HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 3 FEBRUARY 1972

Remimeo Franchise All Auditors

ILLEGAL PROCESSING

HCO B 3 Feb 72, R6EW-CT III No Interference Area is issued on a report that Franchises sometimes process AO pcs.

It is destructive of cases to violate this HCO B.

Further, obtaining and processing org pcs puts an auditor's certificates at risk. An auditor or a Franchise has the general public as a client pool, not Scientology orgs.

Any Franchise found in possession of an AO or SH mailing list or any part thereof is subject to cancellation of Franchise and civil action.

The flow is public to Franchise to orgs to SHs to AOs. When it is reversed, everyone suffers.

FSM Commissions are more valuable than lost certs.

Surveys properly done, and standard dissemination will get Franchises all the pcs they need.

L. RON HUBBARD FOUNDER

LRH:mes Copyright (c) 1972 by L. Ron Hubbard ALL RIGHTS RESERVED

HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 21 OCTOBER 1971
Issue IV

Remimeo
Dist Secs
Dept 17 Hats
HQS Course
BPI

Hatting Scientologists Series 3

THE STATISTICS OF A SCIENTOLOGIST

In any activity a person has to have some system of knowing how well he is doing. Something to gauge production.

In Scientology we have solved this by giving each person a statistic or statistics that can be kept track of and graphed.

If one's statistics are going up, then you are doing well. If they are level or go down then you have to find out why and remedy it so that the statistics will go up again. It is really very simple and gives you a basis of operation and prediction.

The statistics (stats) of a Scientologist are: --

- A. 5 points for every person helped through disseminating Scientology knowledge.
- B. Value of books sold.
- C. 10 points for every environmental situation handled personally with Scientology tech and know-how. (This includes auditing session given to others = 10 points each.)
- D. Value of FSM Commissions received.

Don't be in mystery on how you are doing! Record and graph your statistics daily or at least weekly.

A Scientologist should let the Director of Clearing know how his statistics are going and keep in communication. The Director of Clearing is there to help you out.

Lt. Cmndr Diana Hubbard Distribution Aide

for

L. RON HUBBARD FOUNDER

HUBBARD COMMUNICATIONS OFFICE,
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 2 NOVEMBER, 1968

Add to Pcl Ltr 14th October AD18

name of "mental treatment". I promise to refuse to permit any being to be physically

I promise not to permit sexual liberties or violation of the mentally unsound.

I promise to refuse to admit to the ranks of practitioners

any being who is insane.

1990年 · 1990年

LRH:ei:sg

Copyright (c) 1968 A L. Ron Hubbard L. RON HUBBARD ALL RIGHTS RESERVED

Founder