY NEGLECT CAN CAUSE LOSS.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 918 WW
All Staff

17 December 1967

WW CONDITION UPGRADED

WW is upgraded to Emergency.



L. RON HUBBARD
Founder

266 WW 2

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 830 WW 1246 SH

21 November 1967

OUT TECH BOARD

A board is to be appointed by the LRH Comm WW to investigate any and all interpretations of Tech by Supervisors and find and eliminate any and all non HCOB & Tape arbitraries entered into SHSBC and discover their authors and recommend declare and publish a list of arbitraries they cancel. Their power includes all other courses.

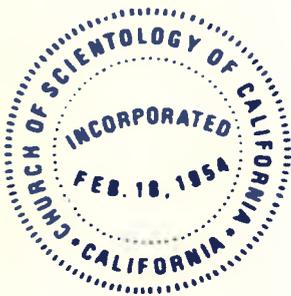
This board has the power to cancel all such arbitraries by published list.

I have found 2 arbitraries pushed off on students at SH

- (1) Once a person is grade 1 you can't thereafter run problems on him. This is a lie and violates definition of Release.
- (2) When one does an S & D one can't run anything else. This is a lie. It means the auditor is forced to audit pcs with PTPs and ARC Breaks. This ruins pcs.

Therefore these 2 arbitraries are suppressive and show out tech.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 811 WW
Reissue of SECED 357 WW 28.7.66
amended

22 November 1967

TIME MACHINE

LEGAL PLANNING

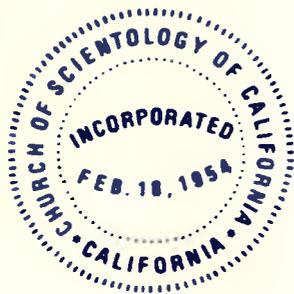
1. In addition to other legal actions we will issue 4 booklets:

- (1) Melbourne Enquiry Rebuttal
- (2) FDA Rebuttal
- (3) Success Booklet
- (4) The Character of Scientology.

2. These booklets will present with photo-litho pages the actual documents involved, will be paper backed, will have full colour covers and will be issued to all Scientologists and Information Services in the world.

3. Legal must begin their documentation.

4. They may also be used in court defenses and suits.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 810 WW 1219 SH
Reissue of SECED 358 WW 678 SH
Applies to Legal & HCO Area SH

22 November 1967

SUITS

1. The Melbourne "Enquiry" has apparently been made to reach further by their printing a booklet of the "findings" and sending it to all Information Services in all countries.
2. This makes the Victorian government widely culpable. Gwen McCallister in the Salisbury Office has a copy of their booklet.
3. Truth Magazine now states data was sent to Smith in Rhodesia who replied.
4. Therefore the proper programme is:

1. Get, in the Mail suit, an English court to declare the Melbourne evidence inadmissible due to
 - (a) Perjury knowingly accepted by the Q.C. who did not act
 - (b) Findings declared before defense witnesses heard
 - (c) Intimidation of witnesses
 - (d) Refusal to let me appear to defend
 - (e) Errors of record transcription uncorrected
 - (f) Any other technical irregularities
 - (g) Collusion of witnesses.

Legal is ordered to assemble and document fully this evidence and make a paper of it for publication and forwarding to the world's Information Services as well as getting the Enquiry branded as inadmissible evidence.

The booklet should stress the criminal transportee background of Australian law.

Mark the order - Time Machine 1 month.

Avoid retrying Scientology or myself - just try their technical evidence.

2. Forward the UK court findings to Canberra for the use of our solicitors there.
3. Hang the Victorian government with £250,000 additional damages re Rhodesia.
4. Sue the Rhodesian "government" as individuals since they are rebels.
5. Complete all suits.

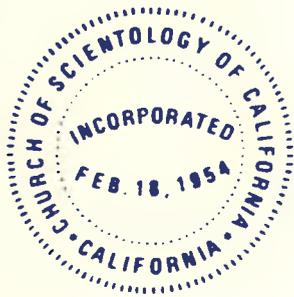
NOTE

5. Our apparent difficulties in all this are totally traceable to non-compliance in our organizations in handling legal matters i.e.:

- (A) Melbourne Office violated all instructions from Saint Hill
- (B) Here at Saint Hill now we had not filed writs or even replied to our Canberra solicitors' 4 months old queries.

6. Our troubles are all stemming from non-compliance and inattention to our own orgs.

7. We MUST remedy this condition.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 809 WW
Reissue of SECED 356 WW 28.7.66
Applies to Legal

22 November 1967

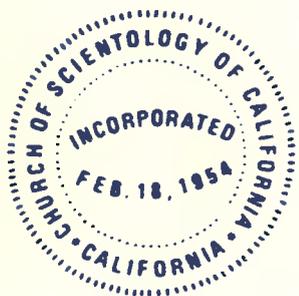
TIME MACHINE

FDA SETTLEMENT

1. Legal is to look into and expedite the final settlement of the FDA raid in Washington.

2. This is needed for addition to the booklet on Melbourne and a final settlement must be reached.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 747 WW Verbal then Reprint
By Hand to WW

13 November 1967

MISSION WW

In that the stats of WW have been verbally reported in affluence but in fact of graph evidence rose high, then dropped back, a FALSE REPORT has been given to MSH and Ken Delderfield who passed it on to Mission WW.

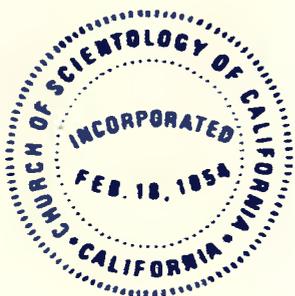
Therefore Mission WW is reordered to WW.

They are to find:

- (1) Who gave the false report to MSH and Delderfield.
- (2) The correctness of the gross income stat.
- (3) Any counter orders to orgs causing collapse of their stats.
- (4) Any reason for collapse of any org despite theta line put in in Sept 67.

They are to issue any necessary orders.

L. RON HUBBARD
Founder



L. Ron Hubbard

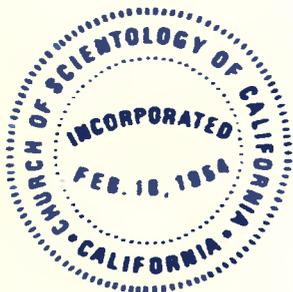
EXECUTIVE DIRECTIVE

ED 746 WW

13 November 1967

WW MOVE

It is to be put to a vote to staff whether or not WW should onload, to a Sea Org Ship in the next few months, keeping in mind the vital functions of WW.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 724 WW

8 November 1967

ADVANCED COURSES

The Advanced Courses including the Clearing Course and all the OT sections, which have never belonged to SH or WW, are being moved with all their equipment to the Sea Org.

SH may be recompensed for their admin and equipment to date. All fees above that are the property, as assigned, of OPERATION AND TRANSPORT SERVICES, LTD.

A small unit must be left at WW to continue the Advance Courses until they can be re-established a few weeks later. This small unit may enroll and administer the courses until advised otherwise.

The Worldwide org will become a Field Staff Member for these courses and will be paid 10% of all fees of persons sent by WW and collected by O.T.S. Ltd. Other FSMs may exist.

The courses will be taught at a base outside England by a company neither English or British. Rooms, food and the courses will be available as before. The rooms and food will be reasonable but are not included in the course fees. The fees are the same as before.

Section III OT will be added when the courses are established in the new base.

People may be advised and sent on to the base.

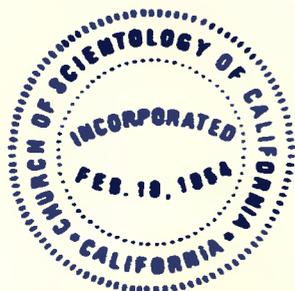
No fees may be collected in England for the courses at the base.

Operation and Transport Services Ltd has been incorporated for this express purpose.

The Advanced Courses then will be transferred to the Sea Org and will for a short time remain as before conducted by a small unit with minimal files and gear and personnel at WW and will in the near future be conducted only at a Sea Org base, the personnel of the bridging unit joining the new base when it has fully caught up the entire enrollment and admin of all the Advance Courses.

The shift must be made without disturbance to enrollment or course conduct.

Material advertising the new base facilities and courses is to be made up by WW and approved by the Sea Org and furnished prospective students so that WW can collect its FSM 10%.



L. RON HUBBARD
Founder

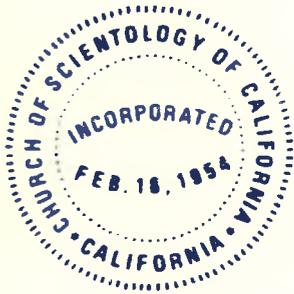
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 666 WW
WW Staff

27 October 1967

DUE TO RISING STATS WW AND SUCCESS OF REORG WE WILL NOT
ONLOAD WW AND WILL LEAVE MANOR PLAN AS BEFORE. WW NOT
BEING MOVED. CANCEL ANY PLANS RELATING THERETO AND
GET ON WITH RAISING STATS INT.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 640 WW & 8 US

23 October 1967

BOARDS OF INVESTIGATION

Two Boards of Investigation are to be appointed by the LRH Comm WW to discover

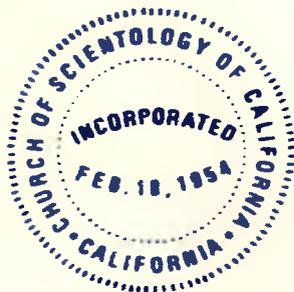
- (1) In LA: If anyone (and who) in LA has ever issued orders not to follow policy or not to follow HCOBs with full recommendations for Ethics action to be taken by the Int. E/O.
- (2) In DC: If at a meeting of lawyers in DC regarding the FDA suit (which was lost) any Scientologist voted against following my outlined strategy in the case despite urgings by our attorney Mr. Brinkman to do so (and who so voted). As the case was lost the names of any and all so voting are to be revealed and turned over to the Int. E/O for action.

The minimum assignment in each case is a Condition of Treason.

Only persons below rank of Secretary may be appointed to these boards.

Any threat to any person for membership on these boards will be handled by the Int. E/O by a Condition of Enemy assigned to the person or persons so threatening.

L. RON HUBBARD
Founder



L. Ron Hubbard

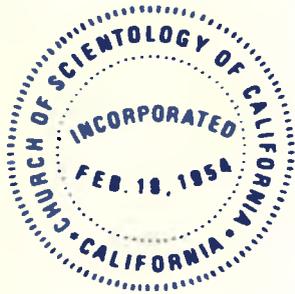
EXECUTIVE DIRECTIVE

ED 620 WW

19 October 1967

THE EC WW MUST START PRESSURING CONT AREAS TO EACH SEND ONE
ORG AND ONE HCO CONT L O TO WW FOR SIX MONTHS TERM CONT ORG
PAYS TRANSPORT WW PAYS SALARY EXPENSES.

HCO POL LTR 18 OCT ISSUE II GIVES COMM AND STATUS PROCEDURE
FOR CONT L Os POL LTR NOW ENROUTE. UNTIL POSTS FILLED BY
CONT ORG SELECTIONS EC WW IS TO APPOINT JUST ONE C L O FOR
EACH CONT. C L Os CANNOT COME ONLY FOR PERSONAL TRAINING
PROCESSING.



L. RON HUBBARD
Founder

L. Ron Hubbard

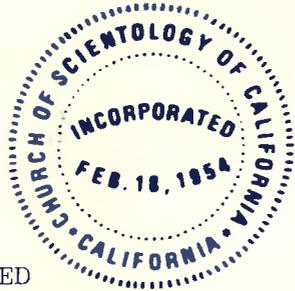
EXECUTIVE DIRECTIVE

ED 617 WW

18 October 1967

COMPLETED WW REORG

WW REORG WILL BE CONSIDERED COMPLETE AS REQUIRED IN EMERG FORMULA WHEN PATTERN IS 7 DIVISION WITH MATERIEL IN DIV 2 AND ADVANCE COURSES AS DIV 4. DIVISIONS TO BE MINIMUM SIZE FOR FUNCTIONS EXEC COUNCIL WW IN OFFICE LRH WW AND AD COUNCIL ALSO. NO LIMITS ON DIV 2 OR DIV 4 PERSONNEL BUT REST VERY ECONOMICAL AND WHEN SEA ORG OFFICERS ARE SATISFIED WW IS IN RESPONSIBLE HANDS AND CLEARED AS AN ORG.



18011 RED

L. RON HUBBARD
Founder

L. Ron Hubbard

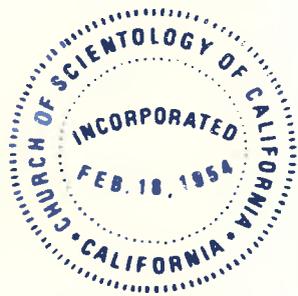
EXECUTIVE DIRECTIVE

ED 602 WW

10 October 1967

E-METER CALIBRATION DRILL

The Materiel Secretary WW is to see that in the next edition of the Book of E-Meter Drills a properly written drill on E-Meter calibration is added into the edition.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 575 WW 964 SH 298 SH FDNS
All Staff

9 October 1967

U R G E N T

SEA ORG OFFICERS HAVE POWER TO IMPOSE OR CHANGE CONDITIONS AND MAY CHANGE ANY CONDITION I HAVE IMPOSED. THEY HAVE POWER TO DECLARE OR DISMISS OR CANCEL CERTS AND AWARDS WITHOUT FURTHER JURISPRUDENCE THAN THEIR STATEMENT.



