

Remimeo HCO POLICY LETTER OF 9 FEBRUARY 1974R  
REVISED 17 FEBRUARY 1980

(Revisions not in Script)

ETHICS

CONDITION BELOW TREASON

CONFUSION FORMULA AND EXPANDED CONFUSION FORMULA

(Ref: HCO PL 14 Feb 80 ORDER versus DISORDER)

(This HCO PL has been revised due to the discovery that the Condition of Confusion can be far more extensive than was previously envisaged and may require additional steps to get out of it. The original formula is not cancelled as it has proven very successful but there are some additional steps that may be needed to get the person or area fully out of the Condition.)

CONFUSION FORMULA

There is a Condition below Treason.

It is a Condition of CONFUSION.

In a Condition of Confusion the being or area will be in a state of random motion. There will be no real production, only disorder or confusion.

In order to get out of Confusion one has to find out where he is.

It will be seen that the progress upward would be in Confusion, find out where you are; in Treason, find out that you are; and for Enemy, find out who you are.

The formula for Confusion is:

FIND OUT WHERE YOU ARE.

(NOTE: It is important that the person who is in Confusion be cleared up on the definition of Confusion as contained in Modern Management Technology Defined. This is done before the formula itself is started.)

The additional formula for the Condition of Confusion is:

1. Locational on the area in which one is.
2. Comparing where one is to other areas where one was.
3. Repeat Step 1.

EXPANDED CONFUSION FORMULA

Where a person is in Confusion and his own MEST or the MEST of his post is messed up or in a state of disorder, then the Expanded Confusion Formula is done.

The Expanded Confusion Formula consists of all the steps given above for the Confusion Formula with the following additions:

4. The checklist given in HCO PL 14 Feb 80 ORDER versus DISORDER lists all the points that need to be checked for and handled in order to get the basics of organization in on an individual or area and all these points are checked for and handled as part of the Expanded Confusion Formula. Each point is checked and any handling needed for that point is done right away before continuing with the checklist.
5. Repeat Step 1 (locational).

Where a Condition of Confusion exists, all these steps can be done to handle the condition. On the other hand, if someone has a huge win on the first steps and comes out of Confusion, one would not force him to do all the other steps and keep him in the condition when he has actually come out of it. He would still handle the points on HCO PL 14 Feb 80 ORDER versus DISORDER, but this must not be used to keep someone in a Condition of Confusion and refuse to upgrade him when he has come out of the Condition.

The purpose of the formula is to get someone located in his present time environment, knowing where he is and where the various things he needs to operate with are, so that he is no longer in a Condition of Confusion.

For someone who is actually in a Condition of Confusion this can be a huge win and it will start him on the road to Power. It can be a turning point in his life.

The formula is complete when the person has made it out of Confusion, knows where he is, has established order in his area and knows the basics of how to operate out of that area.

When this end result has been achieved, the person will be ready to be upgraded and move on up through the other Conditions. The fact that he has not completed all steps of the formula must not be used as a reason to keep someone in Confusion when he has honestly made it out of that Condition.

Lack of this Condition sometimes brings about an assignment of Treason in which the person cannot actually find out that he is and so occasionally does not make it on up the Conditions.

Many more persons are in this Condition than is generally realized.

Now, with the expansion of the Formula, anybody who is in this Condition can really make it out of Confusion and on up through the other Conditions.

Doing Confusion fully and properly gives one a very firm footing so that he can make it up the Conditions and be truly successful in his area.