L. RON HUBBARD
Founder

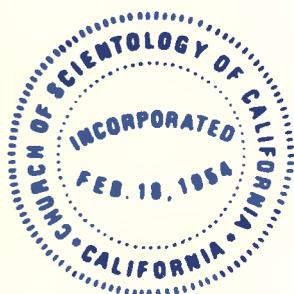
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 571 WW

6 October 1967

28 SEPT GRAPHS VERY SICK GET IN VARIOUS MEASURES OUTLINED
DURING SEPT ESPECIALLY TWO POL LTRS HCO AND ORG EXECS GO
INTO NON EXISTENCE IF NO COMMUNICATOR ETHICS OFFICER OR
DIST DIV. POL LTRS NOW ENROUTE CRUSH HOME INTERNATIONALLY
THE CLEAR ORGS PROGRAMME AND TOUGHEN ETHICS. REORG WW
AND GROOVE IN LINES.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 570 WW
All Staff

7 October 1967

WW DESPATCHES

1. Those execs despatches directed to DOs remaining unanswered and other despatches remaining unanswered should be sorted out by Dir Comm WW by Continental Areas and given to the Continental Liaison Officers at WW for the areas which sent them.
2. The Cont Liaison Officer is to see that each gets answered to the best of his ability and handle any pleas or requests for service by expediting that service.
3. No unanswered despatches from pre-reorg area must remain at WW.
4. It is the responsibility of the Dir Comm and the Cont Liaison Officers for the area which sent the despatch to see that they are answered.
5. A data sheet on the fact that Cont Liaison Officers for the area may be included with the despatches, the sheet should contain a rough short graph of the current WW organization. The sheet may not make it appear WW is smaller or greatly changed but must stress that a Cont Liaison Officer exists to serve the area. A different sheet should be used for each Cont area naming only that area.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

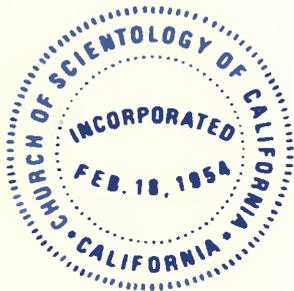
ED 561 WW
WW Staff
Execs and above

4 October 1967

CONDITION ASSIGNED

WW IS ASSIGNED CONDITION OF NON EXISTENCE FOR
BLAMING EFFORT TO HANDLE FOR THE COLLAPSE OUTER ORG GROSS
INCOME AND FOR NOT PICKING UP THE BALL ON REORGANIZATION FAST
ENOUGH THUS KEEPING ME ON ITS LINES BY RESENTING THE HANDLING
OF SITUATION AND BEING PTS AND BY STALE DATING MIMEOS WHICH
ATTEMPT TO HANDLE CONDITION WILL BE UPGRADED WHEN ALL STAFF
GIVEN S AND DS AND ANY WORKING FOR COLLAPSE BY SPREADING
TALES FOUND AND DECLARED BY WW WITHOUT FURTHER URGING FROM
ME.

L. RON HUBBARD
Founder



04102 RED

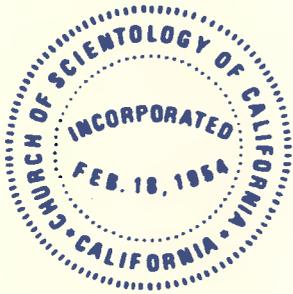
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 559 WW

4 October 1967

URGENT IMMEDIATE VALID BEFORE PUBLICATION. WW MIMEO LINES ARE CLOSED TO ALL BUT MY OWN NEW EDS POL LTRS AND HCOBS AND NO OTHER MIMEOS NOW TO HAND MAY BE DONE AT ALL. ALL OUTGO WW CABLE TELEX TO ALL BUT SEA ORG ARE CLOSED ALL WW OUTGO DESPATCH TRAFFIC EXCEPT FROM ZIFF ARE TO BE BAGGED AND SENT VIA LAS PALMAS REASONS RECOVERY EDS POLS STALE DATED EFFORTS BEING MADE TO OBSTRUCT RECOVERY BY EXPLANATIONS WHICH ARE FALSE. WW IS OBVIOUSLY PTS. ABOVE WILL BE LIFTED WHEN ALL WW STAFF RECEIVE S AND DS AND REALITY RETURNS SCN MUST EXPAND HELP ME DISCOVER OBSTRUCTIVE PERSONS AND MEASURES.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 558 WW
WW Staff
Execs and above

4 October 1967

INTERNATIONAL GROSS INCOME TAKES 3 MONTHS TO CHANGE FROM WW SO FORGET FAST EXPLANATION IT WAS REORG OF WW ONLY TEN DAYS BEFORE COLLAPSE WHICH WASN'T EVEN IN HANDS OUTER ORGS AT TIME OF COLLAPSE. LOOK BACK OVER LAST THREE MONTHS AND YOU FIND SHIFT TO CASH BILLS INSTEAD OF GROSS INCOME OR SOME SUCH CHANGE. LOOKS LIKE I GRABBED LINES JUST IN TIME. I WAS WAITING TO SEE IF REORG WOULD BE BLAMED AS WOULD INDICATE A WW SERVICE FAC. I ERRED ONLY IN NOT NOTICING LEVEL GRAPHS BEFORE I DID DUE TO FAILURE AT WW TO SEND ME GRAPHS AND I WOKE UP TO OMISSION TOO LATE. I HAVE CANCELLED WW EDS ORDERS TO ALL ORGS SO ARBITRARIES OF OLD EXECUTIVES OFF LINE. CABLE EVERY ORG WHOSE GROSS INCOME COLLAPSED QUOTE DANGER CONDITION ASSIGNED YOUR ORG. TOP EXECs TO PLUNGE IN TO HANDLE ERRORS IN YOUR ORGS ADMIN ETHICS AND TECH ERRORS. YOU WILL COME OUT OF DANGER WHEN GROSS INCOME ABOVE SUMMER AVERAGE. REMEDY GROSS ETHICS ERRORS AND FAILED CASES AND MISDECLARES AT ONCE. THEN GET IN ORG RUDIMENTS SO AS TO GET AN ORG THERE. ANY EXECUTIVE FAILING TO COMPLY WILL BE DENIED ADVANCE COURSES. RON UNQUOTE. DELD GET IN NEW WW FORM CRASH QUICK AND ALSO GET RUN OUT ANY RESENTMENT OF REORG ON WW STAFF AS WAS DONE BECAUSE WW FAILED AS WITNESS LEVEL GRAPHS AND COLLAPSE IN SEPT BE ALERT THAT WILD DESPATCHES RUMOURS MAY HAVE BEEN SENT OUT ON SEPT 11 TO OUTER ORGS ALONG WITH WW REORG ED AS I THINK YOU HAD AN SP ABOARD AT THAT TIME OR THINGS THROUGH SUMMER WOULD NOT HAVE GONE SO BADLY.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 536 WW 928 SH
All Staff

25 September 1967

ADVANCED COURSE FEES

ALL FEES PAID FOR CC AND OT COURSES MUST BE BANKED IN RESERVE AFTER 2PM THURSDAY 28 SEPT AND MAY NOT BE USED FOR ORG EXPENSES. THE ADMIN EXPENSES ONLY FOR THESE COURSES MAY BE REFUNDED TO WW. SET UP A WW LTR REG AND CF LINE AND REGISTRATION INVOICE BANKING LINE AT ONCE FOR THESE COURSES AND WW INCOME TRANSFER ADVANCE PAYMENTS FOR THESE COURSES TO THE WW RESERVE ACCOUNT. GET THE DRILL IN SMOOTHLY WITH NO LAG OR BALL UP EXEC SECS WW RESPONSIBLE FOR ORGANISING TRANSITION SMOOTHLY AND ON TIME.



L. RON HUBBARD
Founder

25091 RED

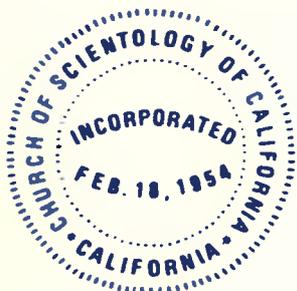
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 535 WW 927 SH
All Staff

23 September 1967

WW IS TO ADMINISTER ADVANCED COURSES AND IS TO HAVE OWN REGISTRAR CF LTR REGISTRAR CASHIER AND TREASURY OFFICER TO DO SO AND HANDLE ALL WW INVITATIONS REGISTRATION INVOICING BANKING AND DISBURSEMENTS AND SALARIES ALL UNDER RESPECTIVE AND CORRECT EXEC SEC AS SECTIONS. SUCH WW FINANCE FUNCTIONS NOT UNDER TREASURER WW.



23098 RED

L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 529 WW
All Staff

22 September 1967

DUE TO REORG NOT BY DISCIPLINE ALL NEW POSTS WW ARE IN NON
EXISTENCE AND MUST APPLY FORMULA INTERNATIONALLY INCLUDES ANY
AND ALL NEW POSTS AND ALL THEIR PERSONNEL AND CLERKS.



22 RRRRR WW

L. RON HUBBARD
Founder

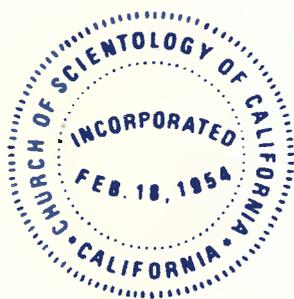
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 523 WW
Personnel Concerned

21 September 1967

ONLY ONE CONTINENTAL LIAISON OFFICER FOR BOTH HCO AND ORG
SHOULD BE APPOINTED AT THIS TIME MAKING ONLY FIVE IN ALL
TO PERSONNEL SHORTAGE CAUSED BY TRANSFERS TO SH. THEY
NOW FORM THE AD COUNCIL WW.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 521 WW 908 SH
All Staff

20 September 1967

THOSE SELECTING PERSONNEL IN OUTER ORGS TO BE TRAINED ON THE ORG EXEC COURSE ARE REPRIMANDED. THEY HAVE LOST WHOLE PURPOSE OF PROGRAMME WHICH IS QUOTE TO FIND NEW HIGH STAT ORG PERSONNEL OVER THE WORLD AND BRING THEM IN AND TRAIN THEM ON THE ORG EXEC COURSE. UNQUOTE. TO SELECT ONLY OLD TOP EXECUTIVES IN OUTER ORGS IS TO UPSET THOSE ORGS BY COSTING THEM THEIR TOPS FOR AWHILE AND TO GIVE US NOBODY NEW. CANCEL PREVIOUS SELECTIONS TO IT AND GET TO WORK FINDING NEW MATERIAL TO TRAIN. THE ORG EXEC COURSE IS AN AWARD FOR HIGH STATS FOR JUNIOR EXECUTIVES AND STAFFS OF OUTER ORGS TO OBTAIN FOR US NEW SKILLED EXECUTIVES IN THOSE ORGS AS THEY EXPAND. NON EXPANSION THOSE ORGS AND FAILURE TO IMPLEMENT THIS PROGRAMME ARE THE DIRECT CAUSES OF THE WW DANGER CONDITION NOW ASSIGNED. THEREFORE TO IMPLEMENT THE PROGRAMME WITH ONLY OLD EXEC SECS IS TO ACT SO AS TO CONTINUE THE DANGER CONDITION. SO WAKE UP BEFORE IT GETS ANY LATER.



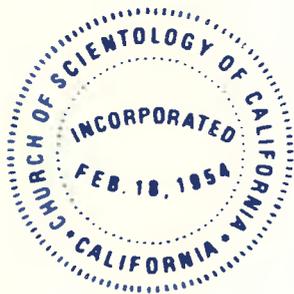
L. RON HUBBARD
Founder

EXECUTIVE DIRECTIVE

ED 513 WW 901 SH
All Staff

20 September 1967

1. DUE TO THE CONTINUED DROP IN PC COMPLETIONS THE LRH COMM WW IS TO SELECT EXECUTIVES FROM WW WHO HAD THE HIGHEST STATS FOR SH DIVISIONS WHEN THEY HEADED THEM AND TRANSFER THEM TO HEAD THOSE SH DIVISIONS AS DIVISIONAL SECRETARIES EXEMPTING ONLY DAVID ZIFF AND THOSE SH DIVISIONS WITH CONSISTENT AFFLUENCE.
2. PERSONNEL SH IS DECLARED IN NON EXISTENCE FOR UTILIZING NO PERSONNEL DATA IN SELECTING SECRETARIES AND STAFF PLACEMENT AND FOR CONTINUALLY DENYING TYPIST TO DIV. 3.
3. ETHICS AND TECH ARE BOTH OUT IN SH AND COMM IS DEPLORABLE THEREFORE THE HCO EXEC SEC SH THE HCO SEC SH AND THE TECH SEC SH ARE DEMOTED.
4. PERSONNEL SECTION SH MUST BE COMPETENTLY FILLED. WITH THE BEST STAT WW PERSONNEL FOR THOSE SH POSTS FOR WHICH THEY HAD HIGH STATS SH CAN BE EXPECTED TO COME OUT OF IT.
5. WW KEY PERSONNEL ARE THE LRH COMM WW. THE LRH PERSONAL SEC WW MAY BE UTILIZED IN THIS REFORMING OF SH TO GET BACK THE FORM OF THE ORG AND RAISE ITS DIVISIONAL STATS ANY ADVANCE COURSE PERSONNEL MAY BE USED ALSO IN THIS.
6. THE WW POSTS OF CONTINENTAL LIAISON ARE JUNIOR POSTS NOW. SH HAS BEEN ROBBED THIN OF ITS EXECUTIVES BY WW.



L. RON HUBBARD
Founder

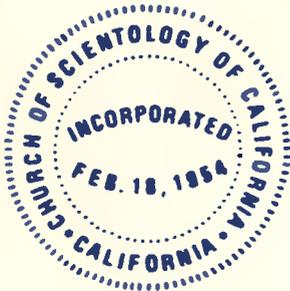
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 499 WW 878 SH
All Staff

14 September 1967

SAINT HILL IS IN EMERGENCY BY TREND BUT IS ON MIDDLE
PAY WITHOUT BONUSES. THE CONDITION WILL BE UPGRADED ON A
RECORD AFFLUENCE OR INCREASE BY TREND. WW IS IN DANGER
FOR NOT WEARING MY FORMER MANAGEMENT HATS AND FOR PERMITTING
SLUMP IN SH AND NY AND LEVEL DAY OUTER ORG INCOME GRAPHS.
IT IS ON REDUCED PAY NO BONUSES. CONDITION WILL BE UPGRADED
WHEN OUTER ORGS INCOME GRAPH HAS RECORD AFFLUENCE OR INCREASE
BY TREND. WW IS TO LOOK INTO BREAKDOWN OF CLEAR CHECK OUT AND
CHANGES IN IT.



L. RON HUBBARD
Founder

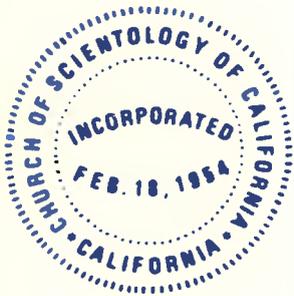
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 482 WW
All Staff

6 September 1967

1. DANGER CONDITION ASSIGNED. DUE TO SH EMERGENCY WHICH STEMS PARTLY FROM WW INATTENTION TO OUTER ORGS. BOARD CONVENED AS APPOINTED BY LRH COMM WW TO INVESTIGATE CAUSES OF ANY WW APATHY AND INEFFECTIVENESS AND IF WW GOT IN EMERGENCY ED STIPULATIONS AT ONCE.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 473 WW 842 SH
Reissue and Amendment
of ED 469 WW 833 SH

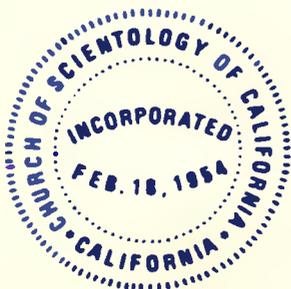
1 September 1967

WW EMERGENCY CONDITION

1. A general condition of EMERGENCY BY TREND is assigned WW on a basis of leveling or dropping composite outer org graphs. All WW personnel is included. The condition is assigned by trend and although Day orgs are losing business to Foundations this is no reason Day orgs should be permitted to level off and then collapse. Don't rationalize statistics.
2. Also WW must review its graphs for false reports and must in the future send them through to me weekly so earlier action can be taken.
3. If the outer org stats do not remarkably improve fast the feeder line for SH will fall off bringing about a decline of SH.
4. The Guardian WW stat is good and shows improved money handling. But with this has also come a general decline of promotion, leveling graphs and utter stagnation in outer orgs which if neglected will see a collapse of one or more orgs and a depression at SH.
5. The outer orgs probably improved their cash bills ratios by SAVING money on promotion and essential services. The only way to do it (get cash-bills straight) is TO MAKE MORE MONEY.
6. Now, these things (leveling graphs) are usually traced to non-compliance.
7. In this case the programmes on which there have been non-compliances are
 - (1) The recruitment at flat out speed of org execs and getting them through the Org Exec Course and back home. Somebody is sitting on this one with a "we are looking over stats" and other delay excuses. This course MUST get populated FAST and the programme GOING. This omission all by itself accounts for leveling graphs as the programme was already stalled for a year and forgotten when I caught the ball a few months ago. But I bet nobody is really pushing that ball except me. So GET SOME STAFF ON IT AND GET THE EXEC COURSE FULL. I also bet somebody put a stop on the line by charging orgs a fee for it or saying to existing execs in outer orgs - "We are training your replacement so send us some people so we can kick you out." GET THE STOPS OFF THIS PROGRAMME. SPEND MONEY ON IT. PUT WW STAFF ON IT.
 - (2) Each org to put out its own magazine. I'll bet they don't or we're not furnishing the copy or they are sending only to some choice list instead of their total CF or they are economizing or they are turning out trash with locally written (not LRH) articles. They MUST get into swing with quality AND ON POLICY local magazines and WW better really start SHOVING HARD on this one.

8. The whole fault is WW is not forcing outer orgs to get in new people and forcing them to service everyone in CFs.
9. Orgs do this badly. They sit and sink while servicing walk-in public. They have to be forced to widen their areas of contact. As I did this almost single-handedly for years, it is a hat that WW has not picked up. FORCE OUTER ORGS TO EXPAND.
10. SA promotion effectiveness is a screaming disgrace. They've gone utterly stagnant while remaining insolvent.
11. It also means local tech is out in outer orgs and the areas are full of ARC Breaks not caught. In such a case I always order orgs to pick up and smooth out AT ANY ORG EXPENSE every ARC broken pc they can find in their files or areas as A SPECIAL PROGRAMME. They put in an ARC Break registrar who liaisons with accounts and with Review and with CF searching for ARC Broken pcs and students. A special genned in full time auditor is put in Review and AT NO CHARGE to pcs is kept busy on ARC Breaks only WITH IT BEING AN ETHICS OFFENSE TO USE HIM OR THE ARC BREAK REGISTRAR FOR ANY OTHER STUDENT PC OR DUTY. And you clean up the whole field from years and years back. This ARC Break auditor cures the ARC Breaks with Level III tech and sends the person to the usual registrar when done. THIS is his stable datum: IF YOUR PC IS NOT SMILING AND HAPPY AT THE END OF SESSION YOU ARE NOT AUDITING.
12. The ARC Break Registrar has a special dual stat - how many ARC Broken PCs have been found, in files, etc., how many contacted. The ARC Br Auditor has a special dual stat - how many ARC Breaks (not pcs) found, how many handled.
13. Now you put TWO special staff members on (1) above to get the Org Exec Programme UNSTOPPED and at a howling avalanche in on SH and back home FAST. And you put a special WW staff member on (2) to get the ARC Br Programme in in in fast and correctly with all tech watched and the special stats as above coming in weekly appended to other stats. THESE WW PEOPLE MUST HAVE NO OTHER DUTIES.
14. Locally, in WW, you get ETHICS in on local WW staff and hold a hearing on a quiver of an eyelash. Remove all who have full in baskets and all who develop DEV T. Appoint an ETHICS OFFICER WW and a DIR COMM WW and make them work on WW and then when that's smooth get to work on Ethics and Comm Procedure and Swiftness in outer orgs.
15. WW is essentially a PRODUCTION activity. You are supposed to get out the materials and hats for the outer orgs, supposed to keep them expanding, getting their staffs trained, keep them promoting and getting their mag materials to them. They are not getting the hat and tech materials they ask for obviously.
16. These outer orgs (as per current WW graphs) are NOT making Scientologists. They are making PCs. They have degenerated into a bunch of clinics. Therefore their Academies are bad, the courses not constantly scheduled and too long. They are trying to make duplicates of the Saint Hill Course not teach fast, minimum essentials courses. They haven't got their Dianetics courses in. Their instructors aren't on schedule. A lot of "opinion" is entering the training line. Ethics isn't held in on students. SO you have to groove their Academies in from top to bottom and SHORTEN and SPEED ACADEMY COURSES. One month for Dianetics, 2 weeks in a level up to IV or 10 weeks in all to complete 0 - IV. Adapt the old 50 Course booklets to a new Home Instruction Course.

17. Don't keep answering letters from org staffs in outer orgs as a sole WW activity. Use the comm lines to find what they need and get it produced and to them. Get over to CAUSE on production. GET TO THEM WHAT THEY NEED.
18. Study their org boards and get in a system of getting frequent copies by sending them a blank which contains posts. The big blueprint machine in the basement is there to do only that and I'll bet you have not sent out one photostat blank to any org so they can write in the names. It takes two big sheets lengthwise joined on edge with all posts in. You have to do a full SH Org Board Master of posts and Depts and Sections only. Then copy it and mail it (in 2 sheets) to each org EVERY QUARTER and post them in WW when they come back. This program belongs to the Div Org for HCO and I'll bet the current WW post holder has never heard of it!
19. My view is you are losing your purpose, letting key lines drop and get forgotten and are in the business of answering up when somebody writes you, "Dear Pete - How are things at SH ..." and replying, "Dear Joe, Things are okay at SH. We had a fine day today with all the flowers ..." And THAT'S NOT YOUR JOB.
20. You were organized to take over my hats and I never wrote a "Dear Joe" in my life. I produced the written down where-withal to teach and process and organize and got it into action in the outer orgs and kept them promoting and expanding. The technical creation part I've done. Your job is EASY. All you have to do is copy it mail it and get it applied. "Dear Joe" despatches are your social life so do it at home.
21. If WW graphs remain level as they are and SH graphs climb, SH is going to run out of public suddenly. And THAT WILL BE ON YOUR HEAD.
22. You are in Emergency. That means NO WW staff gets normal pay or bonuses but subtracted pay.
23. You'll be out of Emergency when the WW graphs start climbing all across the boards.
24. Too much attention on accounts, too little attention on promotion, too tolerant of lousy tech and slack ethics, ignoring the need of making new Execs in order to expand and completely ignoring ARC breaks, all in the outer orgs.
25. You are interiorized into a successful SH but the prosperity there is threatened by level graphs in outer orgs. So WW has not been doing its job, whatever else it has been doing.
26. If I have to follow this up, Danger Condition is the next step and it's right around the corner. You're in a REAL EMERGENCY. A delay in your graphs to me is the only reason it was not declared earlier, so it has now gone pretty far.
27. Get the above into RIGHT NOW CRASH PROGRAMMES with special staff. I'll be watching. Stop letting SH down!



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 469 WW 833 SH

30 August 1967

WW EMERGENCY CONDITION

1. A general condition of EMERGENCY is assigned WW on a basis of leveling or dropping composite outer org graphs. All WW personnel is included.
2. If the outer org stats do not remarkably improve fast the feeder line for SH will fall off bringing about a decline of SH.
3. The Letter-In Letter-Out graph for Day indicates conclusively that outer orgs have ceased in their day orgs to handle CF intelligently and are riding on "walk-in-the-door-business" and are generating none.
4. The Guardian WW stat is good and shows improved money handling. But with this has also come a general decline of promotion, leveling graphs and utter stagnation in outer orgs which if neglected will see a collapse of one or more orgs and a depression at SH.
5. The outer orgs probably improved their cash bill ratios by SAVING money on promotion and essential services. The only way to do it (get cash-bills straight) is TO MAKE MORE MONEY.
6. It is shocking that nothing has been done effectively to bring at least the day letter-in letter-out ratio out of a REVERSED stat. Letters out should be five times letters in. Somebody somewhere is saying that GOOD letters are the target not QUANTITY. QUANTITY IS THE ANSWER, proven so a dozen times. Find the "Must be good letter" or "letters cost too much" influence and stamp on it and get up volume.
7. Now, these things (leveling graphs) are usually traced to non-compliance.
8. In this case the programmes on which there has been non-compliances are
 - (1) Quantity and to hell with quality letters.
 - (2) The recruitment at flat out speed of org execs and getting them through the Org Exec Course and back home. Somebody is sitting on this one with a "we are looking over stats" and other delay excuses. This course MUST get populated FAST and the programme GOING. This omission all by itself accounts for leveling graphs as the programme was already stalled for a year and forgotten when I caught the ball a few months ago. But I bet nobody is really pushing that ball except me. So GET SOME STAFF ON IT AND GET THE EXEC COURSE FULL. I also bet somebody put a stop on the line by charging orgs a fee for it or saying to existing execs in outer orgs - "We are training your replacement to send us some people so we can kick you out." GET THE STOPS OFF THIS PROGRAMME. SPEND MONEY ON IT. PUT WW STAFF ON IT.
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14. Now you put a special staff member on programme (1) above to really get letter policy and quantity in. And you put TWO special staff members on (2) above to get the Org Exec Programme UNSTOPPED and at a howling avalanche in on SH and back home FAST. And you put a special WW staff member on (3) to get the ARC Br Programme in in in fast and correctly with all tech watched and the special stats as above coming in weekly appended to other stats. THESE WW PEOPLE MUST HAVE NO OTHER DUTIES.
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23. You are in Emergency. That means NO WW staff gets normal pay or bonuses but subtracted pay.

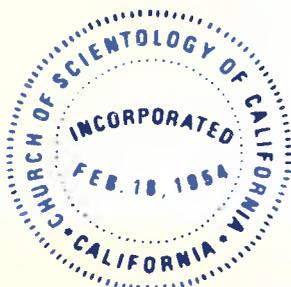
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L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 5 NY 294 WW
Info WW

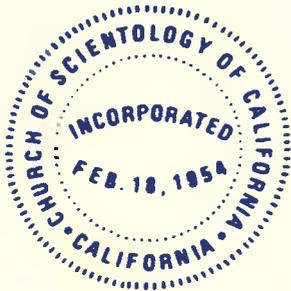
10 April 1967

REPAYMENT

Reference: ED 4 NY 293 WW dismissing
three staff for funds importuning of
same date

1. \$15,000, overdue and owing from the NY organisation to LRH an individual as paid on behalf of that organisation in 1959, is hereby demanded in cash at once. 10% of all book sales since the start of that organisation must be calculated and deposited to the account as overdue and neglected.
2. The sum is to be paid into an Account in a New York bank with LRH and Eunice Ford as the signatories, either signature sufficing, so that it can be drawn on for expenses in advanced projects to further the processing of Scientologists including New York staff at upper levels overseas. The account is to be called the LRH Goodwill Repayment Account.
3. The check book and any papers for signature are to be airmailed via Saint Hill to me.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

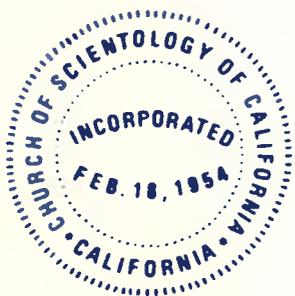
ED 163 WW 236 SH
Audio Visio Pers
Dissem Sec
Exec Secs
Office of LRH

22 December 1966

AUDIO - VISIO

1. The entire Audio - Visio Section and activities are reassembled as a single section in the Office of LRH WW and under the Exec Div 7 Sec for administration.
2. This includes all tape, film, camera, record equipment and supplies for PRODUCTION.
3. The produced item is sent to the Dissem Div for stock and sale.
4. This includes educational aids.
5. Promotion of produced items is to be drawn up by the section and given to the Dissem Div Organiser for making leaflets and ads for issue.
6. PETER PHILLIPS is appointed Audio - Visio Section Officer.
7. All regulations and policies regarding such production remain in force.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 160 WW 230 SH
Execs and above

21 December 1966

ED 158 WW 213 SH of 20 December 1966, "Board of Investigation" is hereby cancelled.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 158 WW 213 SH
Execs and above

20 December 1966

BOARD OF INVESTIGATION

1. As statistics of the HCO SH Division have slumped again since the report of the Board of Investigation on HCO Exec Sec SH post per ED 195 SH 137 WW, and as no issuable finding was received for delivery to Ad Council SH and issue, a second board is convened.

2. It is to:

- (a) Investigate activity on post of HCO Exec Sec SH.
- (b) Investigate activity on post of each SH divisional secretary (Exec, HCO, Dissem).
- (c) Find out why gross income has plummeted since 24 Nov 66 and what happened around that date that sent it down.
- (d) What can be done to get HCO Exec Sec SH post taking over items slopping into mine and other lines.
- (e) Investigate effectiveness of Ethics in raising stats or if Ethics not aware of that part of its functions.
- (f) Give me directives to raise SH stats for its HCO Divs and relief of lines of seniors.

3. The Board is to consist of:

Monica Quirino, Chairman
Leon Steinberg
Joan Thomas



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 157 WW 159 SH
Tech Div Staff
Qual Div Staff
Ad Council SH
Tech Div Org WW
Exec Secs WW

20 December 1966

TECH & QUAL

PRE-EXAMINATIONS

1. It is a violation of the fast flow management system for the Training Dept to examine a student before the student goes to Qual for examination.

2. This same condition existed once in the HGC where levels attained were examined by the D of P before the pc went to Qual. This made at least an over-run. But it is a violation of the fast flow system on which we run. It seeks to prevent something which hasn't occurred and occurred only rarely and could be caught in Qual anyway.

UPSET STUDENTS

3. The Examiner when he sees a student is upset on flunking should send the student to review for a student assist before the student goes to cramming.

4. While a student assist is more or less specialized as an "S & D", the actual operation should consist of a 13 Oct 66 full form with all things on it handled as found (in the order of discovery). In doing such a form realize that an ARC Break can cause a needle not to read at all!

5. The student should never be just sent to cramming when upset by a flunk.

6. If the student is not upset, examinations should not send to a student assist.

7. If the student in cramming doesn't get right on with it, Cramming sends the student for a student assist and then gets the student back.

8. We must handle such problems when they occur. A student left in an ARC Break can't handle cramming and won't progress. Further an unhandled ARC Break can go into a "sad effect" so don't monkey with it when students are upset in examination.

9. This one datum, unknown to colleges, gives them a startlingly high suicide rate, it's that serious. We can handle it and we never have suicides. But let's just remember to handle it.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 100 WW 139 SH
All Clearing Course and
OT Course Students
All Org. Staffs
All Academy Students
All Preclears

22 November 1966

O.T. CENTRAL COMMITTEE

A Temporary Central Committee is hereby appointed to put into effect HCO Policy Letter of November 10, 1966, "O.T. Personnel".

APPOINTMENTS AND HATS

The Committee will consist of the following persons:-

JOHN McMASTERS	.....	Committee Chairman
SHEENA FAIRCHILD	.....	O.T. Activities Supervisor
J.J. DELANCE	.....	Continental Committee Supervisor
RALPH PEARCY	.....	Continental Committee Treasurer
YVONNE GILHAM	.....	Committee Communicator

DUTIES

The Committee will co-ordinate and get complied with HCO Policy Letter of November 10, 1966, "O.T. Personnel" and see to it that:

1. Continental Committees are formed.
2. Continental Companies are formed.
3. That projects, programmes and missions are proposed and appointed.
4. That appointed projects, programmes and missions are completed.
5. That Continental and the Central Companies stay solvent and stable.

TIME AND LOCATION

The Committee will have as their temporary quarters:

SEA PROJECT QUARTERS

They will meet evenings and/or weekends at first until such time as traffic and Committee duties warrant more time being spent on the post.

ORG. BOARD PLACEMENT

The Central Committee is at present placed in the Office of LRH and is under LRH as head of O.T. Operations.

HAT PURPOSES.

The Hat Purposes are as follows:-

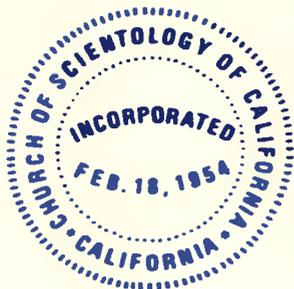
1. Central Committee Chairman: Responsible for coordinating the entire Central Committee and its functions and proposing and passing on proposed O.T. projects and missions.
2. O.T. Activities Supervisor: Responsible for seeing that each appointed project, programme or mission is understood, undertaken and completed; and may originate and pass on proposed O.T. projects.
3. Continental Committee Supervisor: Responsible for seeing that the Central Committee and Companies are formed, and oversee and supervise their Continental operation.
4. Central Committee Treasurer: Responsible for seeing that the Central Committee, Continental Committees and Companies are, and stay, solvent - that the Companies are legally formed per the Laws of the Land - and that all financial matters are handled concerning any of the Companies.
5. Committee Communicator: Responsible for liaison with any other Bodies (such as Governments, Institutions, Intelligence, Scientology Organizations) and is responsible for the accumulation and keeping of data about such Bodies, and Areas, as would be useful to any O.T. operation. The Communicator keeps records, copies of orders, minutes, project records and data for the Central Committee and Company and necessary ones for the Continental Committees.

These Hats may be altered or revised as the Committee Members get into the operation of the Committee and evolve the lines and functions. They are laid out here as a guide to be used until such time as better and more concise ones can be formulated or these improved upon.

APPOINTED PROJECTS

The following are appointed and approved O.T. Projects ..

1. The Sea Project ...
2. The Greek Project .



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 62 WW 95 SH

1 November 1966

U R G E N T

POSTAGE REDUCTION

As the org has wasted about £10,000 so far this year in excess postage, immediate and emergency steps must be taken to reduce postage costs without reducing flow.

This not only can be done, it must be done.

These measures are in force at once pending a Board of Investigation.

- (1) No First Class Airmail mailing of any kind may exceed 6s.
- (2) Airletters must be used wherever possible.
- (3) Airweight letterhead paper and envelopes must be provided to all typing posts.
- (4) The Advance Schedule Packets must be reprinted on airweight paper (time limit 3 weeks to complete).
- (5) The Clearing and OT Courses must reorganise procedures and materials to comply with (1) above at once, using airweight papers and envelopes.
- (6) The Franking Machine weekly amount may not exceed £100.
- (7) Ethics hearings will be convened on anyone using (5) to develop a stopped flow.

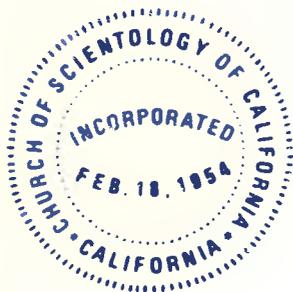
XEROX

Xerox copying earlier this year was costing £125 a week.

Measures were taken to reduce this but new Xerox loads are again advancing it.

Dir Comm must submit ways and means of reducing Xerox cost again. Time limit one week.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 53 WW 83 SH
Estate Section

21 October 1966

LAKE

1. The lake is to be temporarily repaired at once with a few hessian sacks filled with clay. These filled sacks can be stuffed in existing holes to effect a repair.
2. Later we will rebuild the whole ramp by building a barge and using hessian sacks.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

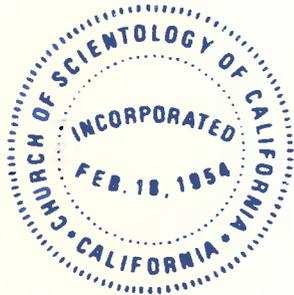
ED 51 WW 81 SH
Execs & above

21 October 1966

GRAPH CHANGE

1. WW gross summary graphs will hereafter omit Saint Hill and contain only summaries of other orgs.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 47 WW 72 SH
Execs & Above

19 October 1966

LOCATION OF NEW SOCIETY

1. "The Society for the Prevention of Cruelty" belongs in the Dist Div SH, Dept of Success, for admin purposes, and is hereby transferred to that Department.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 36 WW 48 SH
Execs &
Above

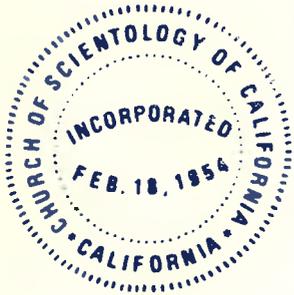
7 October 1966

TEMPORARY OPERATION OF NEW
SOCIETY

1. "The Society for The Prevention of Cruelty" will operate temporarily out of the Office of LRH WW until its organization is completed and finances are set up for its operation more or less independent of the main Scientology organization.

2. It will need desk space for at least two people, experienced secretarial help, an outside telephone extension and secure filing equipment.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 24 WW 30 SH
All Staff

27 September 1966

LEGAL WIN

1. We were recently served with orders to tear down buildings and summoned to appear for a civil hearing on it.
2. The court threw the East Grinstead Urban District Council's case out as improper.
3. The orders were invalid and the matter was dismissed.
4. We could have recovered costs and didn't pursue it.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

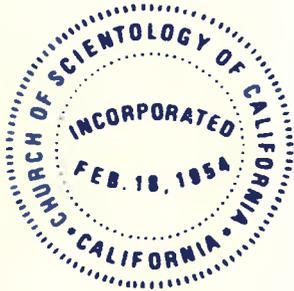
ED 18 WW 25 SH
Estates Manager,
Dir I & R.

23 September 1966

SECED 732 SH 404 WW

1. Paragraphs 12 to 16 inclusive are cancelled.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1381 SH

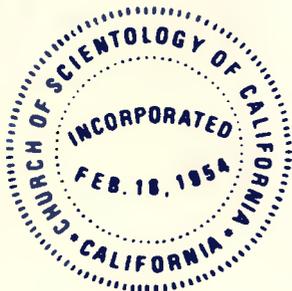
22 December 1967

AFFLUENCE ATTAINMENT

Affluence attainment consists of

- (1) Hard work.
- (2) In Ethics.
- (3) Standard Tech.
- (4) Doing the things that won, not new things untried as yet.
- (5) Applying the formula of the condition one is in.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1222 SH
Reissue of SECED 226 SH 9.12.65
Applies to Div 1 Legal

22 November 1967

DAILY MAIL STORY

The legal action to be taken in this case has the very important end object of establishing legally our right to direct Scientology use and practice and the validity of a certificate as the licensing document of use.

The de Grimstons were apparently denied a certificate yet practiced.

By reason of registered marks, etc., we must get a court decision to validate our right of police of Scientology practice.

We have the right. We should get it fully confirmed as legal precedence.

Other advantages to us along this line may be found.

Kick up a terrible fuss but all along the line of unauthorized practice and the paper, knowing it or suspecting it, never stating it.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 1143 SH
All Staff

8 November 1967

U R G E N T

SEA ORG MISSION SAINT HILL

In view of recently collapsing statistics of Saint Hill in all but the Qual Division SH which was helped so materially by Sea Org Mission WW, a Mission to Saint Hill has been ordered.

Commander O'Keefe, Lt-Commander Smith and Lieut Eltringham comprise Mission Saint Hill.

They compose a Sea Org COURT OF ETHICS REVIEW. This Court will sit in the office of the Assistant Guardian SH in the Castle which is vacated for this purpose.

As floods of Ethics Orders have been issued lately by SH and yet statistics declined, it is believed there may be an ABUSE OF ETHICS at Saint Hill.

ANY AND ALL SH STAFF MEMBERS WHO HAVE ANY KNOWLEDGE OF ANYONE BEING REMOVED, CHITTED, DEMOTED OR ASSIGNED LOW CONDITIONS WHILE HAVING HIGH STATS IS ORDERED TO APPEAR BEFORE THIS SEA ORG COURT OF ETHICS REVIEW AND TESTIFY.

Anyone withholding any such information may be disciplined.

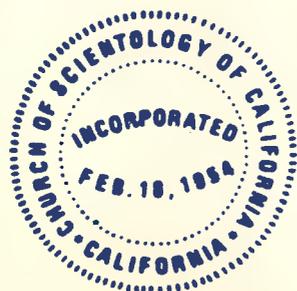
The Sea Org Members have unlimited Ethics Powers and may issue any ethics orders of any kind.

This Sea Org Court of Ethics Review may also find that Ethics actions at Saint Hill are inadequate as statistics fell.

Their orders are to find any possible abuse or misuse of Ethics at Saint Hill and handle it for the protection of SH staff members, students and pcs and if none is found to exist, to find that Saint Hill Ethics are insufficient to handle an out ethics situation.

Your cooperation with these officers is invited. Prompt appearance before the court will help speed their mission which must not be delayed as their ships and men are waiting for them near to hand.

They are here to protect the individual staff member from any irresponsible use of Ethics within the org or any offenses going overlooked while minor offenses are being used as a screen.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

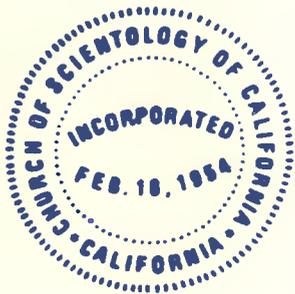
ED 1004 SH 601 WW
Execs and above

10 October 1967

QUAL DIV CALIBRATION OF E-METERS

1. Qual Sec SH is to see that all E-Meters are calibrated as per ED 870 SH 491 WW and Sec Ed 175 INT.
2. The use of the Decade Resistor Box is to cease immediately.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 856 SH
All Staff

5 September 1967

5RRR CONDITION OF EMERGENCY FOR SAINT HILL BY
TREND.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 834 SH 470 WW
All Staff

25 August 1967

DANGER CONDITION

1. Division III, Treasury Division Saint Hill, is declared in DANGER CONDITION on the basis of Gross Divisional Statistic 17 August 1967.
2. It should be investigated for departures from standard Scn accounting procedure in credit collections or other divisional areas.
3. It is possible that it is ARC Breaking all its debtors by failure to follow the accounts credit system laid down by me years ago and often put back in - to wit - all invoices paying on a bill must be filed at once - daily - in a folder under the debtor's name. This folder is then summarized into other records but is also available at any time some debtor wants to know his accounts. The corny 1890 system much in vogue amongst accountants of entering all payments in a book of notes (and letting the invoices pile up to mountain height unfiled before getting around to it) may be in use in violation of accounts policy.
4. This Division will come out of Danger when it can PROVE to LRH Comm SH that IT HAS NOT ONE SINGLE ARC BROKEN DEBTOR IN ITS FILES and its graph stands at £15,000 at which time it goes into Emergency.
5. The Division has probably also forgotten to handle accounts ARC Breaks amongst debtors and may very well be dunning people who have paid or failing to ack or report or correctly summarize collections.
6. I am sure there is no ARC Break Registrar at Saint Hill. There should be one as liaison between Div II and III.



L. RON HUBBARD
Founder

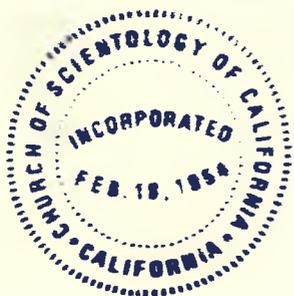
L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 805 SH
All Staff

16 August 1967

SH GROSS INCOME BY 5 YEAR CURVE PREDICTION SHOULD BE FIFTY NOT TWENTY FIVE A WEEK. SLOW RISE ATTRIBUTABLE TO FAILURE TO INAUGURATE TRAINING OF HIGH STAT EXECS IN 66. THIS PROGRAMME OF FINDING LESSER HIGH STAT EXECS FROM OUTER ORGS MUST BE PUSHED PUSHED PUSHED. IF PROGRESSIVE INCOME CURVE REMAINS ON SUCH A LOW SLOPE AS 66/67 AND I HAVE TO AGAIN INTERVENE I WILL DECLARE WW AND SH IN DANGER CONDITION AND SUSPEND ALL BONUSES.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 802 SH
All Staff

15 August 1967

14R DELD TO MONICA AND EXEC COUNCILS WW AND SH.
CONGRATULATIONS ON AUGUST 10 GI STAT. I DECLARE SH
IN AFFLUENCE. PLEASE HEED AND TAKE NOTES ON THE
FORMULAS IN FORMULA TAPE AND HOW TO USE. PERSON-
ALITIES ARE BESIDE THE POINT. LOVE = RON



L. RON HUBBARD
Founder

L. Ron Hubbard

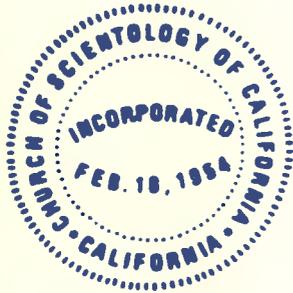
EXECUTIVE DIRECTIVE

ED 793 SH

10 August 1967

EMERGENCY CONDITION ASSIGNED SH

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 638 SH
All Staff

2 June 1967

E-METER CANS

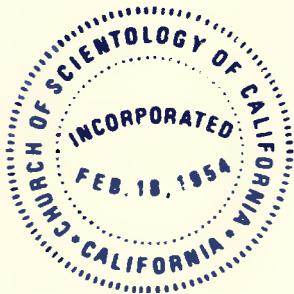
E-meters are to have included

- (1) Two cans and cord and
- (2) A complete "single electrode" unit

with each meter.

Pack them with meter in the box.

Get cheap in quantity price on our purchases of (1)
and (2).



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 461 SH
All Staff

18 March 1967

CABLE DESIGNATIONS

18 R RR

Cable designations to LRH Comms at SH will be for LRH Comm WW, "Delderfield", and for LRH Comm SH, "Urquhart", as this gives a one word addressee or signature and one SH telex operators and messengers can't miss ARC. My signature is "Ron" and any other Ron is by last name only such as "Pook".



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 300 SH 196 WW
All Staff

18 January 1967

EMERGENCY CONDITION

SAINT HILL

1. An Emergency Condition by Trend is assigned to Saint Hill.
2. There was a radical change in personnel or operating conditions right around the first or second week in November.
3. The Guardian WW and Assistant Guardian SH should attempt to isolate what this change was and revert the SH organisation to it.
4. It is plain by the gross income statistics that the org was progressing well right up to the Affluence of 24 Nov '66. Then something occurred or some change was made that began a decline. It is doubted this is seasonal.
5. It is noted that the Tech Division responded with a collapse about 5 weeks later and that Qual did likewise. There should not be a collapse of Tech and Qual 5 weeks after a high affluence!
6. In addition to the Guardian WW and Assistnat Guardian SH orders to revert the org personnel or procedure to the period before Nov 24, the following emergency orders are specifically issued and will continue in force until the TREND of income has been rising for 12 weeks!
7. HCO Policy Ltr of 20 Nov '65, "The Promotional Actions of an Organization", and HCO Policy Ltr of 15 Dec '65, "Additions to 'The Promotional Actions of an Organization'",

(promotional actions of the org by Dept and Div are:-

Div 1, Sec: 1
Dept 1: 2 - 8
Dept 2: 9 - 13
Dept 3: 14 - 17a

Div 2, Sec: 18
Dept 4: 19 - 24
Dept 5: 25 - 33
Dept 6: 34 - 40

Div 3, Sec: 41
Dept 7: 42 - 44
Dept 8: 45 & 46
Dept 9: 47 - 50

Div 4, Sec: 51
Dept 10: 52 - 54
Dept 11: 55 - 62
Dept 12: 63 - 70

Div 5, Sec: 72
Dept 13: 73 - 76
Dept 14: 77 - 81a
Dept 15: 82 - 85a

Div 6, Sec: 86
Dept 16: 87 - 95
Dept 17: 96 - 107
Dept 18: 108 - 121

Div 7, LRH Comm: 122
Dept 19: 123
Dept 20: 124
Dept 21: 125 - 128)

are in full force and are to be given priority by all SH Secretaries and Directors. They are to report their progress in implementing these each week in writing to the Ad Council SH which in turn is to forward its summary of progress to the Executive Council SH.

8. The recent orders making the "Auditor" a separate section are to be expedited expedited expedited and the Major - Minor issue schedule is to be implemented at once at once.

9. The recent analysis of affluences (ED 239 SH of 23 Dec '66) which I wrote is to be given a star rated check out to WW and SH Executive Secretaries and Secretaries, Organisers and Directors, and the Qual Sec is responsible for completing the list.

10. My personal opinion is that WW and SH have become too concerned with minor corrections and have to some degree lost sight of actual PRODUCTION.

11. We have as a primary responsibility furnishing the impact of Scientology for the world from Saint Hill. To do this we use superlative results and standard promotional lines. How we are furnishing the impact is secondary to furnishing the impact itself. It is easy to do if one realises that all he has to do is do his job so as to obtain maximum production and promotion.

12. If we are sliding downhill by trend we have simply ceased to produce and promote to the degree that we can. It is as simple as that. What each staff member produces is covered in his statistic. What each staff member promotes is covered in the above named policy letters. There is no mystery about it, no "Well it's beyond me to raise the whole stats of the org". If you raise your own stat and promote what your post is supposed to promote, the whole org will rise and the forward momentum will be regained quickly.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 276 SH

6 January 1967

COLLEGE TAPE PLAYS

1. At those times when I do not lecture in person - Tues and Thurs at 5:00 p.m. - a regular tape play is to be instituted for students at Saint Hill. There must always be a lecture by me at those times.
2. Staff may attend these tape plays. Attendance is not compulsory at tape plays for either students or staff.
3. A Tape Supervisor is to be appointed for the Dept of Training who is to take care of all tapes and also of tape plays. Such an appointee must be fully familiar with the tape library and have good training on tapes and their care and handling.
4. Tapes for these tape plays must be chosen on the basis of:
 - (a) General interest in auditing and Scientology
 - (b) Non-inclusion in existing curricula
 - (c) Quality.
5. There are a great many such tapes. Amongst them are the Philadelphia Lectures and other sets. The tapes need not be from such sets but may be.
6. Quality of speakers used at any and all stations is to be improved at once and no "six inch oval speakers" or "the latest thing in miniature speakers" will be tolerated. Good 12 to 15 inch speakers with woofers and tweeters is what is meant by a proper speaker. My bookcase speakers in my ground floor office (2 large speakers, woofers, tweeters, amplifiers and selector panel) is the required type of set up at all listening stations. By actual test, students dope off on anything of less quality.
7. It is not the tape quality that monitors the speaker required. A poor tape requires the finest possible speaker set up to get anything out of it.
8. There are a great many tapes from all years, sets and series and even Congress tapes. The only restriction is in choosing tapes deliberately that concentrate on data no longer in use.
9. This programme should be well publicized to staff.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

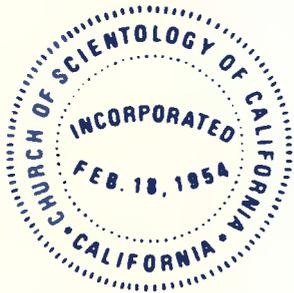
ED 260 SH 179 WW
Execs and above

3 January 1967

BOARD OF INVESTIGATION

1. A Board of Investigation is convened to determine:
 - (a) Whether or not Ethics is well maintained amongst students.
 - (b) If there is any discouragement of progress or about progress.
 - (c) What factors are responsible for any good feeling about the course and what can be done to intensify them.
2. The Board will consist of:

David Ziff, Chairman
Jill van Staden, Member
Ron Broadbent, Member.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 257 SH 174 WW
Execs and above

2 January 1967

SEWAGE PLANT

RIGHT OF WAY ACROSS PARK

1. A sewage plant is to be built in the Park and all contemplated arrangements regarding Cock Robin Wood or receiving the Jones' farm effluent are abandoned.

2. The former legal section drew a deed of conveyance which I do not recall approving as written, committing us to the construction of a 4 to 5000 pound road, stock fences, lopping trees, forever maintenance, £800 on the cost of the sewage plant to take the farm effluent and all to get a site in Cock Robin Wood which Jones acted as "my agent" on his request to buy for £700.

3. I feel advantage has been taken of the situation all around, committing the org to at least £5000 needless expense without executive and owner approval.

4. Attention is called to the fact that all Legal is now in the Office of the Guardian and all other legal units have been terminated and should be absorbed in the Office of the Guardian under Darrell Tepoorten.

5. Orders are to forget Cock Robin Wood, get new site plans approved and build the sewage plant in the Park.

6. A new concrete mixer and a temporary road are authorized for this construction.

7. It is our contention that the right of way across the Park is null and void due to abuse (it has been widened to 160 feet!), has not been fenced for stock traffic and is only a footpath. The tractor traffic on it has driven all over the Park, spoiling turf, creating bog holes and the right of way is therefore closed and may be legally defended as such.

8. The Park right of way is not vital to his operation as he has a lower road of access to his fields.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 256 SH

30 December 1966

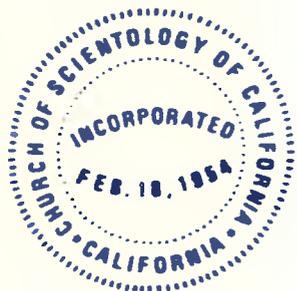
BOARD OF INVESTIGATION

A Board of Investigation is convened to establish the following three points (reference Dissem Sec SH Desp of 19 Dec 66).

1. Who was responsible for leaving the post of Book Store Officer SH unfilled for many weeks?
2. Who ordered Advance Reg packets to go surface mail when the only intention was to lighten them?
3. Who let the org run out of books and meters?

The Board is composed as follows:

Otto Roos, Chairman
Marilyn Routsong
Ken Delderfield



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 239 SH
Saint Hill only

23 December 1966

IMPORTANT

PROMOTION SH

AFFLUENCE REINFORCEMENT

1. The Board of Investigation called by Ethics Order 397 SH signed by Assistant Guardian SH to investigate the income affluence of 24.11.66, strengthens already recognized factors in Saint Hill Income affluences.

2. I therefore extend its findings and recommendations as follows:

FSM PRIZE PROGRAMME

3. A continuing and consecutive prize programme for FSM's is to be developed and the FSM Programme in general is to be strengthened.

4. The prize programme is to be arranged on a quarterly basis. The programmes are to be numbered. One programme ends and the next begins on the next day.

5. Prizes are to be increased in value and standardized.

AUDITOR

6. As income peaks always follow an Auditor by one month, the Auditor must therefore be mailed monthly as follows:

- (a) An Auditor Minor is to be sent out to the entire list we have every two months and so timed that it is mailed on Jan 1, Mar 1, May 1, July 1, Sept 1, Nov 1. This is a thinner more elementary Auditor.

Twice each year the Minor Issue must contain a magazine supplement of from 16 to 24 pages of photos illustrating some phase of Saint Hill or Scientology actions, properly scripted and photographed. This is to go on Sept 1 and Mar 1.

- (b) An Auditor Major Issue is to be issued on Feb 1, Apr 1, June 1, Aug 1, Oct 1, Dec 1. It is the vital statistics motif of the original Auditor containing proper ads and specializing in the names and faces of people, graduates from SH and Academies, etc., long lists, lots of lists of names even in tiny types, as provided by correspondents in orgs and by SH. This issue is a fat Auditor and goes to the SH list only which also receives the Minor Issue.

7. Special editorial staff and provisions must exist for this magazine, not a mish-mash with other publication matters.

8. Failure to make these deadlines and follow policy of issue shall be considered an Ethics matter.

9. Bonuses exist for the Auditor staff for every issue mailed exactly on or within a week before the deadline for it.

10. The HCO Exec Sec WW is to see that this staff exists and that it has correspondents in all orgs to send in names and pictures.

AREA COLLECTIONS

11. As area collections play a heavy role in affluences, Mike Stainsforth is to be given a facility differential on this post and no other to include a Communicator and a courier or messenger.

12. The orders of Hank Laarhuis, Treasury Sec, to Brian Livingstone, Dir of Income, consisting of "thank you", "outflow of ARC", "encouraging further payments at an increased rate" and "establishing himself (Dir Income) as a terminal at Saint Hill" should be written up by Hank Laarhuis as a general all org Pol Ltr for Founder approval and meanwhile kept in force.

CREDIT

13. Saint Hill's firm no-credit policy is to be continued.

14. It is notable that SH has been the only org in Scn enforcing this and that such enforcement has maintained a solvent org.

OTHER CHANGES

15. The general financial health of the organization means what do we do with income.

16. In the first half of 1966 the org on high income went insolvent. I spotted this as a wholly crystal ball hunch in early August after my return to Saint Hill in late July. Later figures demonstrated that (roughly) £144,000 of income had been wasted in the first half of 1966 and had to be salvaged in the second half.

17. I put Mary Sue on this as an added duty, taking it away from exec secs.

18. The org went plus as far as it had been minus.

19. My lack of ample and rapid comm with Saint Hill made therefore a £288,000 per annum facility differential.

20. This also, under direction, gave Mary Sue a £288,000 per annum facility differential on financial planning.

21. The org has entirely recovered and become healthy.

22. Thus we see that the salvage of affluence is a fantastically important factor, while maintaining economy of operation.

23. We could have constantly repeated affluences and still have an org go insolvent by crazy useless spending.

24. By formula one must spend affluences on delivery facilities and on maintaining the affluence of course.

25. This in the affluences of the first half of 1966 was utterly neglected. Saint Hill, paying no rent, would be building anyway. Therefore no proper part of the earlier affluences was spent on actual delivery facilities and maintaining promotion. Even book stocks and meter stocks were let go entirely empty without replacement, despite their contribution to affluences.

26. Therefore the sums of overages of affluences must be allocated to:

- (a) Delivery facilities
- (b) Promotional maintenance of affluence
- (c) Replenishment of stocks.

27. So it is one thing to make money.

28. It is another thing to spend it so that it will make money.

29. Therefore maintaining these SH affluences also depends on increasing delivery facilities to deliver and spending money efficiently to create more affluences and keeping up our stocks.

LEGAL SECTION

30. At the same time as this affluence was occurring legal threats to the existence of the org were building up due to consistent legal ineptitude and non-compliance by the org. This could have nullified all future income, let alone affluences, had I not handled it.

31. It was possible to handle because of earlier intelligence operations which I earlier set up and which Mary Sue and her staff effectively handled and made real.

32. What we have lacked is an efficient legal section.

33. So to safeguard the org, let alone affluences, I hereby create a Legal Branch in the Office of the Guardian.

34. All other Legal sections in the org are abolished.

35. DARRELL TEPOORTEN is appointed Legal Secretary of the organization pending board resolution. He has full authority to organize, under the Guardian, a full Legal Branch with necessary clerks, files and facilities with authority to appoint or dismiss attorneys for any org under the authority of the Guardian.

36. A Policy Letter creating this branch should be begun by the Board resolving his appointment and the Policy Letter then drafted and passed by Board and Guardian.

ACCOUNTS

37. The two weak points of Scientology orgs have been legal and accounts summaries for governments and sets of books or balance sheets and reports for various legal and tax agencies.

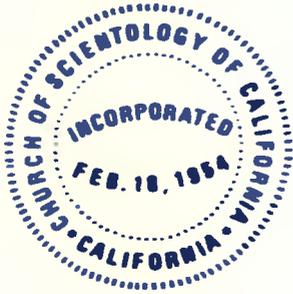
38. Non-Compliances have in past years been the order of the day in both these activities.

39. It should be discussed whether or not to move the Treasurer's Office to the status of a Guardian Branch as the Guardian is the only one who consistently handles these threats to income and affluence.

GUARDIAN

40. As the Guardian played a heavy role in protecting affluences and the org, it should be discussed how to expand her office and lower the personal load she carries.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 237 SH
Dissem
Treasury
Those concerned

22 December 1966

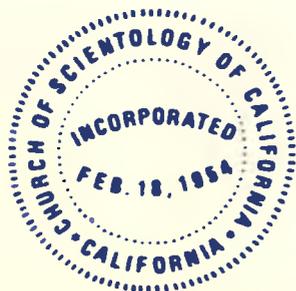
BOARD OF INVESTIGATION

1. A Board of Investigation is convened herewith to look into Registration and Selection Slip Routing.
2. This line, mishandled, cost Saint Hill a heavy drop in income, it is reported.
3. Points to be covered:
 - (a) Effectiveness of new routing form.
 - (b) Why routing form is unreadable and badly mimeoed.
 - (c) How Area Cashier developed a backlog.
 - (d) Why Distribution should demand administration from Body Registrar and not Dissem.
 - (e) Who ordered Body Registrar to do any administration beyond record of Interview.
 - (f) If Body Reg lines have been blocked by anyone, giving the names of persons demanding Body Reg do otherwise than sign up people.
 - (g) How to improve flow of pcs and in particular selectees within the org.
 - (h) If there is cross-ordering going on such as Dist Div ordering a personnel of Dissem Div and if all such orders were cleared at secretarial level and, if not, who violated proper channels.
 - (i) Any excess paper or procedure now being used on lines.
 - (j) Any arbitraries put in by anyone that jam selectee, FSM or sign up or Body Reg lines.
4. The board shall consist of:

Monica Quirino, Chairman

Sheena Fairchild

Ken Delderfield.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 235 SH
Estate Section
Div 7 SH

21 December 1966

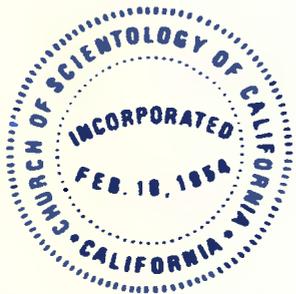
TIME MACHINE 1 MONTH

ELECTRICAL

1. A complete chart of all electrical circuits is to be drawn at once and locations spotted and the boxes themselves marked inside and outside, inside with the fuses exactly located, outside with a code letter on the box using decals.

2. The completed charts are then to be posted in a conspicuous place in the basement. A chart telling exactly where each box is must also be included.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 206 SH

15 December 1966

To look at the sad and gloomy world of Psychiatry
And contrast it with the happy cheerful faces of Scientology
To look at psychiatry's brutal hidden "treatments" of shock
and surgery and death
And contrast to these the simple conversation that is
processing in Scientology
And then for a psychiatrist to say
"Scientology is potentially harmful"
Must mean that Scientology is potentially harmful to the
Dark Ages of Psychiatry.
One can see the viewpoint.
If Scientology totally succeeded, psychiatry would be no
more.
So it is potentially harmful - to psychiatry.
No wonder the psychiatrist has wild things said in
Parliaments.
Poor chap. He's fighting for his life.

LRH



EXECUTIVE DIRECTIVE

ED 205 SH 145 WW

15 December 1966

BOARD OF INVESTIGATION

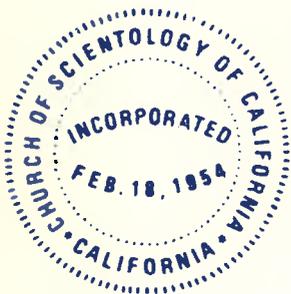
DEPT OF TRAINING

A Board of Investigation is appointed to investigate the following points in the Dept of Training:

1. Are there continual shifts of staff in the Training Department making it difficult to groove anything in?
2. Are day org staff being checked out for staff status in the daytime in any Tech classroom contrary to orders to obtain such check-outs only in the Foundation and on their own time?
3. Are Supervisors doing star-rated check-outs on students contrary to the student rotational check-out system which should be in force?
4. Are Supervisors absent for long periods?
5. Is there excess traffic in classrooms during study hours?
6. Do students take breaks any time they wish?
7. Are bulletins and technical materials missing in student packets and are the original orders to issue and get back one level worth of materials at a time being followed?
8. Are the classrooms warm and if not is anything being done to impede it?

The Board is to be composed of:

George Galpin, Chairman
Marilyn Routsong
Joan Thomas



L. RON HUBBARD
Founder

EXECUTIVE DIRECTIVE

ED 204 SH 144 WW

15 December 1966

AUDIO VISIO

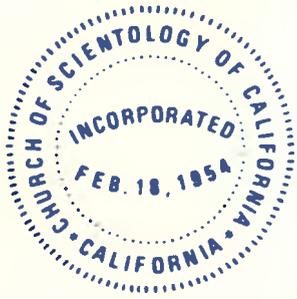
1. The statistic of audio visio film unit is changed from film exposed to a dual stat of footage completed and distributed plus cost of unit.
2. The statistic therefore is really copies made and distributed with a second.
3. This does not necessarily mean copies sold. It does mean copy footage delivered.
4. The second statistic which will be a dotted line will be in pounds on the same graph. It must include wages and costs of film, editing, processing supplies and equipment acquired.
5. Delivery may be to any unit or org paid for or not but must be via the Dissem Div SH regardless of the unit eventually receiving it.
6. The statistic therefore is reported by Dissem.
7. All film distributed must be given invoice just like any book. In case of distribution internally in the org, the invoice is "No Charge" but may note the value of the copy.
8. Until such time as films are actually being distributed, the audio-visio section therefore has no statistic and it should be on the zero line where it in fact presently is.

SCRIPTS

9. All scripts for shooting except where they are ad lib lectures must be reviewed by Financial Planning before any allocation of expense may be awarded.

TAPE STATISTIC

10. The tape statistic of the audio-visio section consists of tapes distributed by number of lectures.
11. All tapes are distributed through the Dissem Div.
12. All tapes distributed must be invoiced regardless of whether internal or external to the org.
13. This statistic is reported by Dissem.
14. A second line on the same graph is to record the cost of the tape unit in terms of wages, new equipment and supplies of all kinds.
15. The left hand border of the graph may carry a dual scale, one for number of lectures, one for pounds.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 203 SH 143 WW

15 December 1966

AUDIO VISUAL EDUCATIONAL AIDS

1. An Educational Aids Unit is added to the Audio-Visual Section.

2. This is to use the existing designs of such things as E-Meter boards and produce them for sale to orgs and the public.

L. RON HUBBARD
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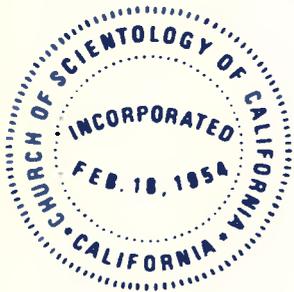
EXECUTIVE DIRECTIVE

ED 202 SH 142 WW

15 December 1966

FILM PRODUCTION

1. The films under production should consist of two types:
 - (a) Lecture films
 - (b) Films illustrating existing books and tape.
 2. We have almost no films in either category.
 3. Lecture films can be made at any time there is a lecture as the stage and lighting are complete.
 4. A very large number of books and tapes exist, any one of which can be text adapted to filming. For example, "Notes on Lectures" is full of ARC material and illustrations. There are several lectures on the Comm Formula. The anatomy of the human mind basic texts make a film. There is no need to develop new ideas for films. The work should be on adapting texts and lectures already existing, since animation and illustration with a background spoken text are what is required. The spoken text need not be spoken by me but can be spoken by anyone with excellent diction, reading from a quoting excerpted text.
-
5. It is noted that the projector purchased to dub film is not set up and the arrangement is not being used. A full projector unit and a glass door exist for this action.
-
6. We must begin to produce useful films and start on a useful library.



L. RON HUBBARD
Founder

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EXECUTIVE DIRECTIVE

ED 195 SH 137 WW
Execs and above

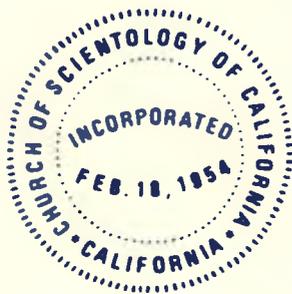
13 December 1966

BOARD OF INVESTIGATION

1. A Board of Investigation is convened on the HCO Exec Sec SH.
2. The Board is to establish activity on post.
3. Letters out is down.
4. Letters in is down.
5. Book Sales showing backlog characteristics.
6. Personal HCO Exec Sec SH stat in a state of collapse.
7. Further other executives senior to the post seem to be handling the functions of the post - i.e., magazine promotion for SH, legal SH, and most of the post functions such as grounds, watching ethics, etc.
8. The following Board is convened:

Reg Sharpe, Chairman,
J.J. Delance,
Yvonne Gillham.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

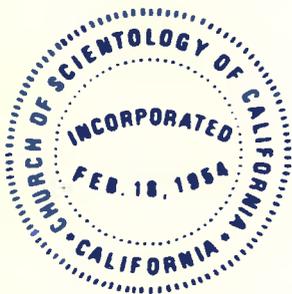
ED 192 SH
Execs and above

12 December 1966

LIVESTOCK

1. A full time stableman is to be employed to care for stock and tackle, fodder and water and stables.
2. The HCO Exec Sec SH is to negotiate the use of the old Ballard stone stables on a temporary rent and maintenance basis, to be passed by Asst Guardian SH and submission for approval to Guardian WW.
3. Livestock and their care, while remaining in Estate, are under the direct supervision of Diana Hubbard and the stableman comes under her orders.
4. Until such time as arrangements are made for the stone stables, the stock should be kept in the Park except the donkeys who may remain in the upper barn and field.

L. RON HUBBARD
Founder



L. Ron Hubbard

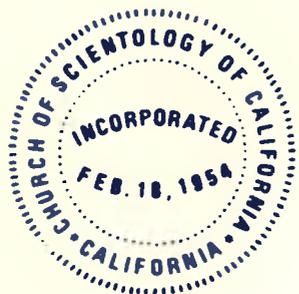
EXECUTIVE DIRECTIVE

ED 164 SH 113 WW
To Ad Council SH
Org Bd in Charge
Estate Branch Manager

30 November 1966

DIVISION 7 SH

1. The Estate Branch, its personnel and all its functions are moved from the WW Office of LRH to the SH Office of LRH. The reason for this is that the Estate Branch belongs to the SH Div 7 as it is solely a SH activity, not engaging in any outer org supervision.



L. RON HUBBARD
Founder

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EXECUTIVE DIRECTIVE

ED 158 SH
Estate
Financial Planning
Ad Council SH

20 December 1966

GROUNDS & CONSTRUCTION

PROJECTS

PROJECT BLOCK I

1. The first project for construction, now nearing completion, is Block I. This should be pushed along rapidly to final completion and useful possession by org.

PROJECT WATER AND CESSPIT

2. As fast as possible the cesspit should be built and water and sewage connected up for Lot 4.

PROJECT LOT 4 COMPLETION

3. As soon as the Cess Pit is in use, Project Lot 4 Completion should be begun.

4. This is part Construction and part Grounds.

5. It consists of permanent walkways, ceiling off the western wall of Block II more properly, filling along the south side of the buildings, and neatening up and grassing this entire area.

6. Plans for this should be under preparation now by a landscape architect.

7. It is doubtful if further buildings will be built on Lot 4, and they will, even if built, be delayed too long not to complete Lot 4 as a landscaped area with proper walks and grass and general landscaping. (A contributory reason is my unwillingness to bring increased trade into this area).

8. So Lot 4 should be finished off, preserving site shacks in case any further Lot 4 building is done.

9. The plan of this, completely and properly drawn, is to be sent by the Estate Section for financial planning and Ad Council SH okay.

10. It must be understood that the plan completes all the bits of Lot 4 so none thereafter have to be constructed.

11. Professional planning is required (Not a nurseryman type thing but actual Landscape Architecture). It must include full costing.

PROJECT LOT 4 WOODS

12. A plan should be drawn complete by a competent professional, giving all the layout and construction in the wood on Lot 4.

13. This must include drainage, walks, bricking up trees, fill, steps, the lot.

14. It should be costed fully and submitted to Financial Planning and Ad Council.

PROJECT PATHS

15. The next project is Paths and in this all paths must be paved or covered and edged in the grounds.

16. This includes any repair of the tennis court pavement or walkways.

17. This should be costed and submitted to Financial Planning and Ad Council SH for okay.

PROJECT ROADS

18. The road between both gates should be repaved.

19. This includes possible gate changes.

20. The full plan must be drawn, costed, and submitted to Financial Planning and the Ad Council SH.

PROJECT LAKE

21. The dredging of the Lake should be investigated as to costing and how to do it and where to put the silt.

22. This includes the dredging and repair of drainage pools.

23. This also includes the reconstruction and sealing of the lower dam of the lake.

24. After this is done, lake landscaping actions can be done including the reconstruction of boathouse, rockery and paths.

25. The full plan of this should be costed and submitted to Financial Planning SH.

PROJECT PARK

26. When the Lake is complete the park (which will now probably contain lake silt) should be done.

27. A full plan of this should be drawn, costed and submitted to Financial Planning SH.

28. Other later projects will of course occur but the above will require some time to complete.

29. The main point here is to keep an area which will be rebuilt neated up until such time as it is a project and then after the project is completed to go on to the next.

30. Obviously a great deal of money could be wasted by randomly improving areas only to have them messed up by a new project on them.

31. Similarly, not to consider a project as a whole and to draw it up and cost it and get approval for it may invite waste of funds.

32. Maintenance of an area consists of keeping it neat and keeping it up. It does not add new things to it or re-do the area. A great deal of maintenance is needed.

33. A Project is planned, drawn, costed and requires Financial Planning and Ad Council okay to be embarked upon. A Project means making something different of an area, adding or subtracting from it, changing it.

34. These two actions should not be confused as to do so is very costly. When one uses "maintenance" to rebuild, nothing gets maintained. Things are never costed or in fact completed.

35. When one does not plan a project all manner of mismatches can occur with a great waste of money and the project as such never really comes off or gets completed. Unplanned, uncosted projects have the earmark of not lasting, not looking well, being impossible to maintain when "completed".

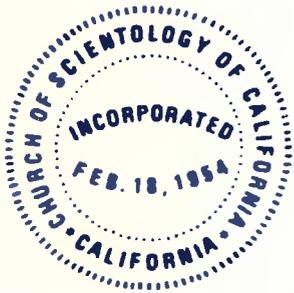
36. When we fail to do a plan for a project we often rush into doing it with incomplete planning or costing and it just doesn't come off.

37. Non-professional drawing and planning should be frowned upon as it will prove incomplete, inadequate and costly and won't look good or last.

38. This is the sequence of projects now required.

39. Estate should at once be busy providing these plans and costing.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

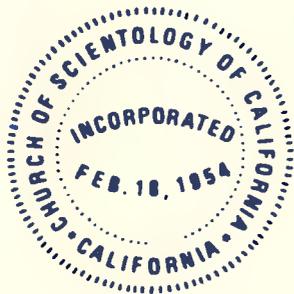
ED 156 SH 110 WW
All Executives SH
Exec Secs Fnd SH
Qual Director Fnd SH
Info Exec Secs and
Execs WW

29 November 1966

CORRECTION TO URGENT DIRECTIVE

Correcting ED 154 SH 106 WW

1. Qual is instructed to move from the Lower Hall to the SE Corner of Block II.
2. The class in that room is to move to the Lower Hall and/or as further arranged by the D of T amongst rooms already allotted training.



L. RON HUBBARD
Founder

L. Ron Hubbard

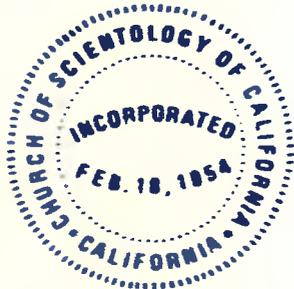
EXECUTIVE DIRECTIVE

ED 155 SH 109 WW
Execs and above

28 November 1966

CHANGED STATISTIC

1. The Clearing Course weekly statistic is changed from number of Completions to number of Clears.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 154SH 106WW
All Executives SH
Exec Secs Fnd SH
Qual Director Fnd SH
Info Exec Secs and
Execs WW

28 November 1966

URGENT DIRECTIVE

HGC SH STATISTIC DISCOVERY

REMEDYING ORDERS

1. I have just concluded my own investigation, helped by the Guardian, of the curiously level HGC completions statistic and the lack of Solo and Clearing Course students, and have found a startling situation which if not corrected could easily bring the organization into a bad state of income by reason of no-service to pcs. It could also let our affluence recoil on us because of non-delivery.
2. The Advance Registrar, completely contrary to 16 years of practice, is carefully monitoring the inflow of pcs without any objection from Tech Services, with a result of low, even idle HGC activity and letting the HGC SH dwindle toward the vanishing point.
3. Pcs are backlogging. Not in the org, but in their homes because only a small number are being brought in on the orders of the Advance Registrar. This is the hidden backlog. It operates as a low quota system on the HGC.
4. The SH HGC meanwhile has dwindled from 29 auditors to 11 and puts in the actual hours (150) of about 7 auditors.
5. The Advance board is filling up.
6. We have just had an income affluence. This means that further backlog is occurring and soon, as pcs find they have to wait too long, they will cease to enroll and cause a slump in the whole org.
7. By affluence formula we must deliver. We cannot if Advance Registration does not keep the HGC flooded by calling in already enrolled pcs.
8. I know the HGC was overmanned in July for its completion delivery but it is seriously undermanned now. If I had not found this it might have vanished. This is the curious level stat of HGC completions and the hidden quota system.
9. These unprocessed pcs can't register in either the SHSBC or the Solo Audit and so the stats of the Solo Audit and Clearing and OT Courses tend to be paralyzed.
10. For sixteen years in any succesful org we never let the HGC prevent inflow of pcs and utterly forbade Registration from arranging an easy schedule to suit the HGC. The order of sixteen years standing has been "Drive the business in on Tech and make it cope. NEVER permit Tech to stretch out an easy quota schedule to suit itself. Registration must not cooperate with Tech. It is up to Tech to handle the business that comes into it, regardless of volume."

11. This is being violated.

12. If Advance Reg call-in of pcs does not parallel the enrollment statistic, watch it. Expansion and income will stop and soon execs will start going mad trying to promote into a public soured by non-delivery and no service. Business will slump because we are not delivering. Whenever you see a Tech completions statistic that is lower than and does not parallel an enrollment statistic you can expect an eventual slump of income. When you see a nearly level Tech completions-statistic for training or processing or both, you know somewhere somebody has an illegal quota system going.

13. In this case the illegal quota system was in Advance Registration, telling pcs to come in at a rate which kept the HGC inactive and let it dwindle.

14. We're in income affluence. Therefore we must arrange a crash delivery programme.

15. Therefore the following direct, explicit orders are in immediate effect to economize on our time and care for our hidden backlog of pcs at home, waiting to be called in.

(a) HCO PERSONNEL PROCUREMENT is to start hiring provisional Class VI Auditors at once. There is no limit on the number.

(b) THE TECH SEC is to arrange a crash programme of special training for new HGC Auditors.

(c) THE TECH SEC is to transfer to Admin any auditors who have gotten more bonus fines than pay.

(d) THE TECH SEC is to groove in and speed up Tech Service lines.

(e) THE QUAL DIVISION is to move at once entirely to the South-East corner room of Block II on Lot 4. This will shorten HGC lines and save time.

(f) THE DIRECTOR OF TRAINING is to move the class now in the SE corner room Block II into the former Qual Div "Canteen" and to do any re-arrangement needed of classes and rooms in assigned training areas to help speed up student completions (which statistic is good but which, however, must be speeded due to our affluence of enrollment).

(g) THE DISSEM SEC is to use the promise of Power Processing to Outer Orgs ED to get in internes for Class VII.

(h) THE ADVANCE REGISTRAR is to speed up calling in pcs and begin to reduce the backlog heavily by Jan 1 so that it is gone by mid-February and cease to take it easy on the HGC and cease to use a uniform quota system of call-in but to approximate the enrollment statistic at once and go well above it weekly after January 1 to clear all backlog.

(i) THE ESTATE MANAGER, following affluence formula of deliver quarters, is to fully complete and equip all auditing rooms in Block II as follows: (1) a good looking but small desk to be used for auditing instead of tables, with 3 lock drawers, (2) a pair of handsome, comfortable chairs, (3) 2 standing ash trays, (4) window curtains, (5) 3 certificate frames per room into which certificates may be slipped easily and removed, and which can be hung without damaging plaster with nails, (6) coat space and hooks in the area. The idea is to make these rooms into durable, handsome private offices,

each assignable to one or more specific staff auditors, not indiscriminate use, where the auditor can put his certificate in the frame on the wall and where a professional atmosphere can prevail. Each auditor occupying the room is to have his own separate locked drawer. This includes Qual Div auditing rooms. Any defects to the comfort of auditors and pcs is to be remedied by the Estate Manager. Approval of design and prices must go to Financial Planning.

16. As the org condition is affluence, no Ethics action is ordered or contemplated on any of the personnel who overlooked or helped establish or did this illegal quota action on Advance pcs, particularly since I consider it an honest blunder, unintentionally brought about.

17. However, I require the following persons to report to SH Foundation Review, to be called in by the Qual Director SH Foundation, and a personal report by the Qual Dir Fnd SH based on the Review findings on the actual state of case of each one, (1) including TA position, state of needle and an HCO Pol Ltr Form 26 Jul 65.

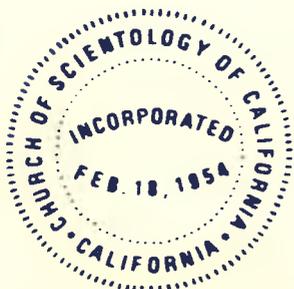
(a) The Advance Schedule Registrar and all personnel in that section (b) the HCO Director of Routing, Personnel and Appearances, the HCO RAP Personnel Procurement Officer, the Tech Sec, the Director of Processing, the Director of Tech Services and all personnel in that department. There is a two week time limit on this review action and it is not issued as a punishment.

18. I also require the HCO AREA SEC SH to report to me whether or not any staff auditor has filed a job endangerment chit by reason of lack of pcs or if anyone in Tech has filed any job endangerment chit on Dissem for slowing the report-in of already registered pcs or any obstacle met in seeking to handle them.

19. I also require the ORG EXEC SEC SH to inform me whether or not he knew that the staff auditors in the HGC SH had dwindled to 11 or any obstacle he had met in seeking to correct it, and what he has done about the Interne programme recently to keep it enrolled.

20. I require the HCO EXEC SEC SH to report to me whether or not she or the Dissem Sec was aware that the Advance Registration Section was accidentally closing down the HGC SH and any obstacle they might have met in seeking to correct it.

21. ALL REPORTS submitted on this are to be sent TO THE LRH COMM SH and collected and held until the file is complete. Then it is to be given to me via the LRH Comm WW for my examination and I will then forward it to the Advisory Council SH with my recommendations so that this Urgent Directive may be reissued with any required amplifications or policy changes. Meanwhile this Urgent Directive is to be given swift compliance to correct a dangerous and increasing situation in the face of an enrollment affluence where we already have a backlog. I will appreciate the close cooperation of all staff in this matter as it could have been far more serious if let go.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

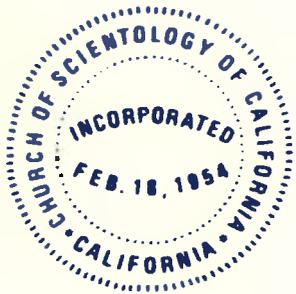
ED 107 SH

8 November 1966

WEEKEND FOUNDATION

1. The Weekend Foundation may begin at any time announced by the Ad Council Fnd, SH.
2. It should be considered separate from the Evening Foundation and Day Org but comes under the same Ad Council (Fnd SH) and combines its statistics with the Evening Foundation.
3. Its staff should be separately paid for weekend work.
4. If running on a minimum staff, it yet must have Ethics and Registration and Reception represented.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 106 SH 68 WW
Applies to Estate Sect

7 November 1966

CONSTRUCTION ORDERS

EXISTING PROJECTS AND ACTIVITIES IN CONSTRUCTION, GROUNDS AND MAINTENANCE AND CLEANING REMAIN IN FORCE

WEEKEND INSPECTION

1. The drains that should have been put across the road were 3 in number, to be extended into the sides where the water runs. There has only been one poor one, not wide enough. The grate borrowed from another drain is too light and is bending badly.
2. Two more drains must be built, and proper grates made for three.
3. The existing drain must be extended and the grate borrowed for it straightened and put back where it comes from. One additional drain across the road goes just at the Southern walkway from the car park. The second additional drain takes the water from the road down from the construction arcons* and the old concrete car strip.
4. The Block 2 area-way, entrance and walks are littered and must be picked up. "Wet paint" is still scrawled on a glass door in paint and must be removed.
5. A curtain partition authorised for the NW tower ground floor Block 1, to support that turret, is not being put in and will be needed to erect the NW tower's SE side.
6. Our vehicles look bad. A tractor scoop is lying out in the mud abandoned.
7. A plaster head and other debris is adrift in the Block 2 area.
8. Water and sewage must be supplied Block 2.
9. I want to see our standards raised way up. It all looks poor and tired in the construction area. A pile of gravel is on the verge back of the pavilion, killing a tree. Materials which are excess are strewn about.

GROUNDS

10. The grounds are doing better. However, piles of leaves must not be left on the grass or a burned area will result under the pile, as the grass will die.

ROADS

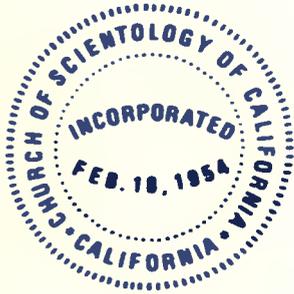
11. I am glad some action is occurring on road repair.

* Arcon: British trade name for a prefabricated hut.

REORGANIZATION

12. The Estate Branch must be reorganized into its separate Sections.
13. Four to six men should be on grounds, grounds projects, grounds care and grounds pickup. They should be separate from other functions. They care for appearances. Cleaners of buildings are in addition to these.
14. One man should be on cars, clean up, care and use, meaning all vehicles.
15. Maintenance of buildings and manor should be separate from construction and arranged so.
16. Construction personnel should be adequate to care for construction and should not pull men off grounds and maintenance as doing so hasn't worked.
17. We must raise appearances.

L. RON HUBBARD
Founder



L. Ron Hubbard

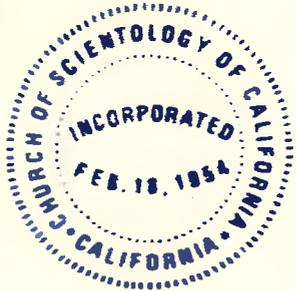
EXECUTIVE DIRECTIVE

ED 82 SH 52 WW

21 October 1966

DUPLICATION

1. The current tendency to use little or no ink in mimeo machines and no carbon in the Xerox must cease.
2. Legibility of orders and mimeos is a necessity.
3. Unless the condition improves at once a board will be convened.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 63 SH 42 WW
All Staff

17 October 1966

ORIGINAL HANDWRITTEN

PAPERS & DESPATCHES

1. All original handwritten papers and despatches (LRH) go to The Guardian Librarian for safe keeping. To ensure that these do arrive there the following line is established:

1. The LRH Communicator WW takes all handwritten despatches and papers each day and makes a xerox copy of each.

2. He routes the xerox copy to the person addressed and the original to the Guardian Librarian.

3. The Guardian Librarian files the paper under the Division, Department and Section to which it refers.

2. The LRH Communicator has priority use of the Xerox Machine on this line. If it is in use, the person using it steps aside until the LRH Communicator has completed the xeroxing of these articles.

3. If you do have any LRH originals now, forward them to the Guardian Library so they can be kept and preserved.

4. They are valuable and will be even more so as time goes by.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 47 SH Fnd

7 October 1966

CONDITIONS

1. The Saint Hill Foundation is in general emergency by income.

HCO Div	Normal Operation
Dept 5	Affluence
Dept 4 and 6	Emergency
Div III	Emergency
Div IV	Affluence
Div V	Affluence
Div VI	Danger
Div VII	Emergency

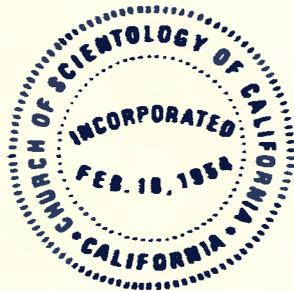
2. This is so mixed a set of statistics it can only mean that many posts are not manned.

3. Therefore the Saint Hill Foundation must follow the Emergency formula, the key points of which are:-

1. Tighten Ethics
2. Promote
3. Reorganize.

4. As soon as 1 & 2 are in hand, and within a week, the Foundation must reorganize on the Six Department System and extend its operation to seven days.

5. It cannot be permitted to just go "down the drain" in income and enrolments when book sales, completions, new names are doing so well.



L. RON HUBBARD
Founder

L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 19 SH 6 WW
All Staff

16 September 1966

ASSEMBLY OF LEGAL FILE

1. The following persons are assigned to the project of the assembly of all Legal Files under the supervision of the LRH Communicator WW:-

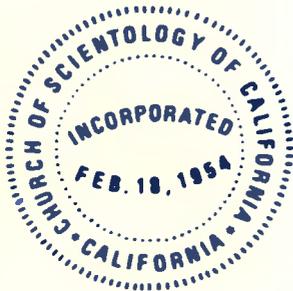
Olive Gerrard
Bill Lowrance
Helen Kitchen

The assistance of LRH Communicator SH will also be required.

2. All legal documents and letters of any sort are to be collected from any place in the org where they may be at present (this may require searching through desk drawers, cupboards and cabinets throughout the org), and assembled together so that any document, letter or file is easily locatable. A general cross-index of these files is also needed.

3. It is necessary to get this project complete as quickly and efficiently as possible.

L. RON HUBBARD
Founder



L. Ron Hubbard

EXECUTIVE DIRECTIVE

ED 17 SH 5 WW
Dept I & R Personnel
SH & WW
HCO Area Sec SH
All Divisional Secretaries

15 September 1966

OIC GRAPHS

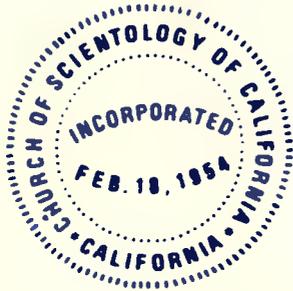
1. Due to the high cost of producing Xeroxes of graphs each week, OIC SH will do the following:

(a) Only 12 complete sets of Gross Divisional Statistics and one complete set of all graphs are to be made.

(b) Of the complete set of graphs, the graphs pertaining to each Division are sent to the Secretary of that Division for Ad Comm by 5.15 p.m. on Friday.

(c) The distribution of the 12 sets of Gross Divisional Statistics is as per HCO Policy Letter of 7 June 1966.

L. RON HUBBARD
Founder





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